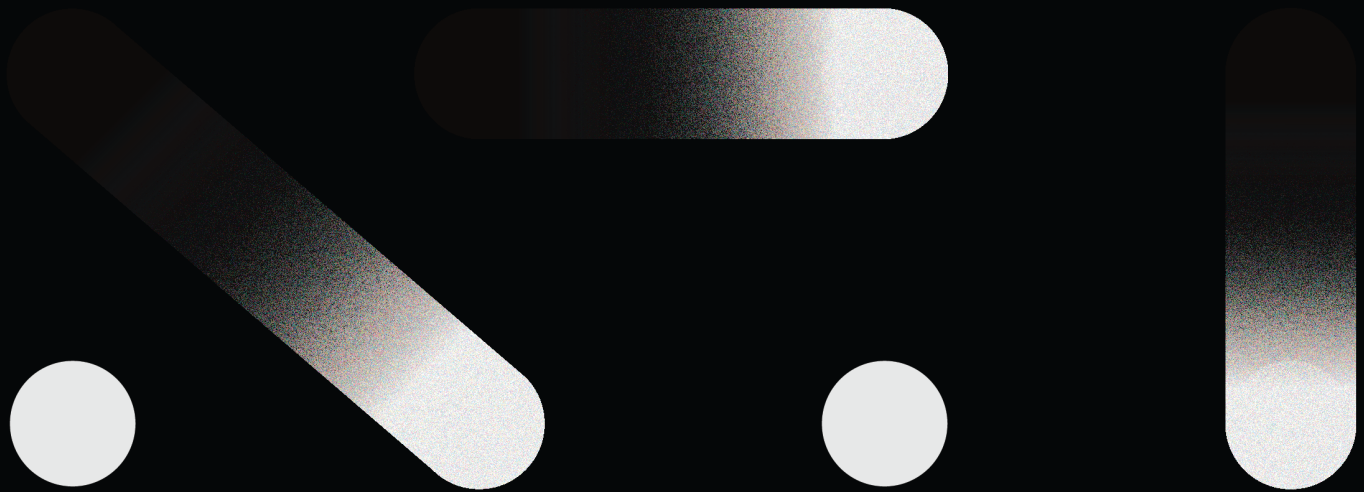
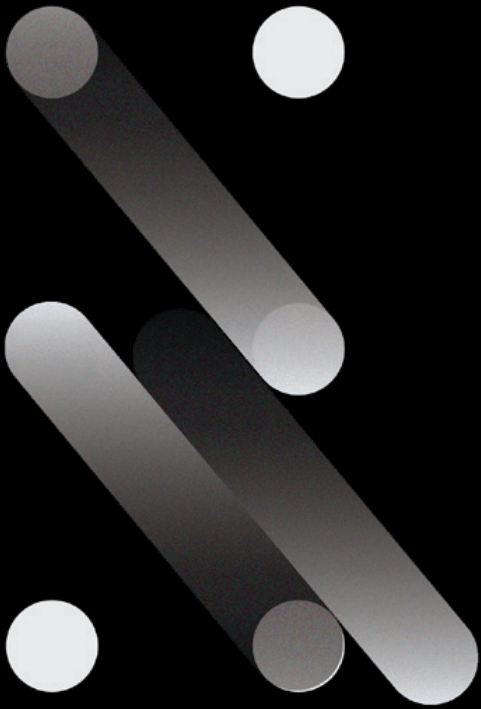


COMPASS



# MARKET INSIGHTS





Atlanta and Georgia have proven the resilience of the real estate market. Across Georgia, from the mountains to the coast, we have seen and participated in an unprecedented market.

As you look at the quarterly stats it appears we are in for a continued high intensity market.

As we end the second quarter, we are observing fewer multiple offers (5-7 vs 20-30 or more that we saw at the beginning of the quarter), we are seeing more DFT (deals fell through) within a few days of closing, and unfortunately more earnest money disputes due to waiver of contingencies. The most significant trend we have seen is the quickness of the consumer to engage an attorney.

The average sales price in June is \$426,700 compared to March at \$378,900. It is clear that what is driving the market, with a compressed inventory, is the continued rise in average sales price. The Average list to sales price in June was 101.7%. (All data from FMLS, Entire Area)

And as we expected new listings are up in Q2 over Q1 2021 by 20% (FMLS, Entire Area). This is good news.

The Fall market will be upon us quickly. We will be able to tell shortly how and if the market adjusts as more employees head back to work and kids return to schools and colleges.

The market will have some subtle shifts that we must not miss. It is in those subtle shifts that will give us clues as to what next and how to prepare for the next market.

I know you will find the monthly reports and the quarterly reports helpful as you guide your clients.

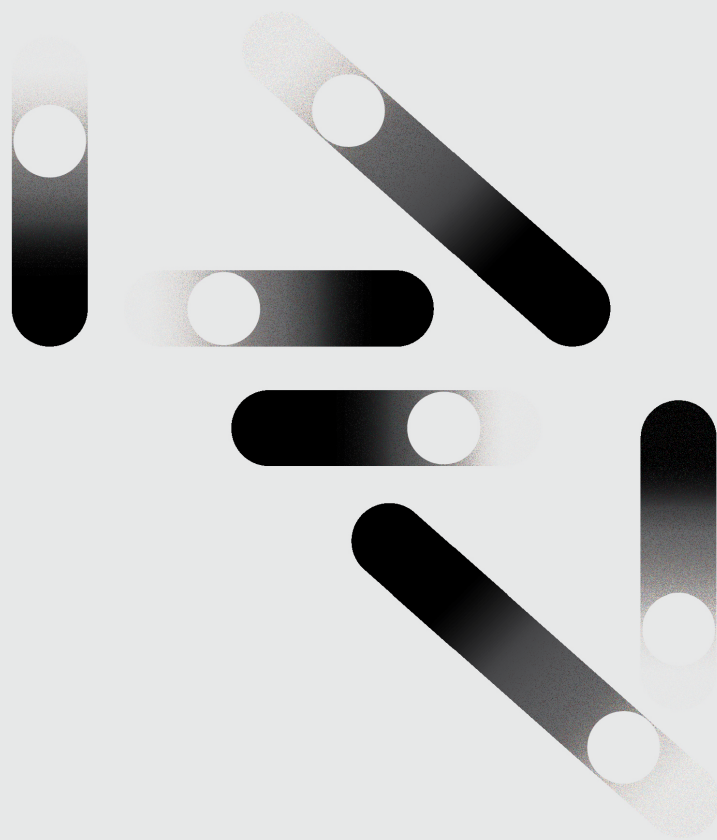
— **Martha and Kim**

Martha Hayhurst

SVP, Senior Managing Director  
Broker Of Record - Georgia

Kim Kitchens

Head of Operations, Atlanta



COMPASS OFFICES

**Buckhead**

3107 Peachtree Road NE, Suite A-1  
Atlanta, GA 30305

**Intown**

1409 Peachtree Street NE  
Atlanta, GA 30309

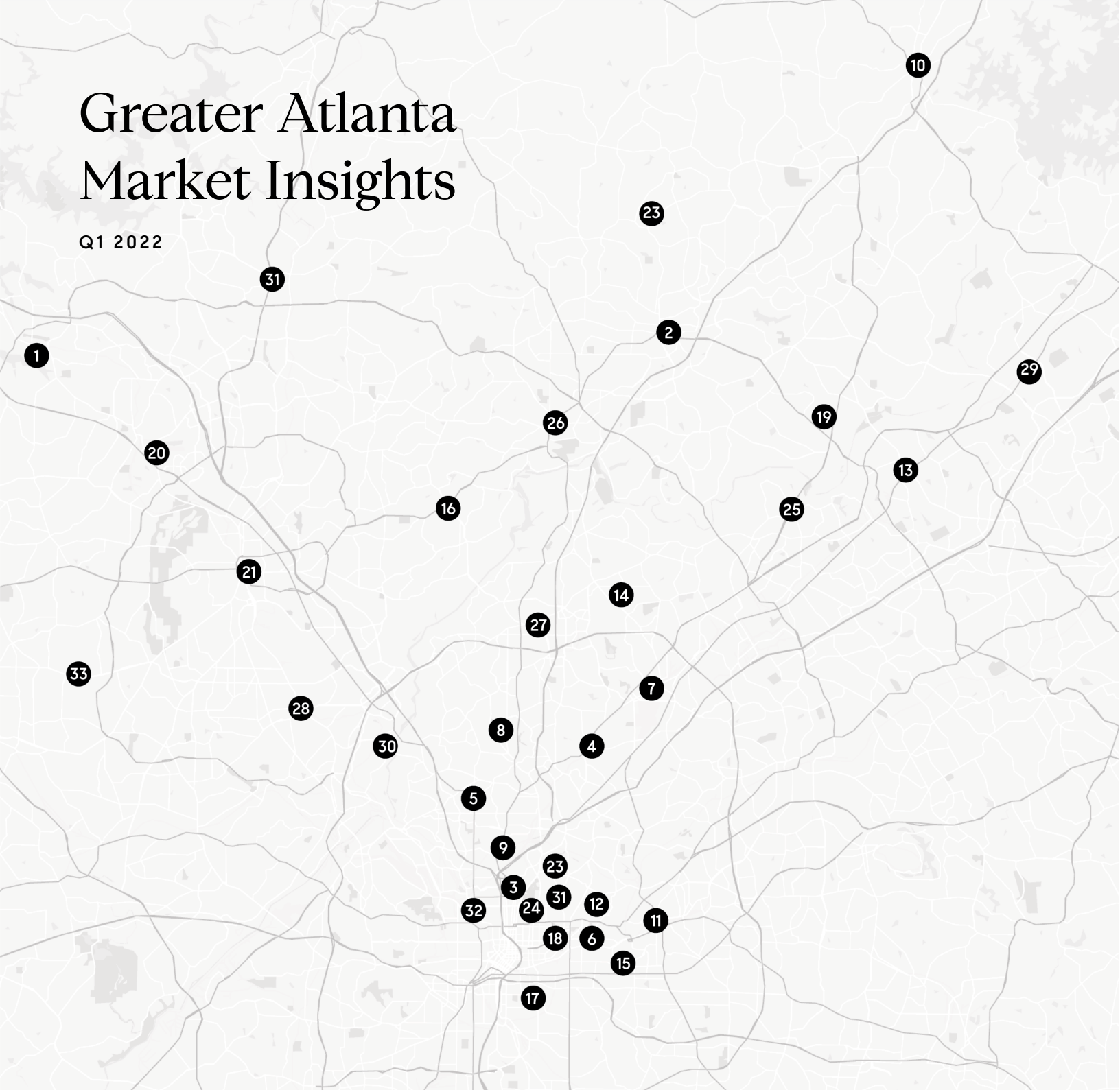
**North Atlanta**

8000 Avalon Boulevard, Suite 100  
Alpharetta, GA 30009



# Greater Atlanta Market Insights

Q1 2022



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD, BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR
- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- 21. MARIETTA
- 22. MIDTOWN
- 23. MILTON
- 24. MORNINGSIDE
- 25. PEACHTREE CORNERS
- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE & DULUTH
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

## **GEOGRAPHY**

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

## **ACTIVE**

is current inventory, defined as all properties actively listed on April 1st, 2022.

## **NEW**

is defined as any properties put on the market during Q1 2022.

## **CONTRACT SIGNED**

figures are based on publicly reported transactions as of April 1st, 2022. The signed price reflects the latest available, or last known asking price.

## **SOLD**

figures are based on publicly reported transactions which closed by April 1st, 2022.

## **AVERAGE PRICE**

is the sum of all prices divided by the total number of properties.

## **MONTHS OF SUPPLY**

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

## **DAYS ON MARKET (DOM)**

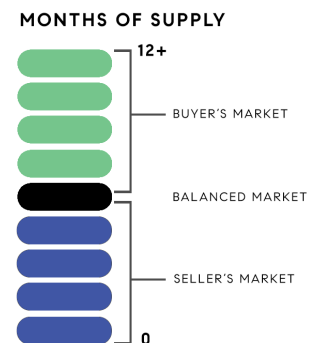
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

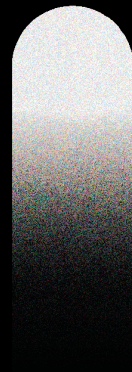
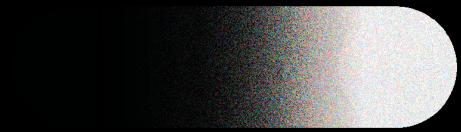
## **SALE-TO-LIST RATIO**

is the sale price divided by the list price.

## **YEAR-OVER-YEAR (YOY) CHANGE**

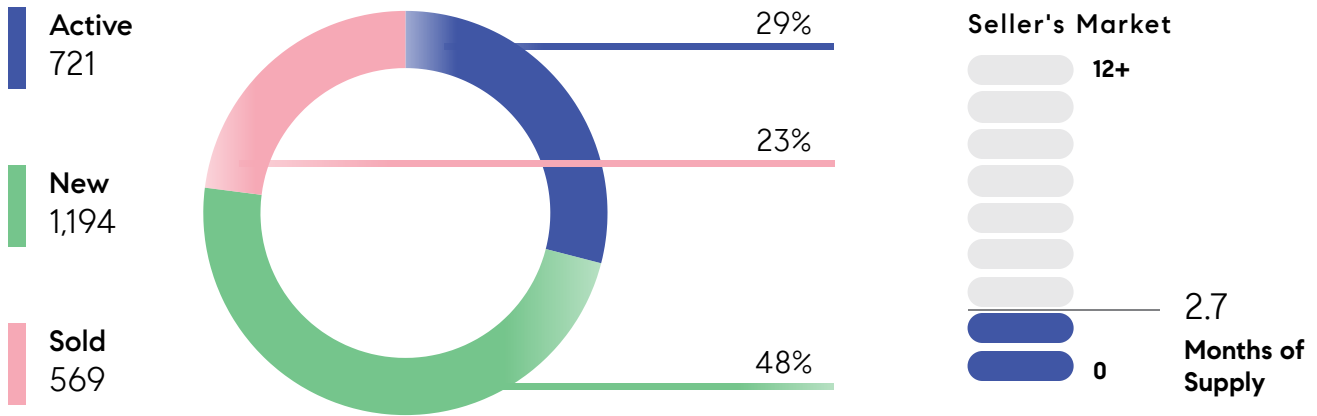
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





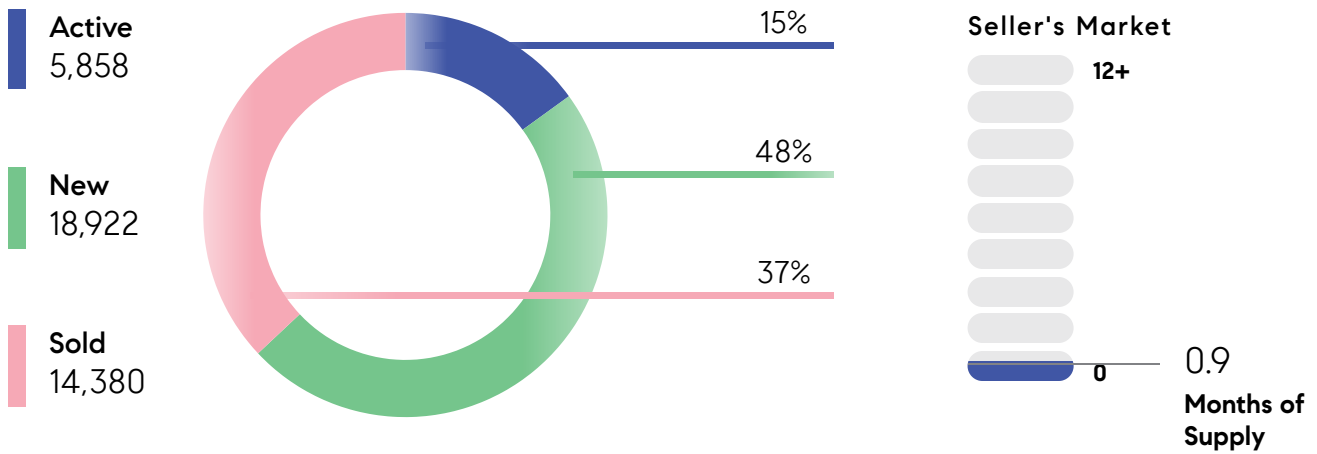
# Overall Atlanta Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,829,308	55	100.2%	\$1,568,769
YoY Change	6.4%	-44.4%	3.7%	3.7%

## DETACHED UNDER 1M



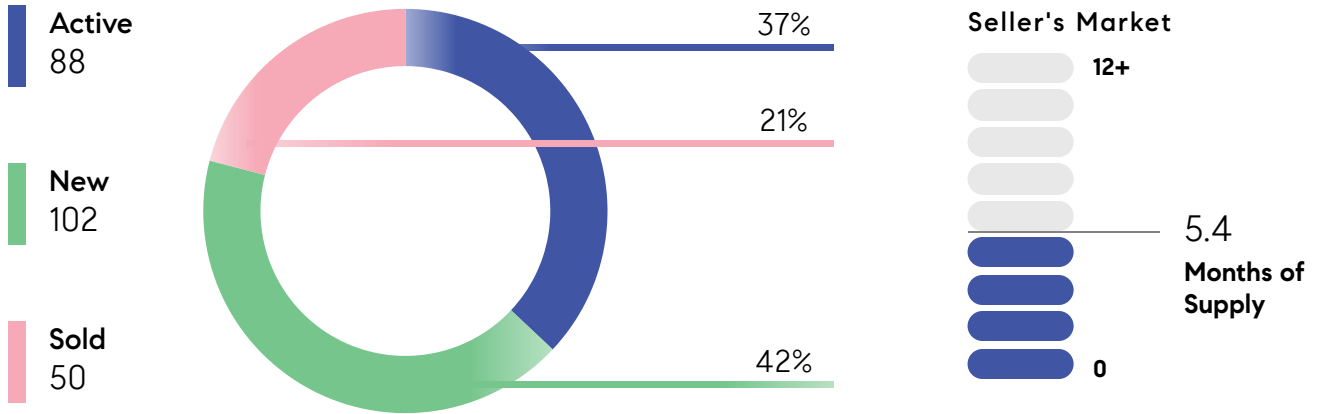
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$422,659	25	101.5%	\$410,697
YoY Change	12.4%	-21.9%	-4.7%	16.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

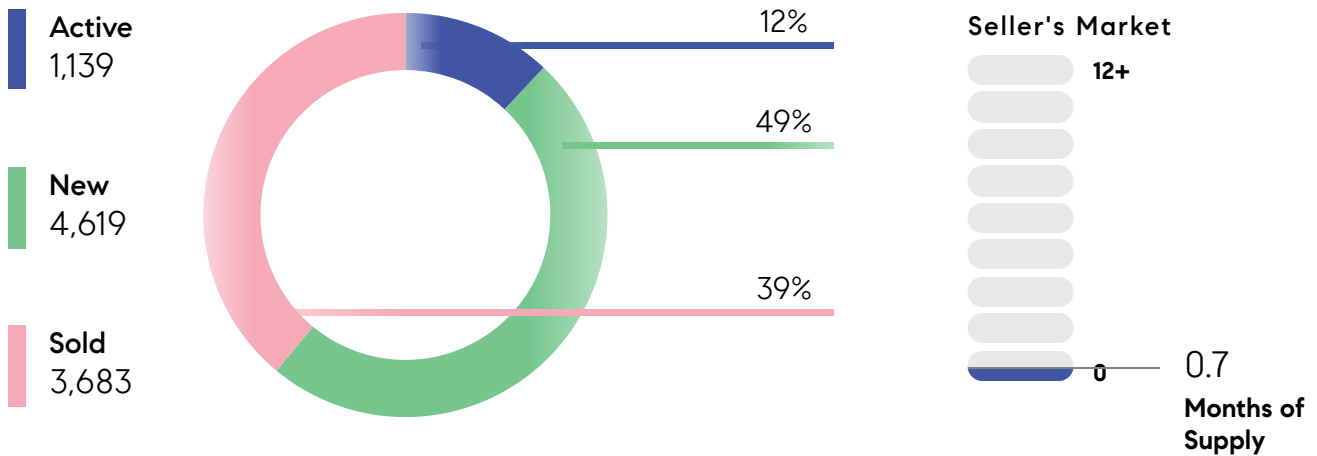
# Overall Atlanta Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,624,706	131	96.8%	\$1,782,441
YoY Change	-4.9%	-7.7%	1.4%	19.4%

## ATTACHED UNDER 1M



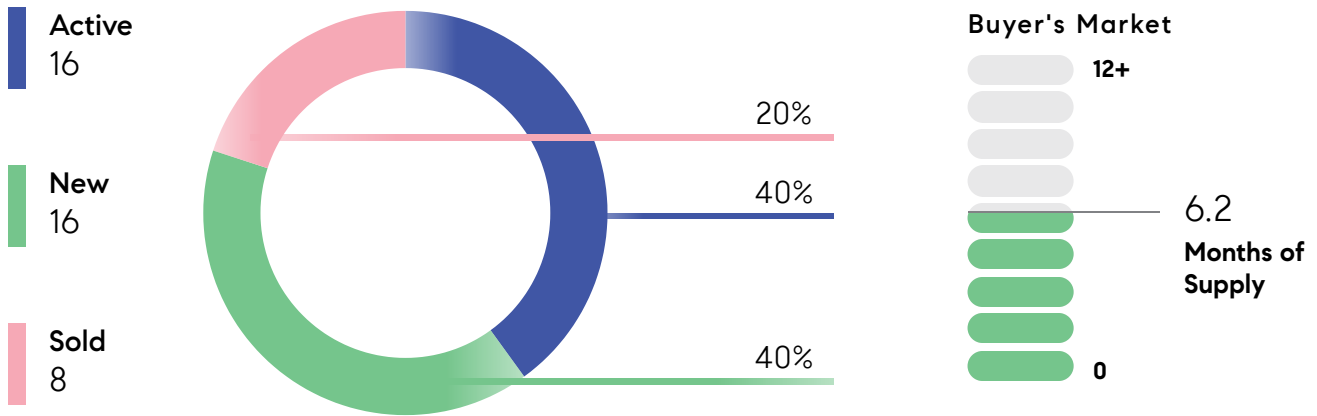
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$361,712	29	101.3%	\$336,641
YoY Change	9.9%	-42.0%	2.1%	13.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

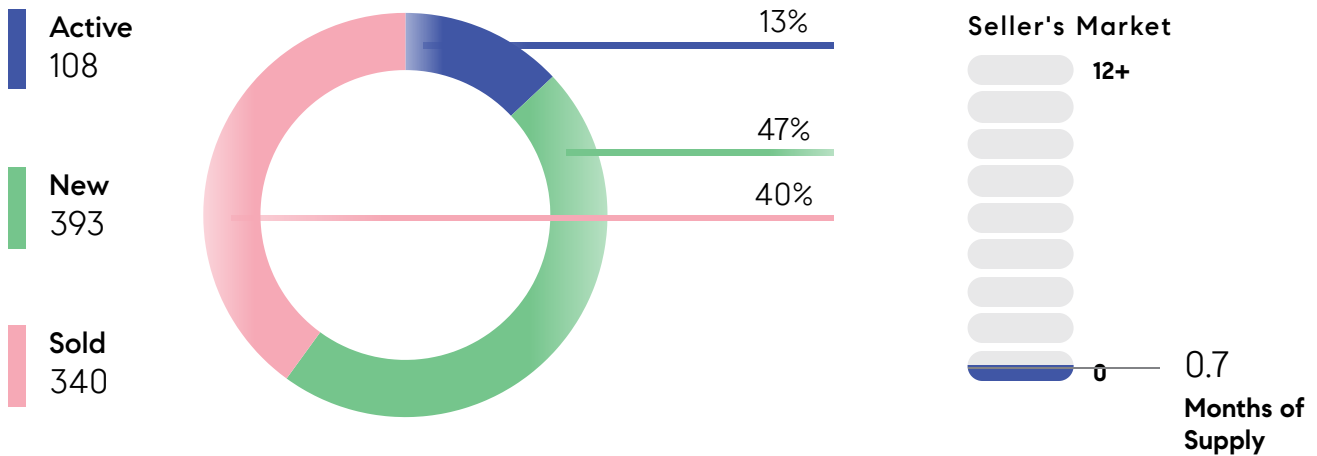
# Acworth Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,009,250	118	68.7%	\$1,379,375
YoY Change	9.6%	-75.7%	-26.9%	-19.8%

## DETACHED UNDER 1M



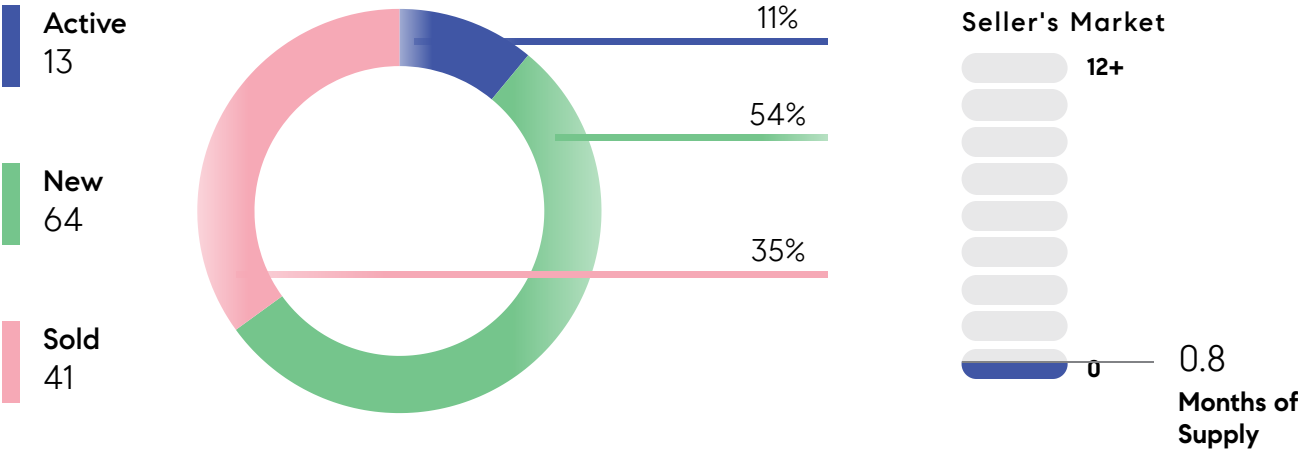
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$431,677	24	95.4%	\$412,012
YoY Change	22.0%	-7.7%	-1.2%	20.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Acworth Q1 2022

## ATTACHED UNDER 1M



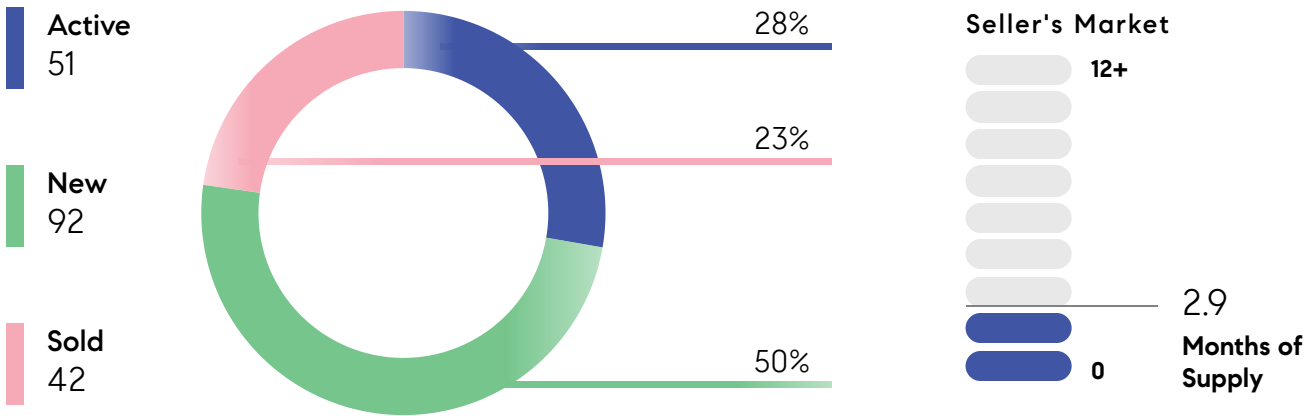
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$324,855	17	99.5%	\$323,073
YoY Change	21.2%	-34.6%	11.6%	35.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

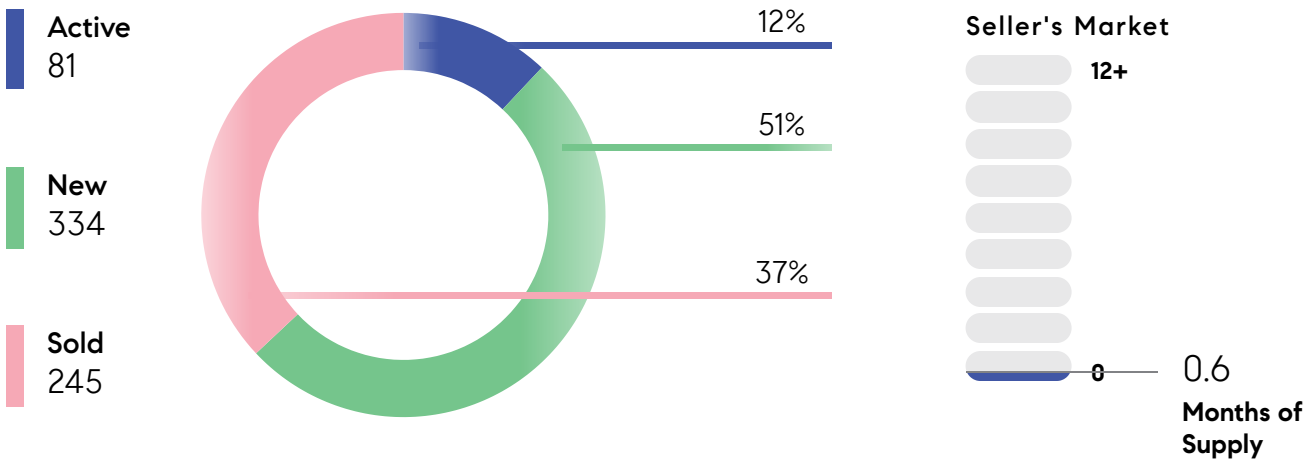
# Alpharetta Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,798,587	34	74.9%	\$1,347,002
YoY Change	7.5%	-73.0%	-12.8%	-6.3%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$612,548	20	99.7%	\$610,622
YoY Change	12.4%	-33.3%	1.4%	14.0%

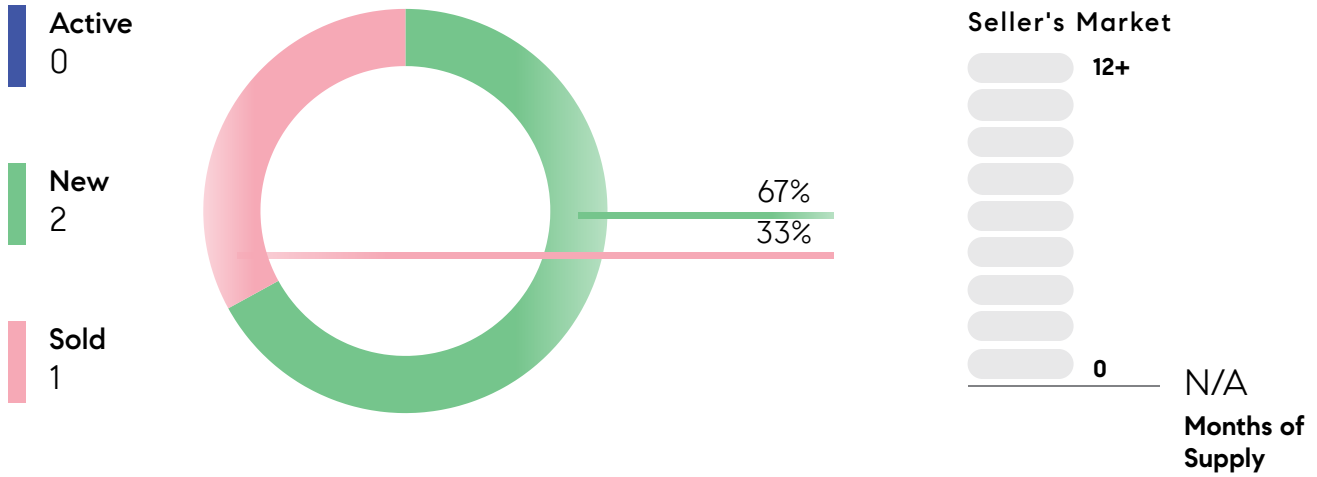
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



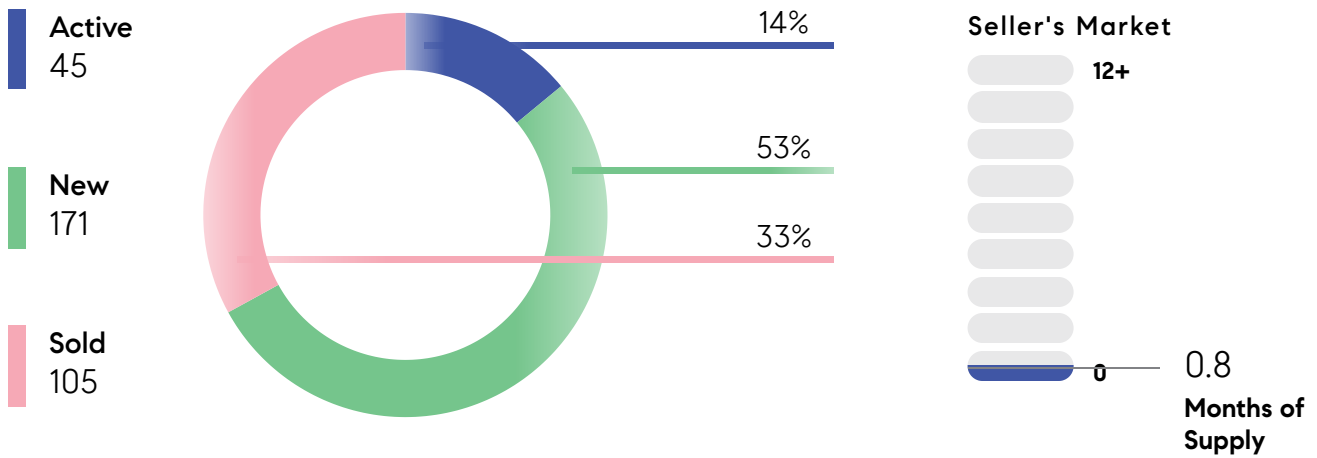
# Alpharetta Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,200,000	1	83.8%	\$1,005,000
YoY Change	-7.0%	-91.7%	-15.0%	-21.0%

## ATTACHED UNDER 1M



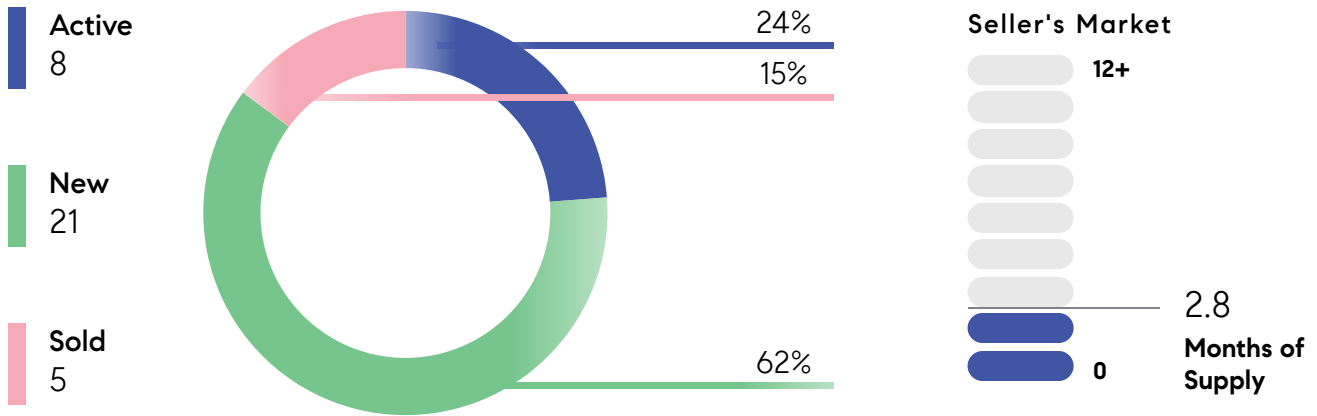
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$465,146	15	94.6%	\$440,076
YoY Change	12.4%	-60.5%	6.9%	20.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

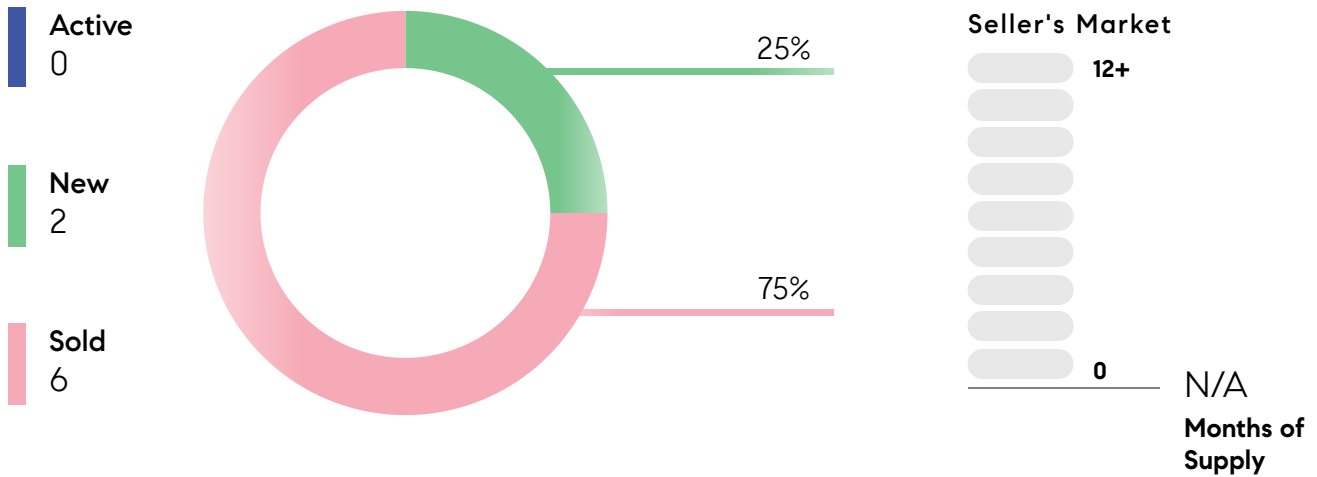
# Ansley Park Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,473,571	41	79.8%	\$1,973,810
YoY Change	22.6%	-8.9%	-28.4%	-12.2%

## DETACHED UNDER 1M



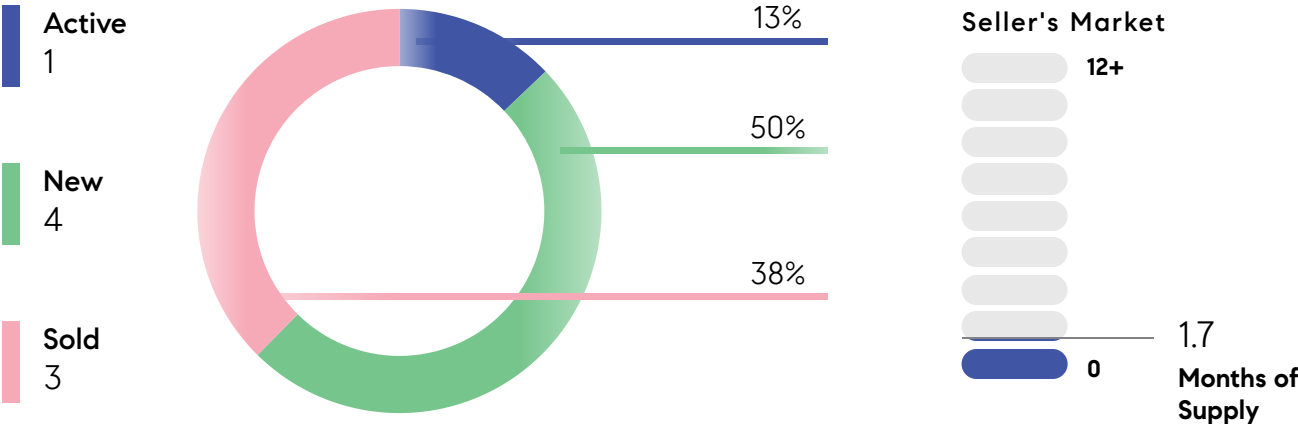
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$760,000	23	68.6%	\$521,737
YoY Change	12.3%	-72.6%	-2.3%	9.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Ansley Park Q1 2022

## ATTACHED UNDER 1M



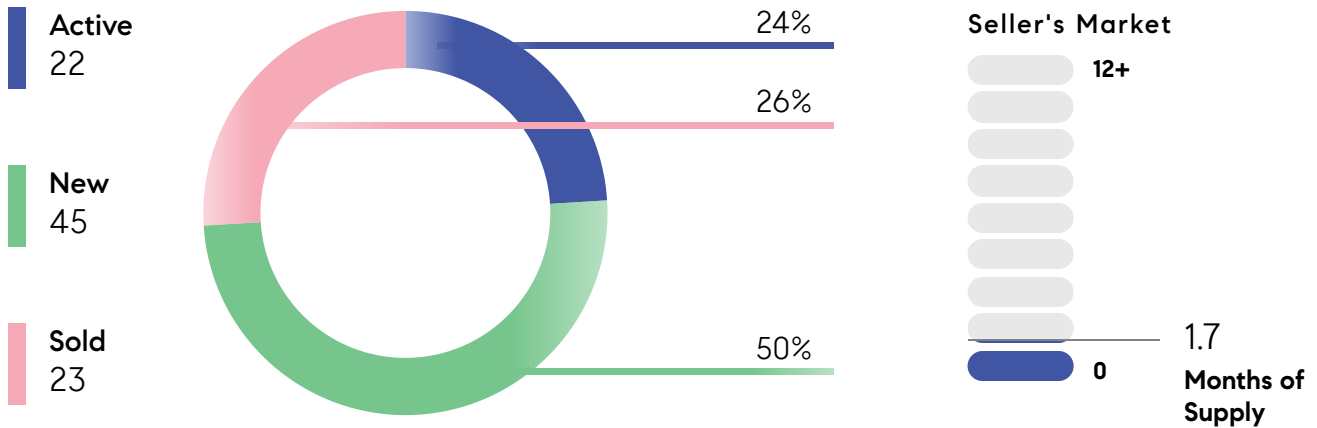
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$446,175	10	79.5%	\$354,505
YoY Change	-32.7%	-82.5%	35.3%	-8.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

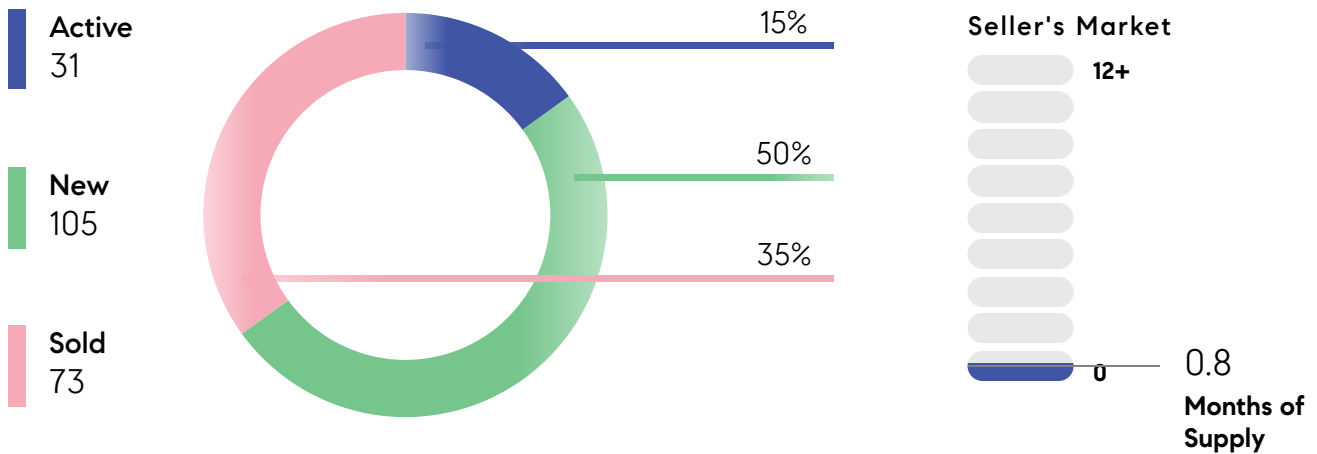
# Brookhaven Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,475,500	36	90.0%	\$1,328,481
YoY Change	5.8%	-20.0%	5.5%	11.6%

## DETACHED UNDER 1M



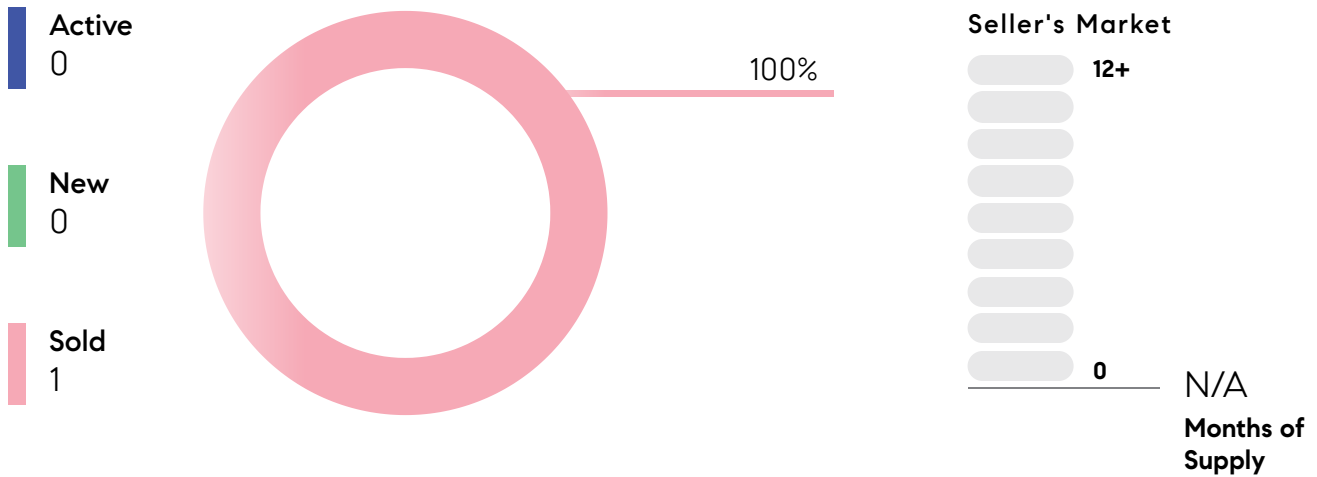
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$661,583	37	102.4%	\$677,243
YoY Change	1.5%	-17.8%	1.7%	3.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

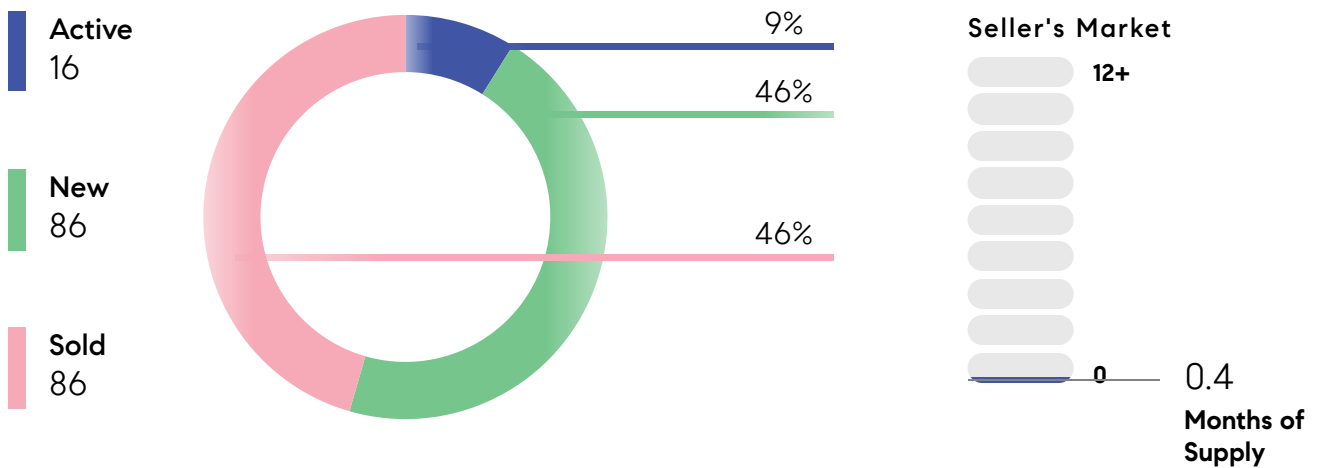
# Brookhaven Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	-	24	-	\$1,700,000
YoY Change	-	-27.3%	-	22.5%

## ATTACHED UNDER 1M



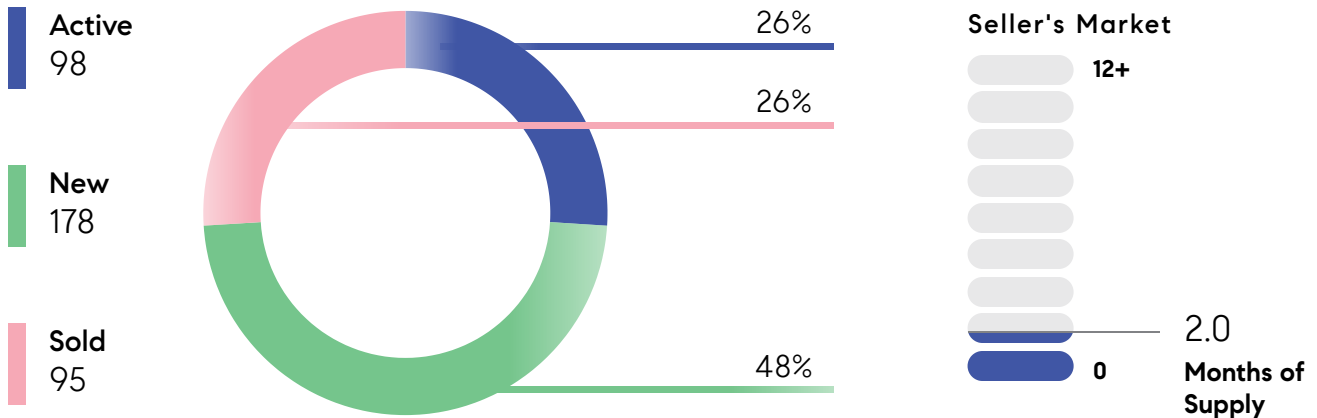
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$472,826	26	95.0%	\$449,034
YoY Change	5.6%	-61.8%	5.5%	11.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

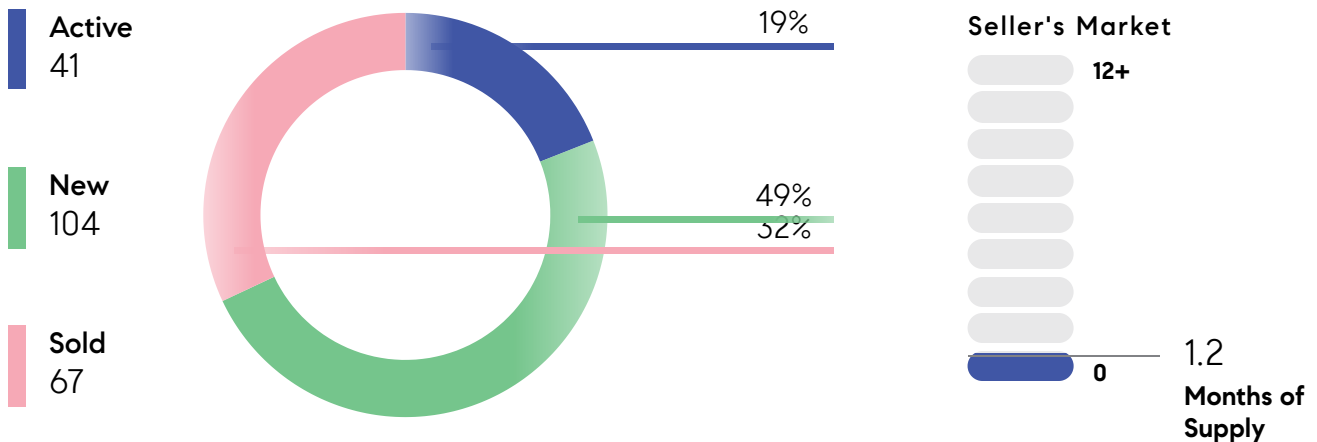
# Buckhead Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,511,395	73	80.2%	\$2,013,388
YoY Change	15.6%	-26.3%	-6.2%	8.4%

## DETACHED UNDER 1M



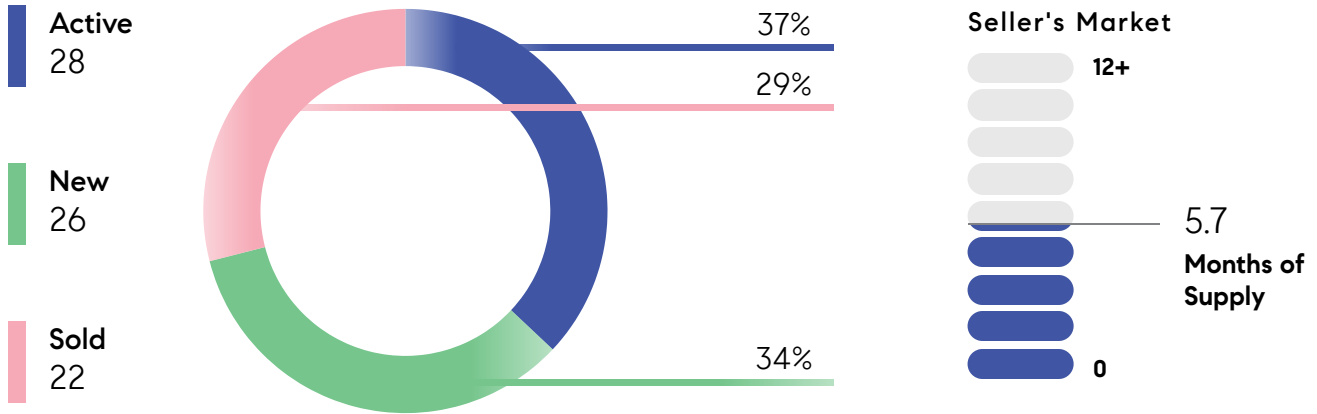
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$802,412	66	98.0%	\$786,284
YoY Change	3.6%	-9.6%	2.5%	6.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

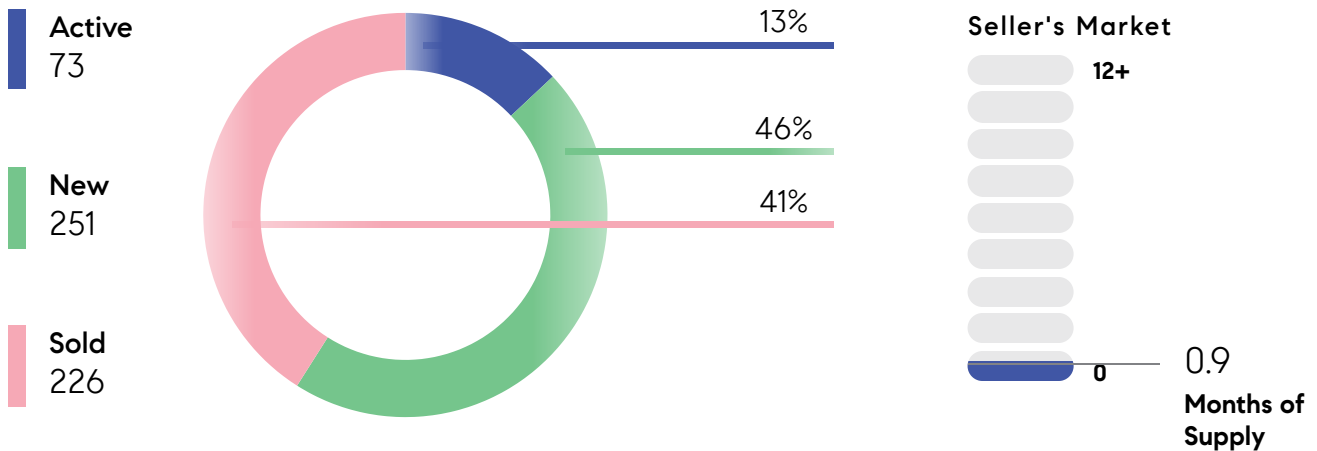
# Buckhead Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,106,881	144	91.9%	\$1,936,733
YoY Change	-2.6%	6.7%	10.6%	7.7%

## ATTACHED UNDER 1M



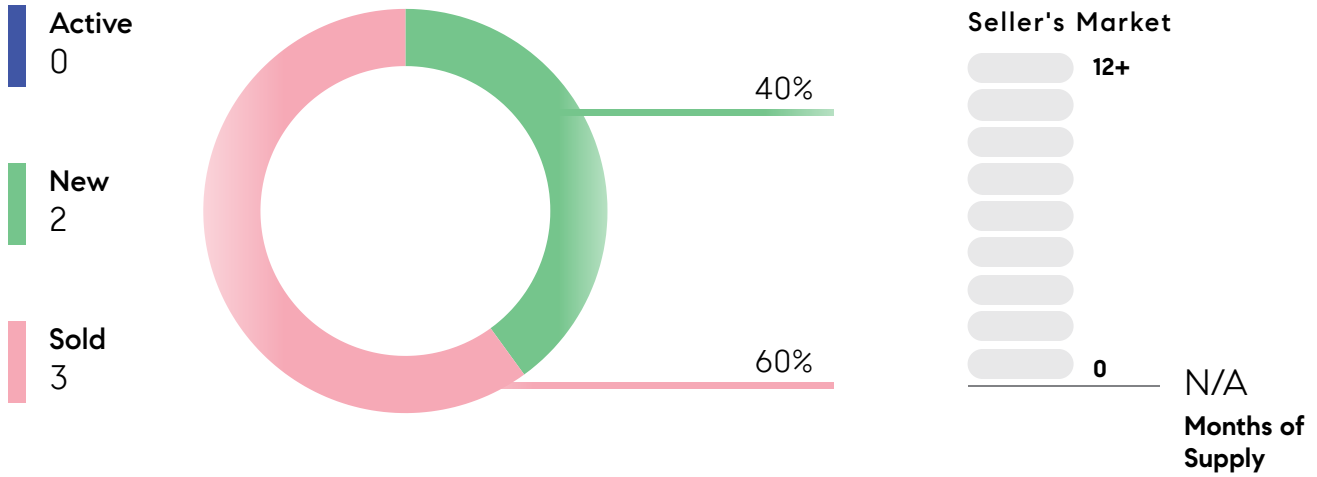
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$380,451	54	97.8%	\$372,071
YoY Change	6.4%	-21.7%	11.0%	18.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

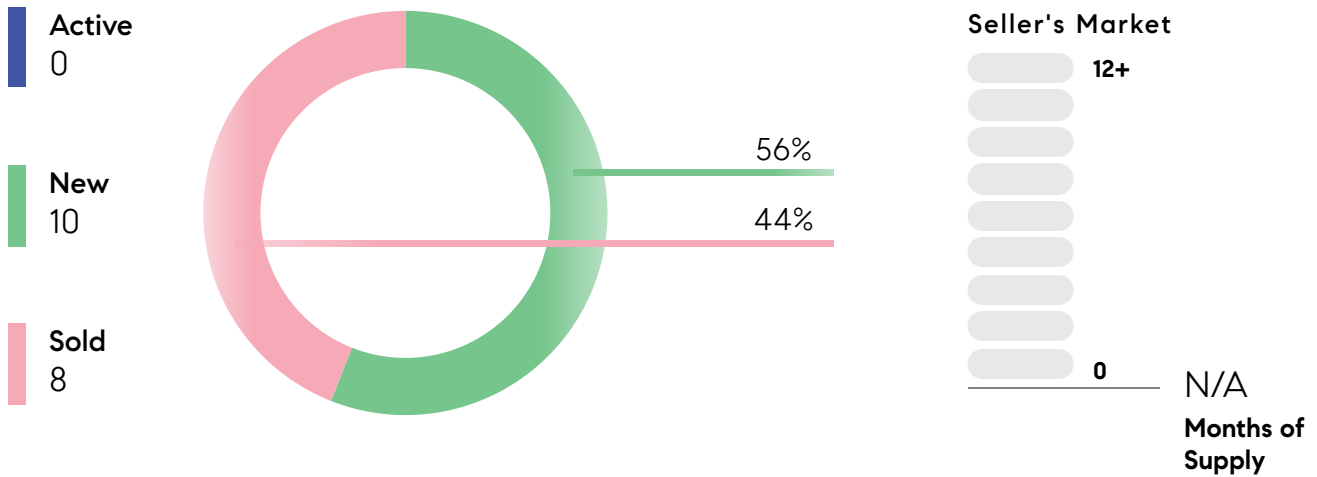
# Candler Park Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,322,500	25	92.8%	\$1,227,333
YoY Change	10.5%	-19.4%	-7.2%	2.5%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$693,690	36	100.5%	\$697,500
YoY Change	11.0%	-12.2%	6.7%	18.4%

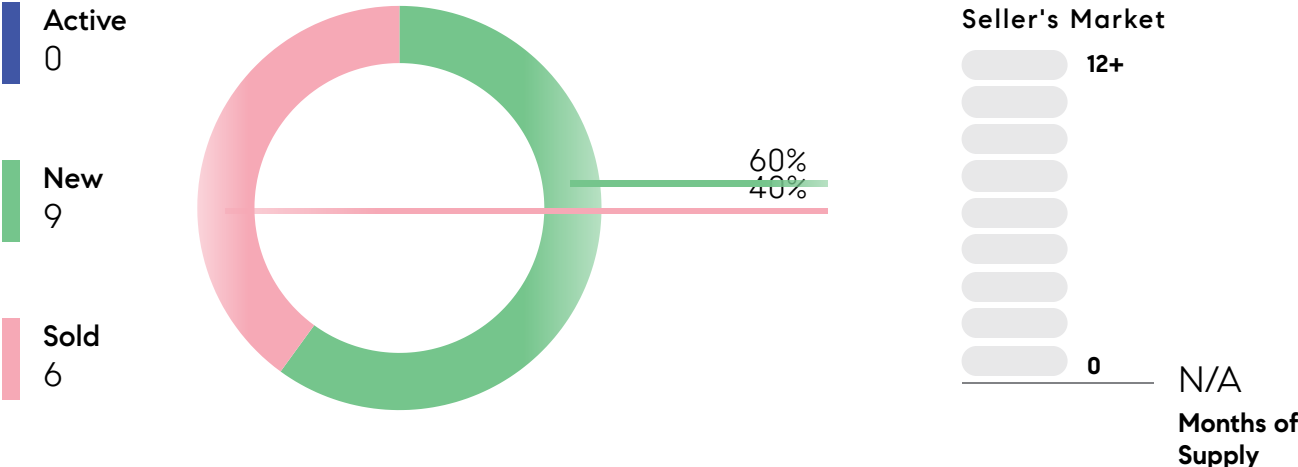
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Candler Park Q1 2022

## ATTACHED UNDER 1M



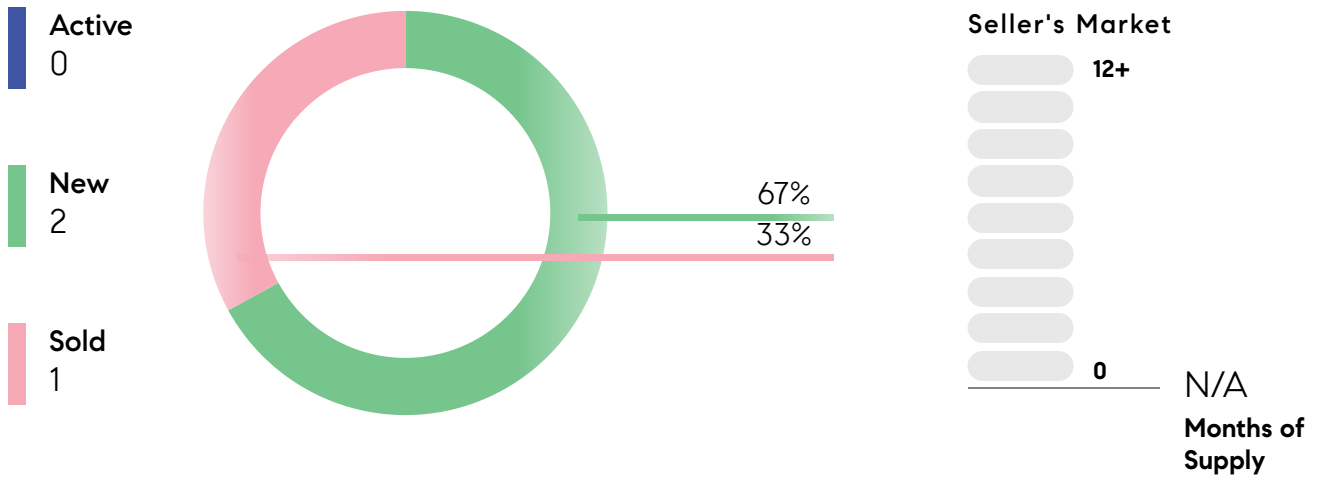
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$509,767	68	77.9%	\$397,067
YoY Change	66.3%	25.9%	-9.8%	50.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

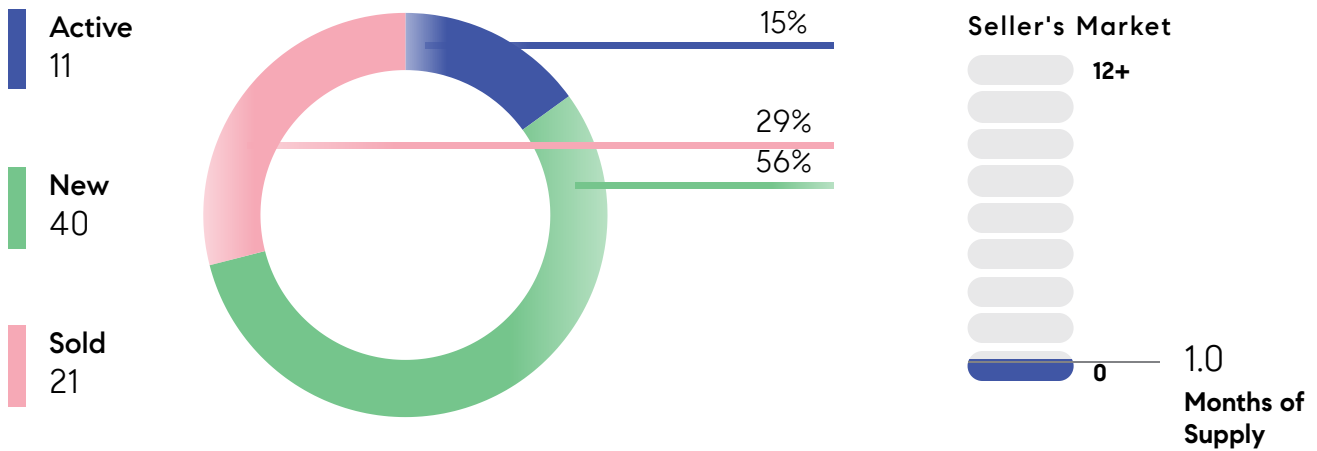
# Chamblee Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,275,000	6	99.2%	\$1,265,000
YoY Change	-	-	-	-

## DETACHED UNDER 1M



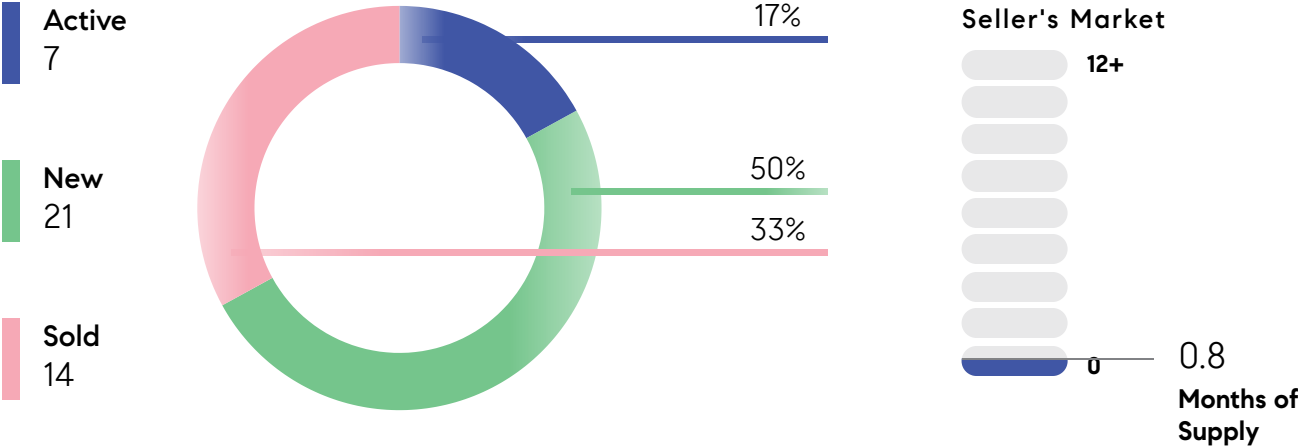
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$538,703	34	105.8%	\$569,698
YoY Change	22.0%	9.7%	10.5%	34.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chamblee Q1 2022

## ATTACHED UNDER 1M



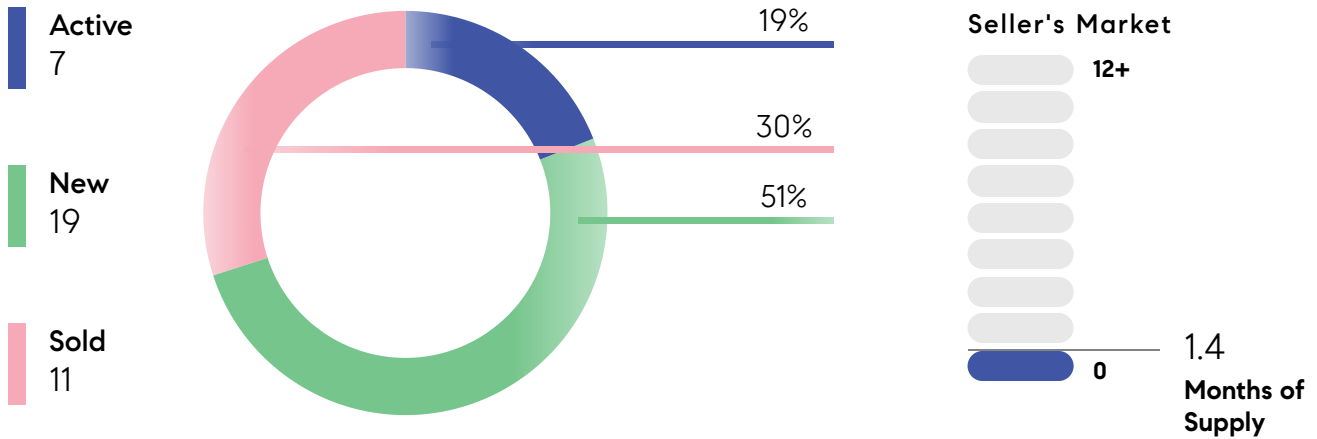
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$448,812	9	73.6%	\$330,171
YoY Change	26.7%	-91.7%	-38.2%	-21.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

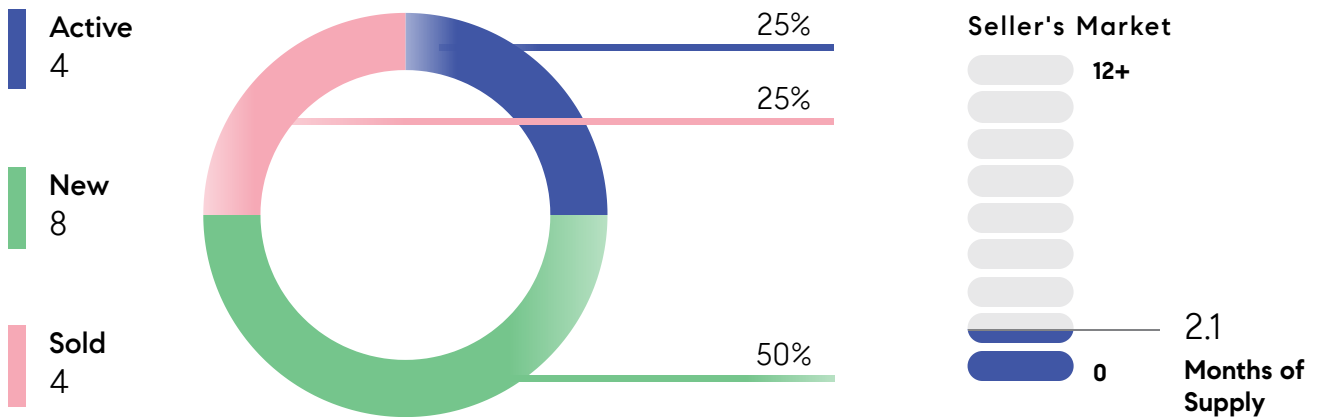
# Chastain Park Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,256,289	45	64.4%	\$1,452,455
YoY Change	20.1%	-40.8%	-43.1%	-31.7%

## DETACHED UNDER 1M



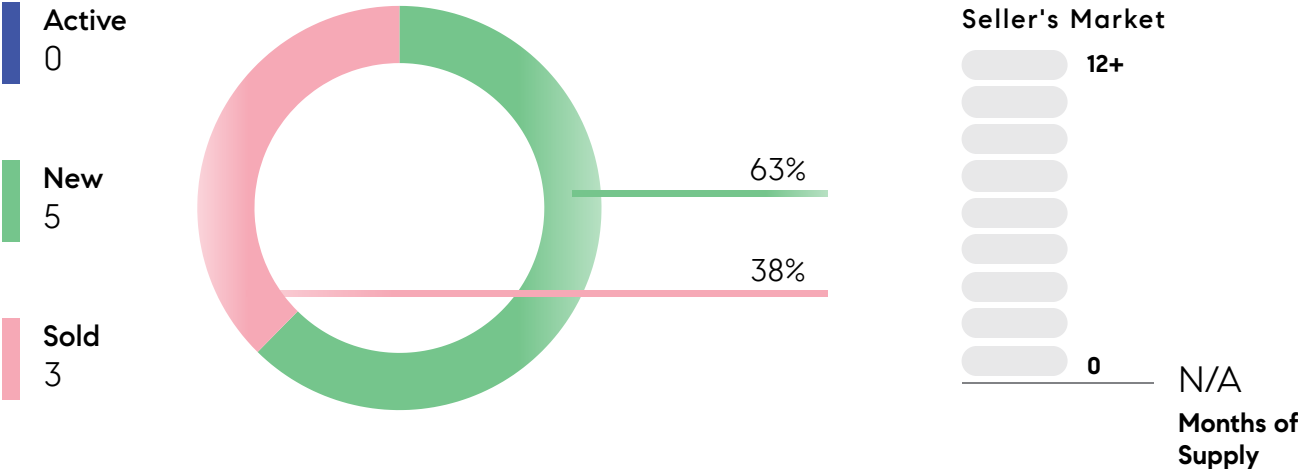
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$838,600	272	88.5%	\$742,000
YoY Change	9.8%	121.1%	-6.8%	2.3%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Chastain Park Q1 2022

## ATTACHED UNDER 1M



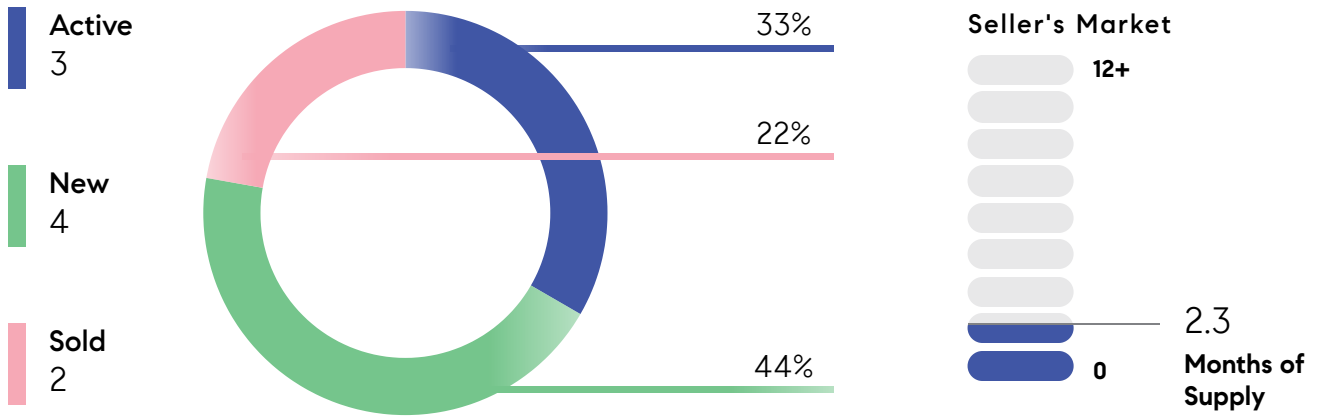
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$206,960	12	110.3%	\$228,333
YoY Change	-2.6%	-36.8%	13.3%	10.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

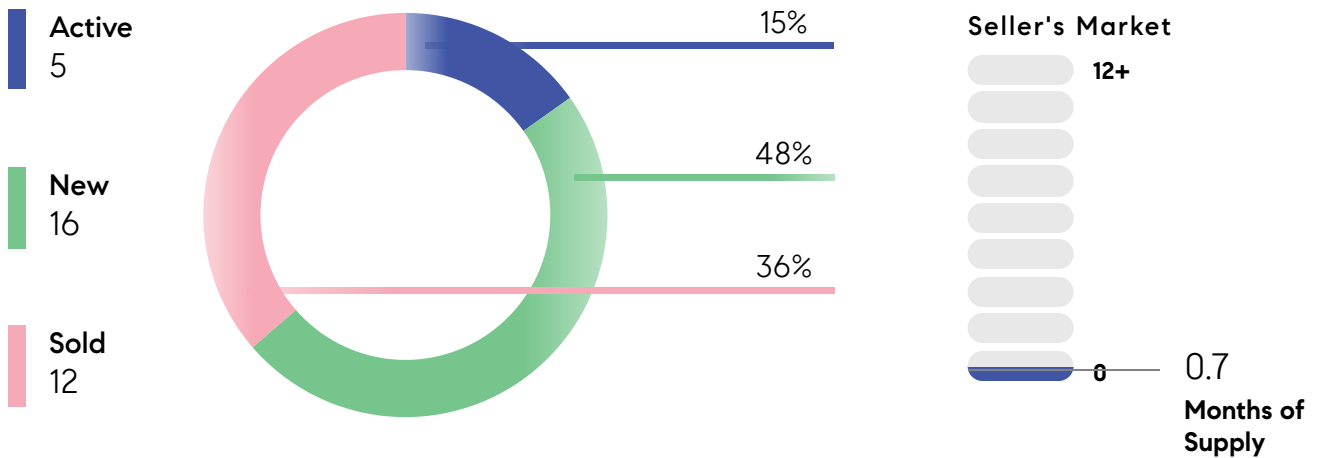
# Collier Hills Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,886,250	6	90.8%	\$1,713,000
YoY Change	5.8%	-93.4%	6.7%	12.9%

## DETACHED UNDER 1M



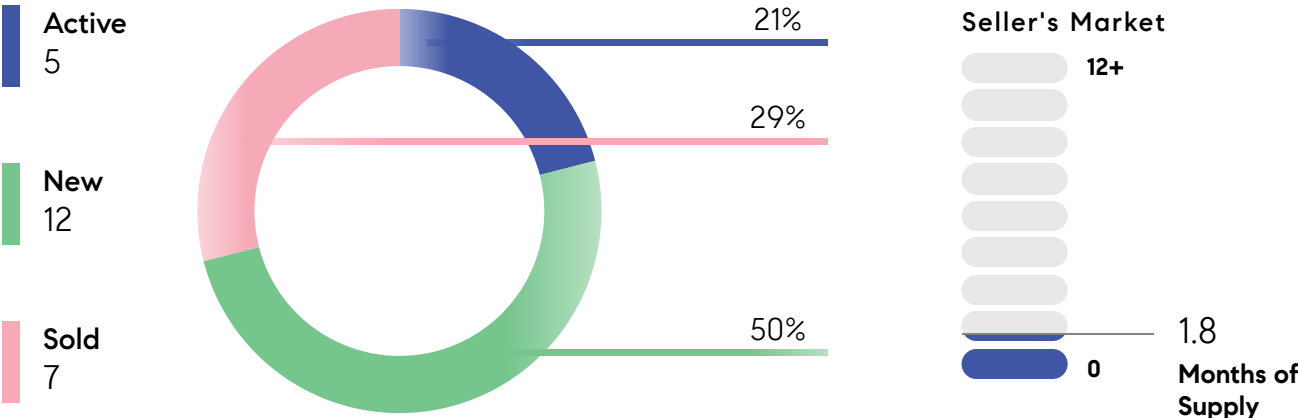
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$470,431	42	106.2%	\$499,489
YoY Change	-11.3%	10.5%	21.8%	8.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Collier Hills Q1 2022

## ATTACHED UNDER 1M



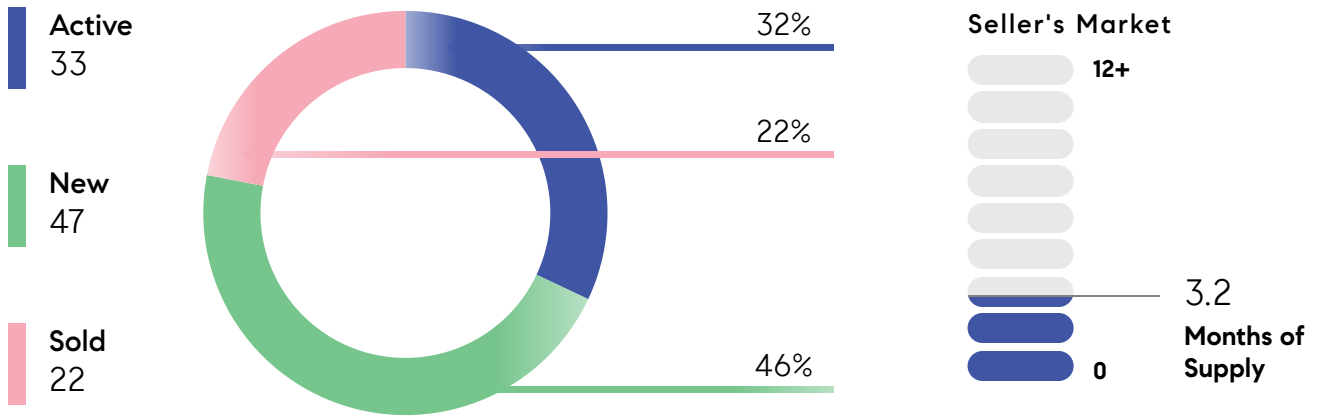
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$630,708	32	79.3%	\$500,071
YoY Change	-6.5%	-63.6%	-7.2%	-13.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

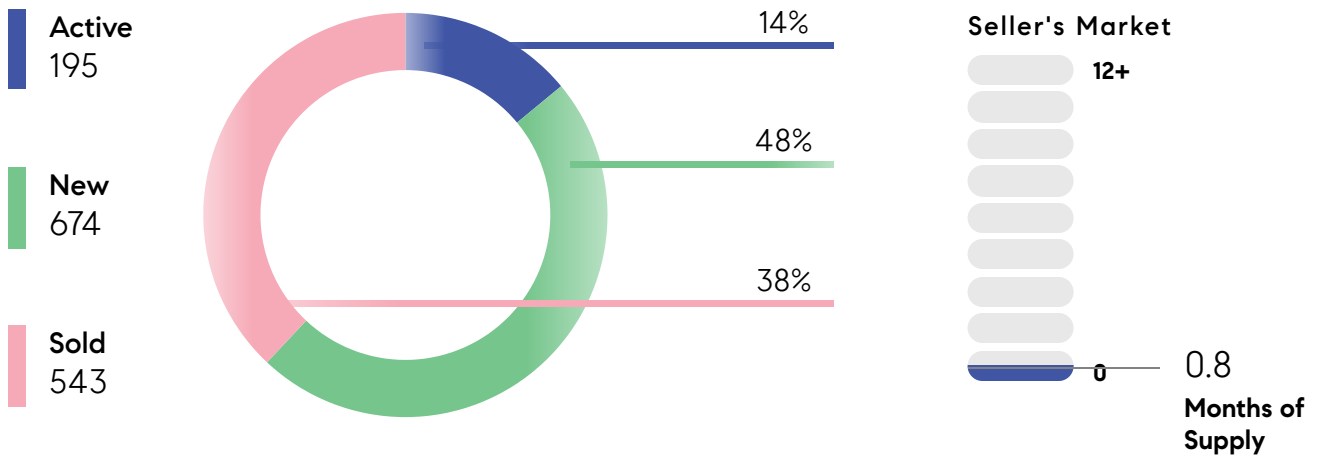
# Cumming Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,469,256	61	94.0%	\$1,380,782
YoY Change	-6.8%	-12.9%	27.3%	18.7%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$548,075	18	97.7%	\$535,440
YoY Change	18.7%	-48.6%	4.0%	23.5%

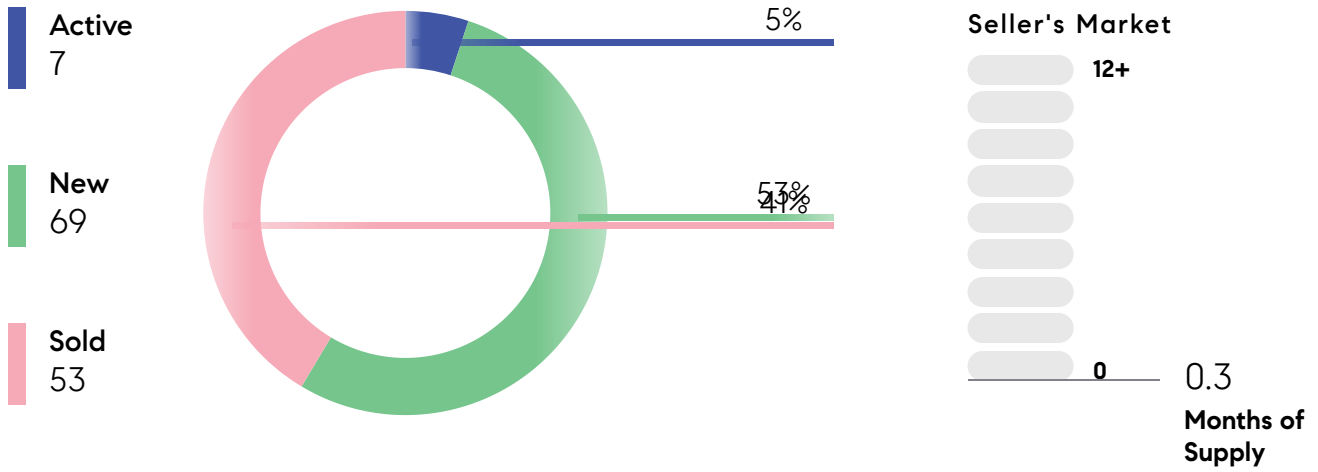
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Cumming Q1 2022

## ATTACHED UNDER 1M



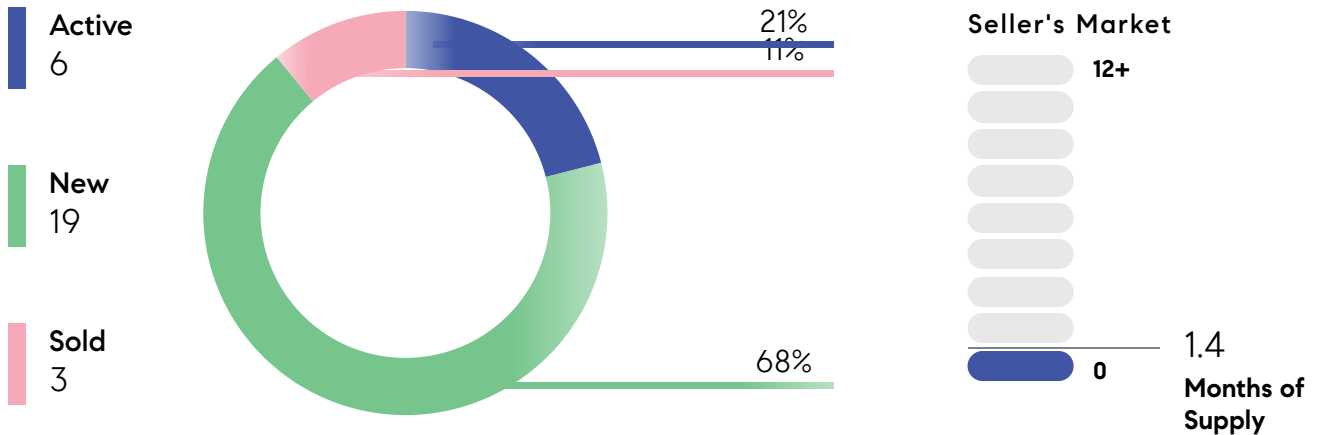
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$388,578	10	102.0%	\$396,383
YoY Change	22.8%	-79.6%	3.1%	26.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

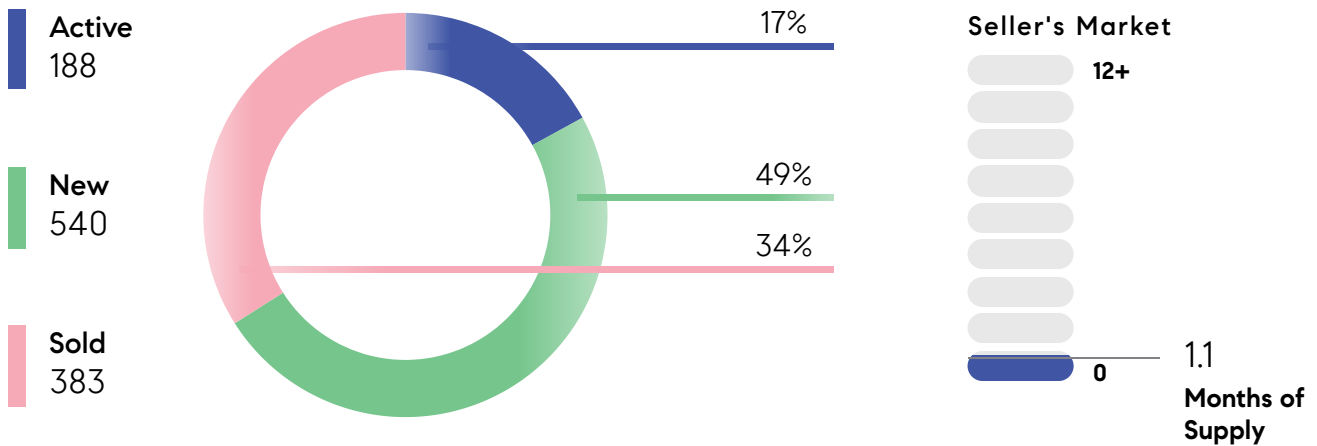
# Decatur Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,484,468	12	125.6%	\$1,865,000
YoY Change	18.6%	-66.7%	34.0%	59.0%

## DETACHED UNDER 1M



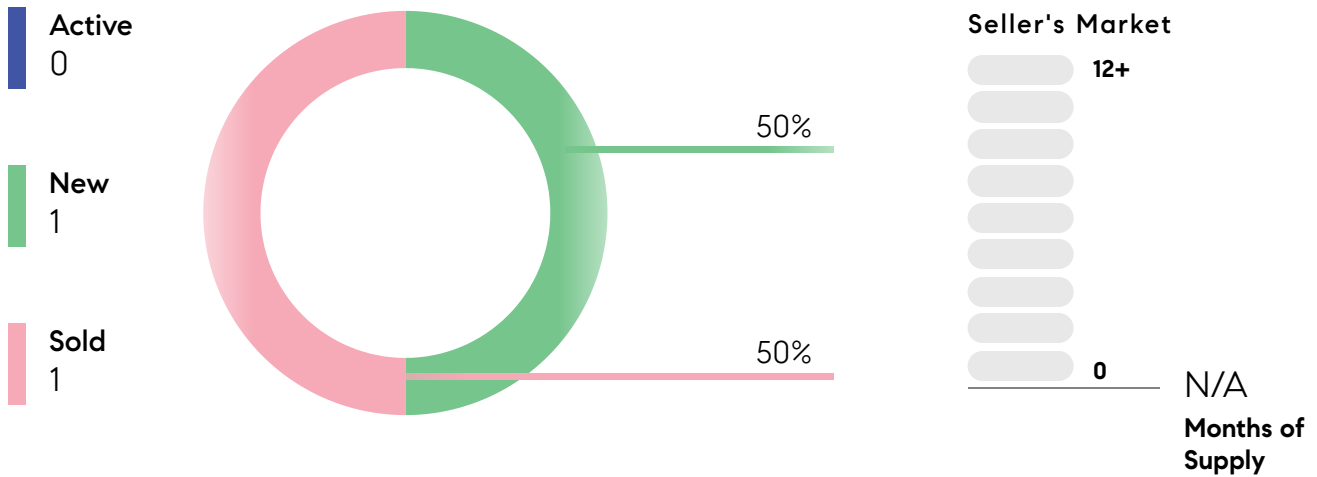
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$396,332	25	96.9%	\$384,167
YoY Change	13.5%	-32.4%	4.1%	18.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

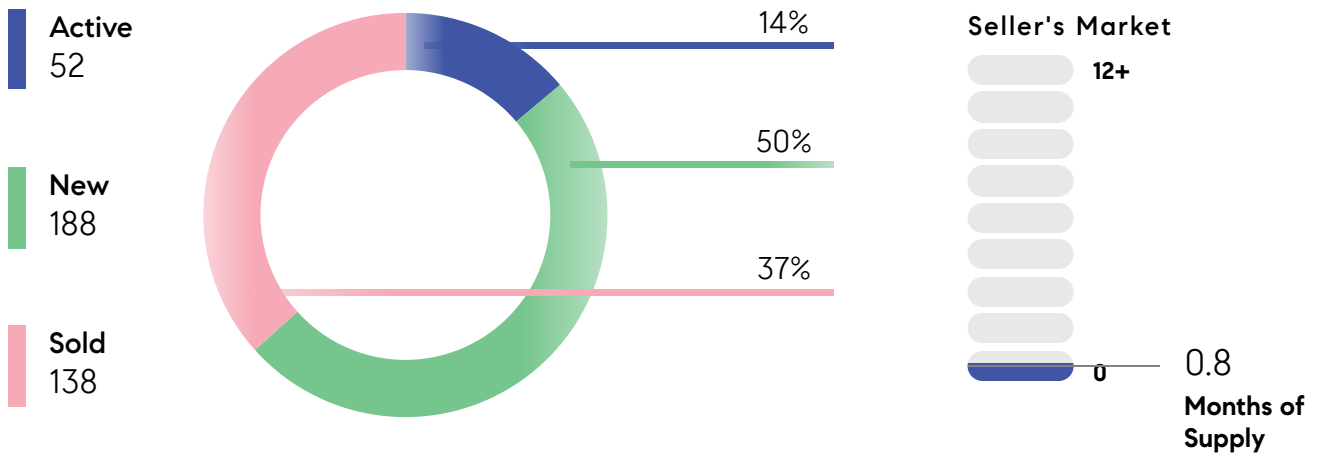
# Decatur Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,250,000	2	100.8%	\$1,260,000
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



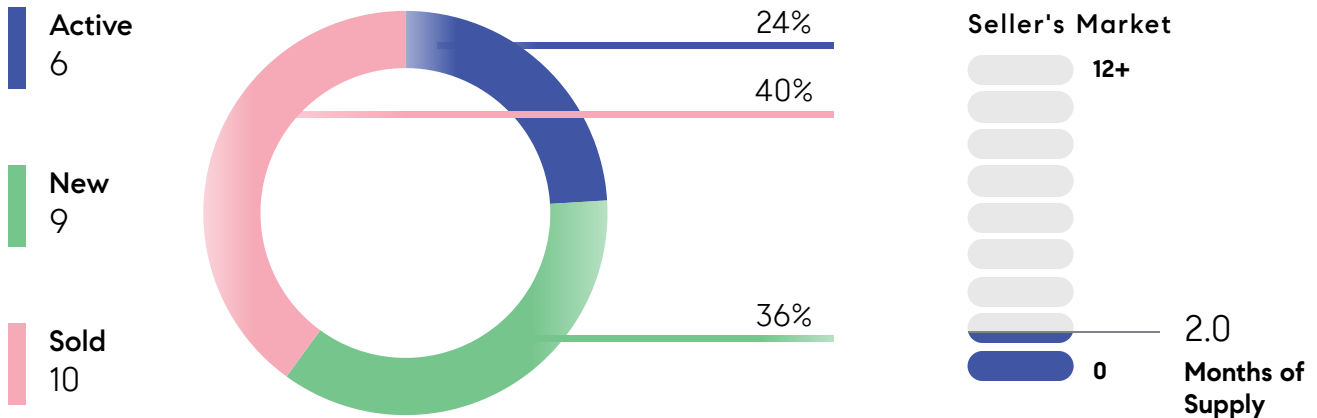
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$279,661	32	92.8%	\$259,657
YoY Change	-2.9%	-45.8%	12.3%	9.1%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

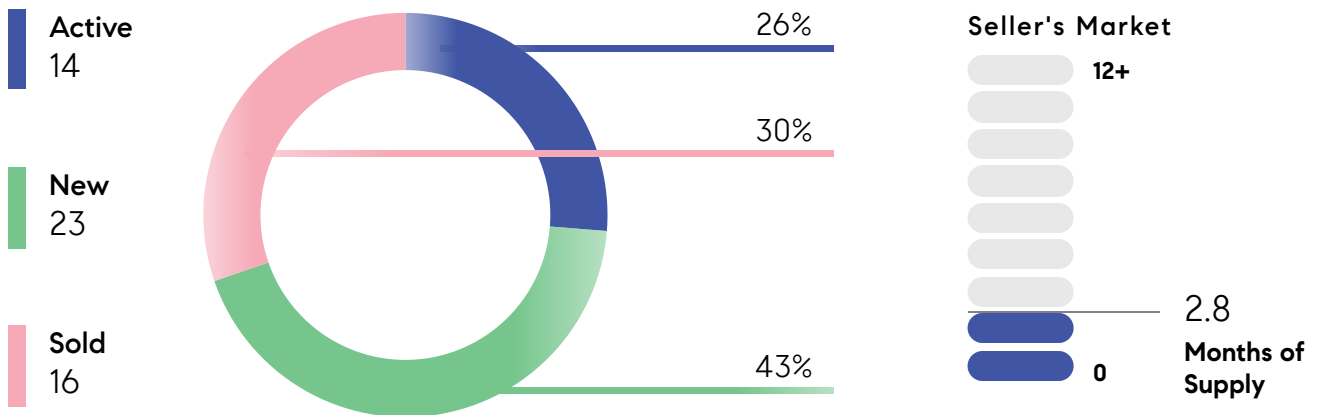
# Druid Hills Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,018,333	32	97.0%	\$1,958,669
YoY Change	18.5%	-67.7%	6.1%	25.7%

## DETACHED UNDER 1M



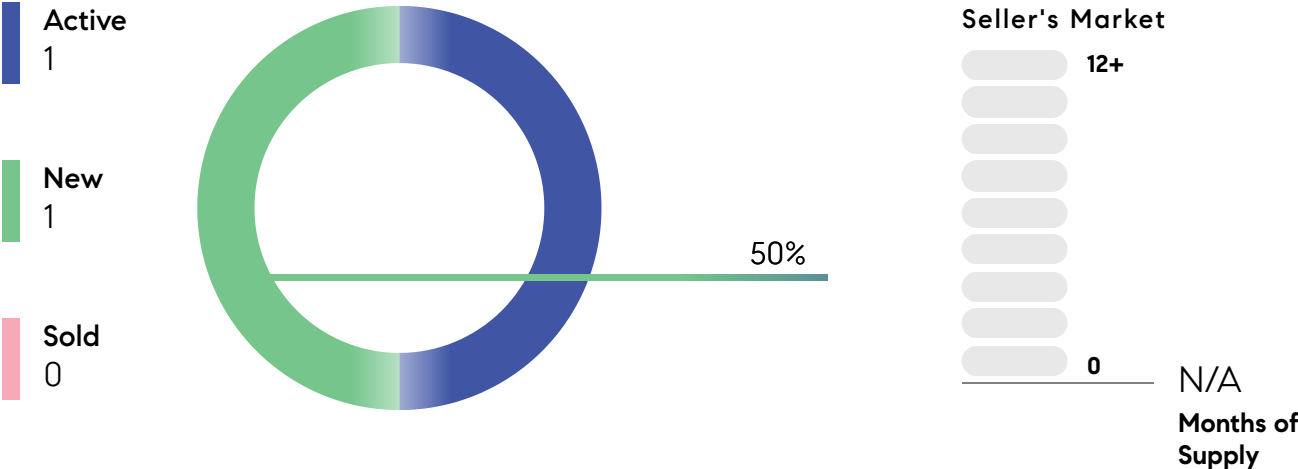
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$756,287	43	95.6%	\$723,213
YoY Change	15.1%	115.0%	1.2%	16.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

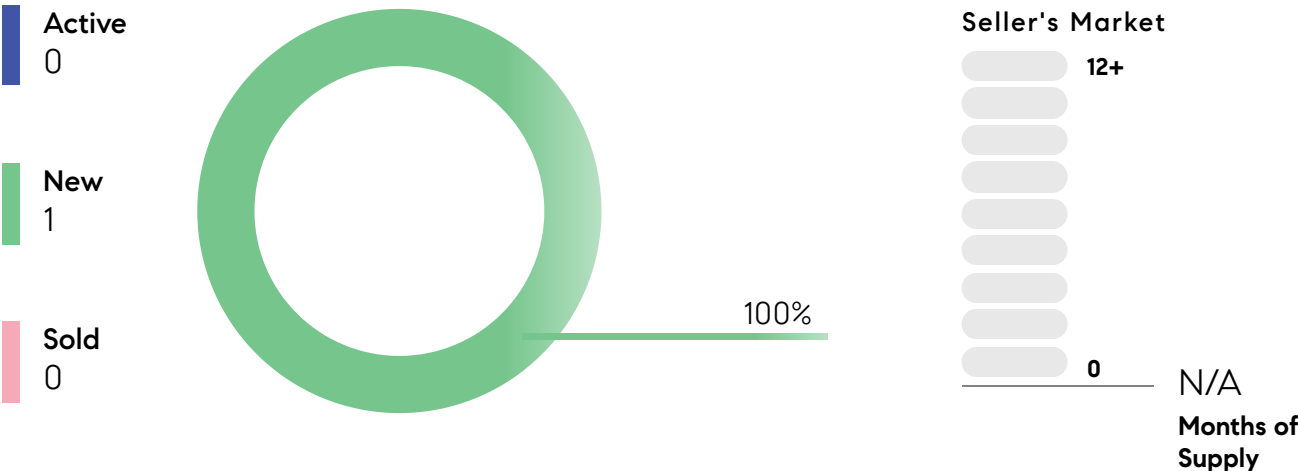
# Druid Hills Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,995,000	-	-	-
YoY Change	5.1%	-	-	-

## ATTACHED UNDER 1M



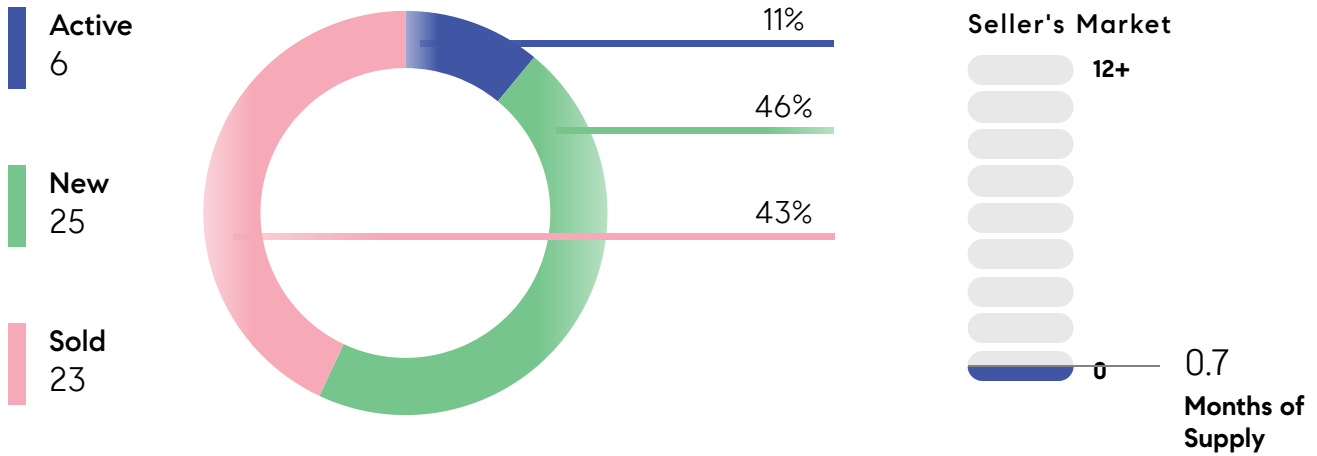
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$555,000	-	-	-
YoY Change	4.2%	-	-	-

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

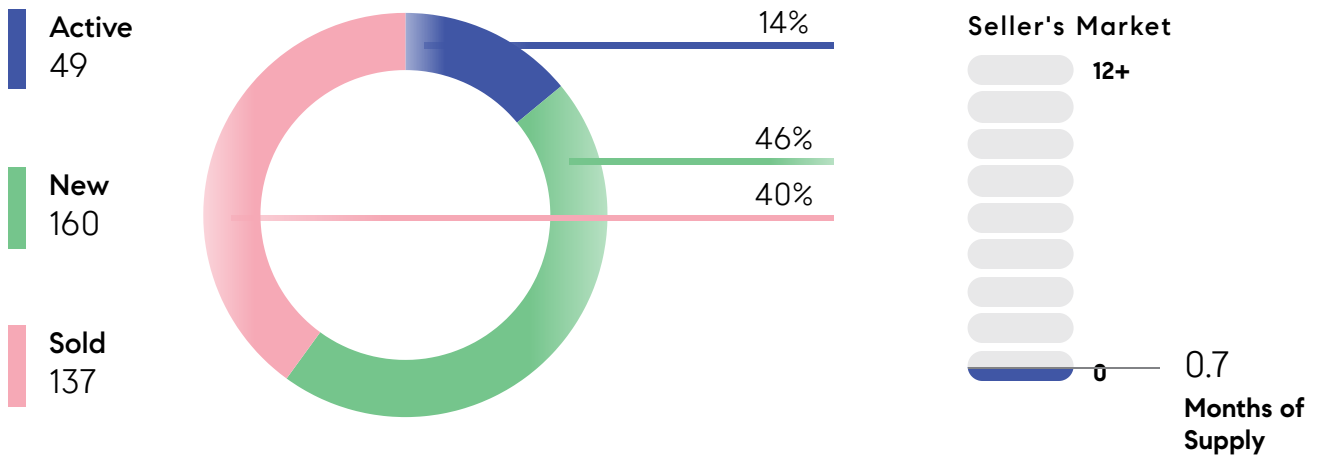
# Duluth Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,611,396	18	87.2%	\$1,405,158
YoY Change	19.1%	-75.7%	-18.0%	-2.3%

## DETACHED UNDER 1M



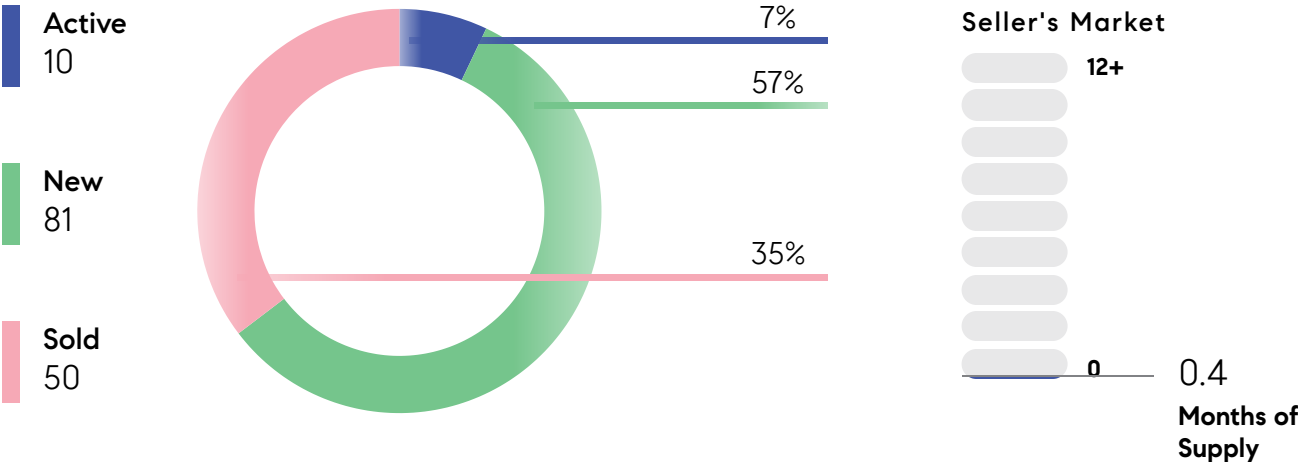
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$496,272	19	90.8%	\$450,496
YoY Change	13.2%	-29.6%	-2.4%	10.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Duluth Q1 2022

## ATTACHED UNDER 1M



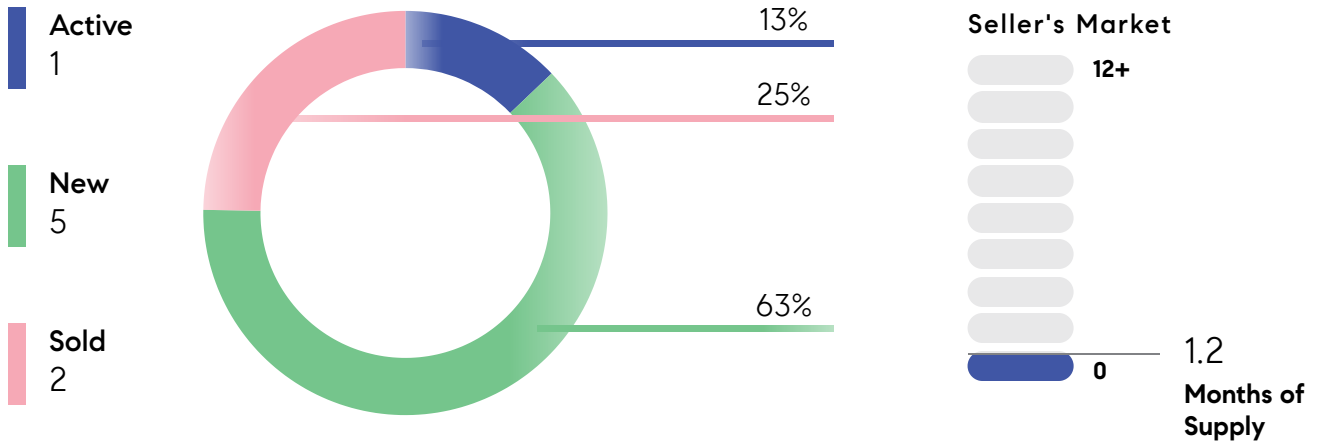
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$318,554	11	108.7%	\$346,407
YoY Change	11.0%	-62.1%	19.4%	32.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

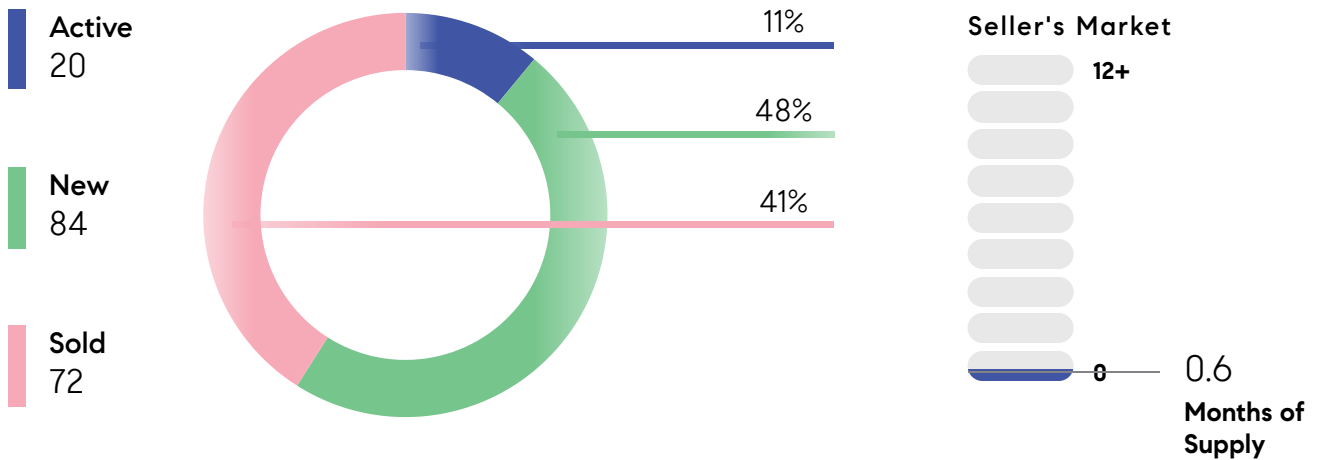
# Dunwoody Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,393,800	68	83.3%	\$1,161,500
YoY Change	22.2%	-16.0%	-25.0%	-8.3%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$660,161	17	97.6%	\$644,195
YoY Change	5.7%	-29.2%	6.4%	12.5%

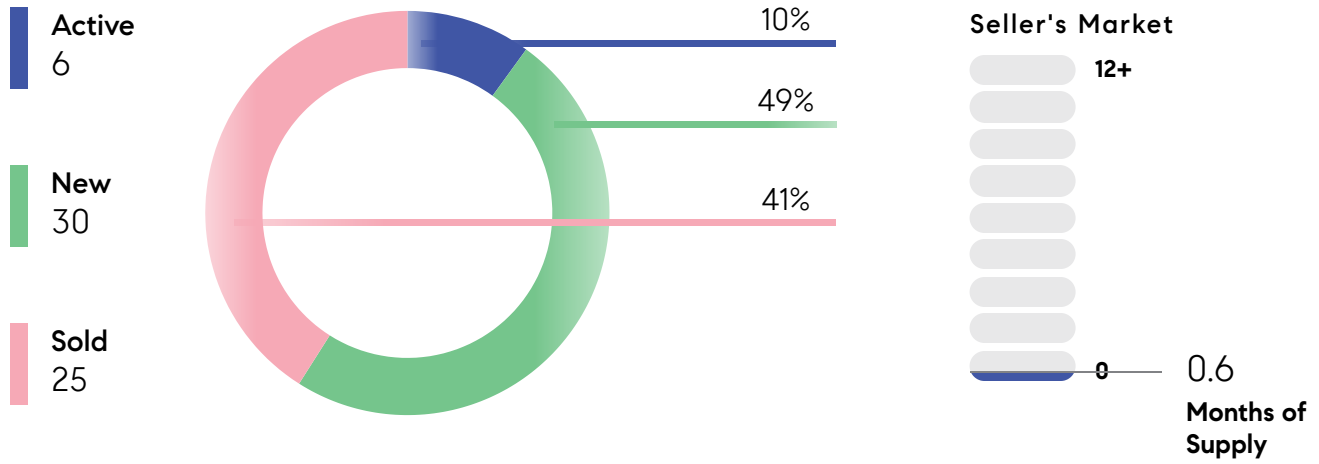
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# Dunwoody Q1 2022

## ATTACHED UNDER 1M



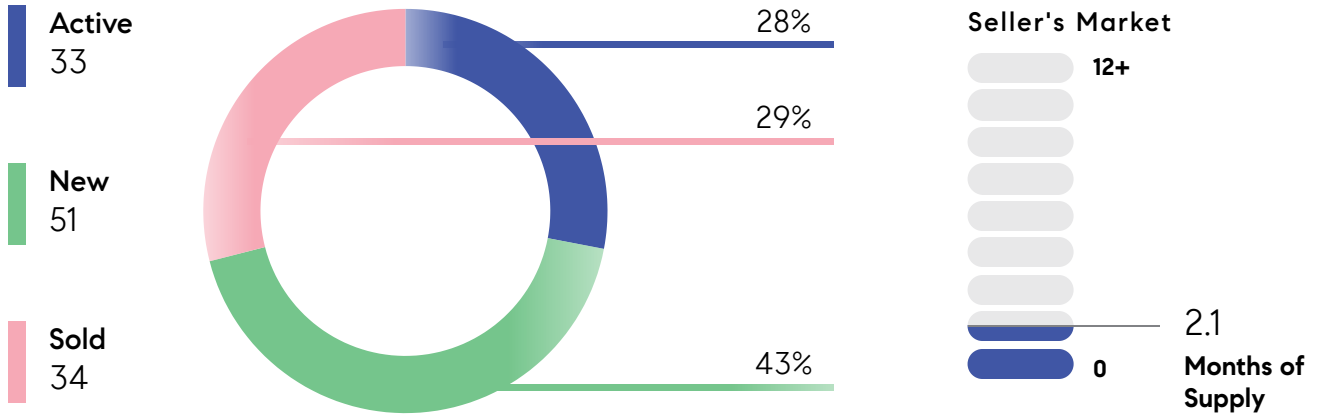
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$408,737	6	92.6%	\$378,456
YoY Change	15.1%	-93.2%	-10.7%	2.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

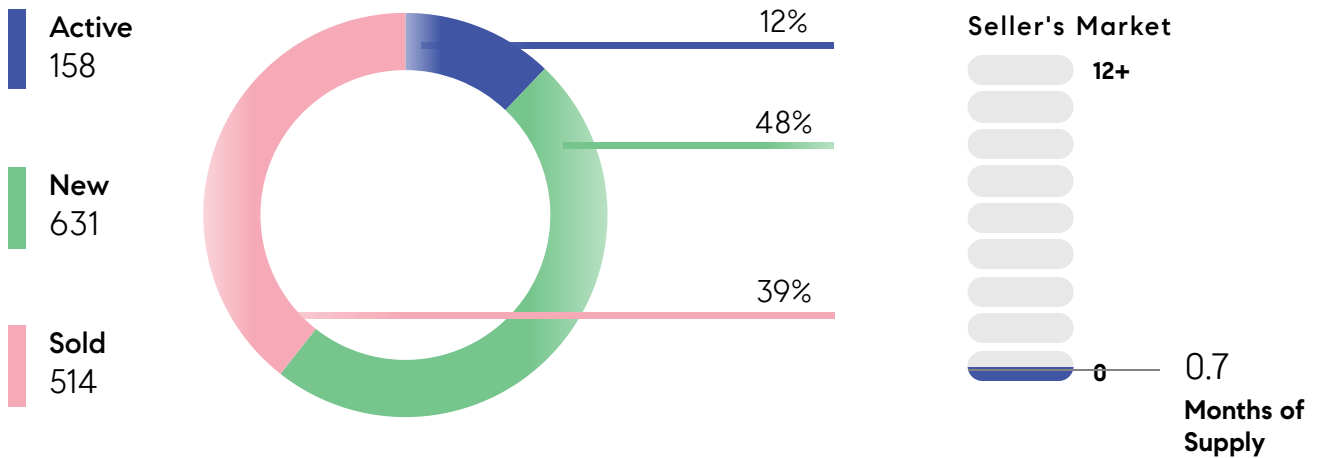
# East Cobb Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,709,725	69	79.9%	\$1,365,280
YoY Change	11.5%	-50.7%	-8.9%	1.6%

## DETACHED UNDER 1M



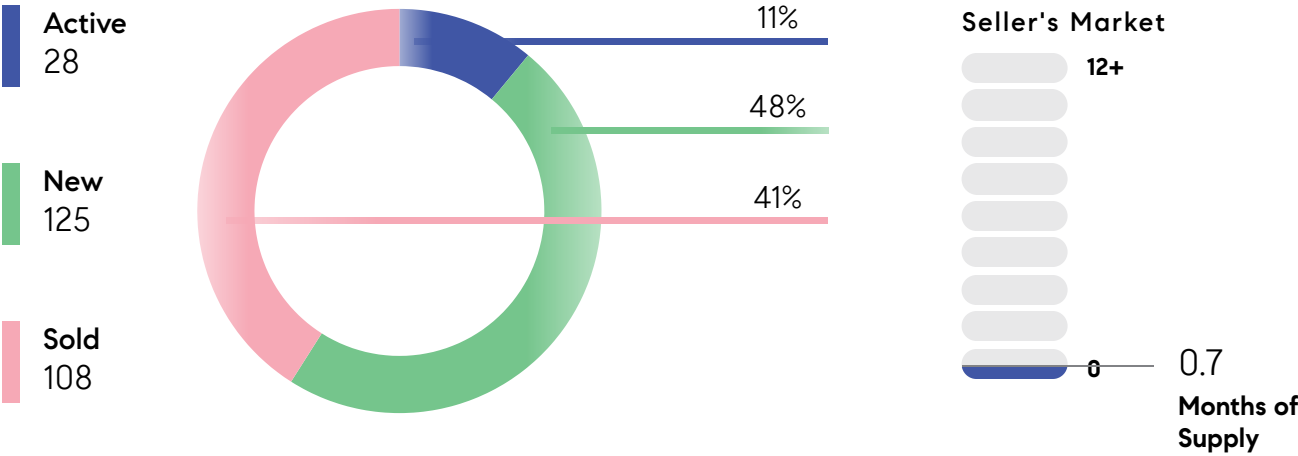
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$496,392	25	98.1%	\$486,782
YoY Change	8.8%	-26.5%	4.3%	13.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Cobb Q1 2022

## ATTACHED UNDER 1M



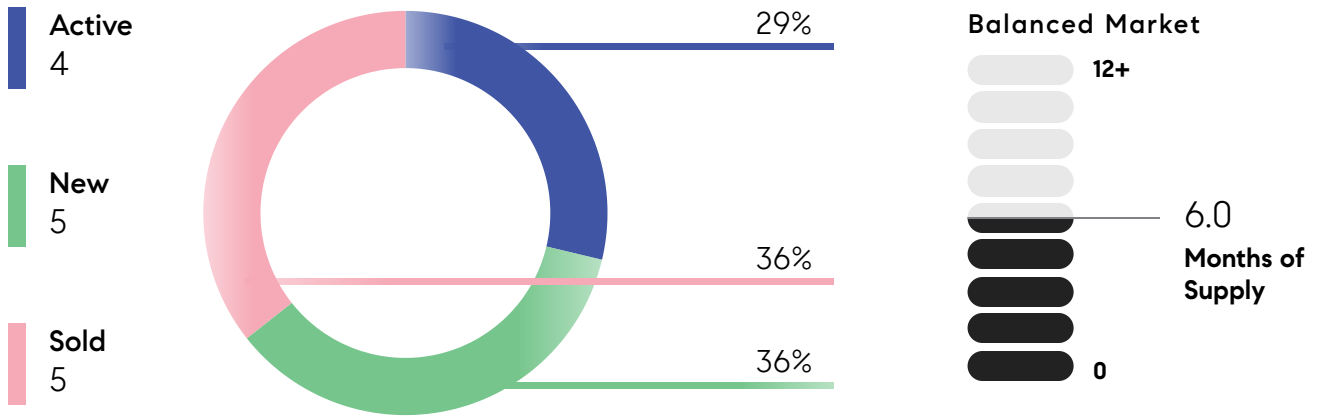
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$321,405	15	86.6%	\$278,332
YoY Change	14.7%	-54.5%	-5.3%	8.6%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

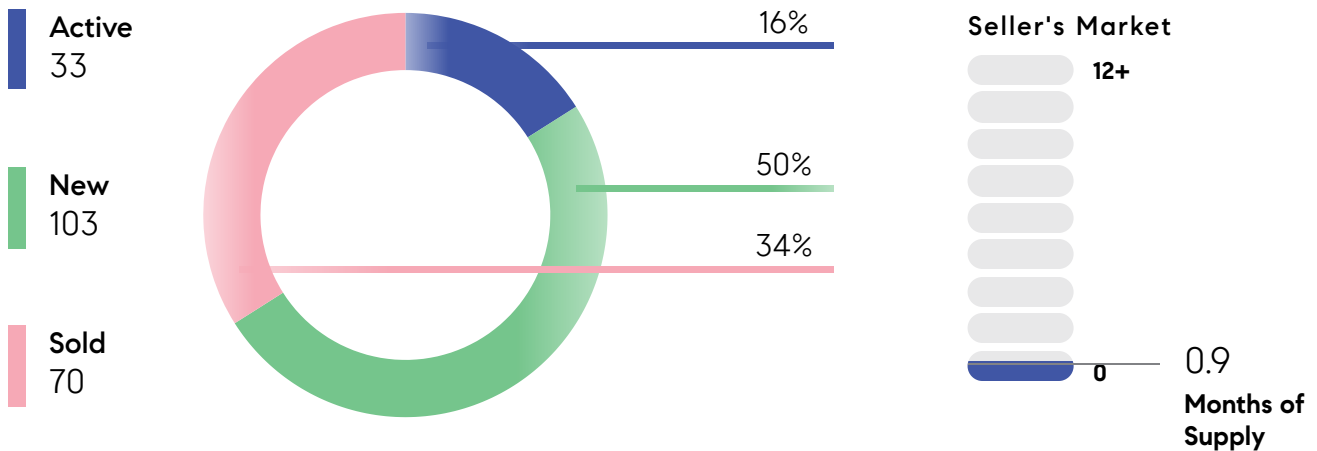
# East Lake/Edgewood/Kirkwood Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,162,835	14	102.9%	\$1,196,000
YoY Change	5.7%	-	-	-

## DETACHED UNDER 1M



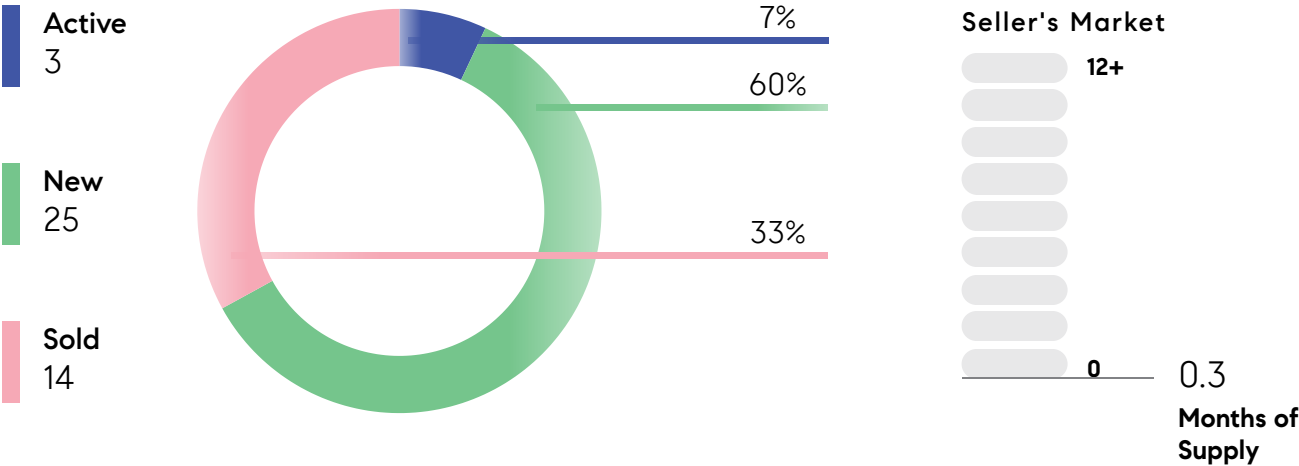
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$550,249	33	96.1%	\$528,933
YoY Change	17.7%	-5.7%	3.8%	22.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# East Lake/Edgewood/Kirkwood Q1 2022

## ATTACHED UNDER 1M



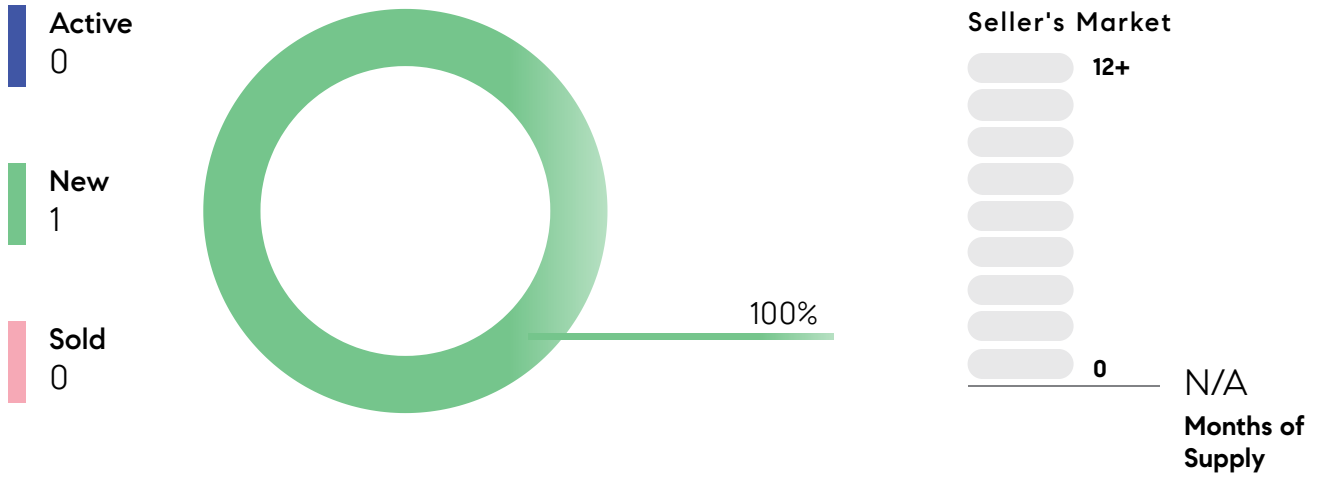
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$455,239	32	99.1%	\$451,039
YoY Change	10.9%	-54.3%	29.1%	43.2%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

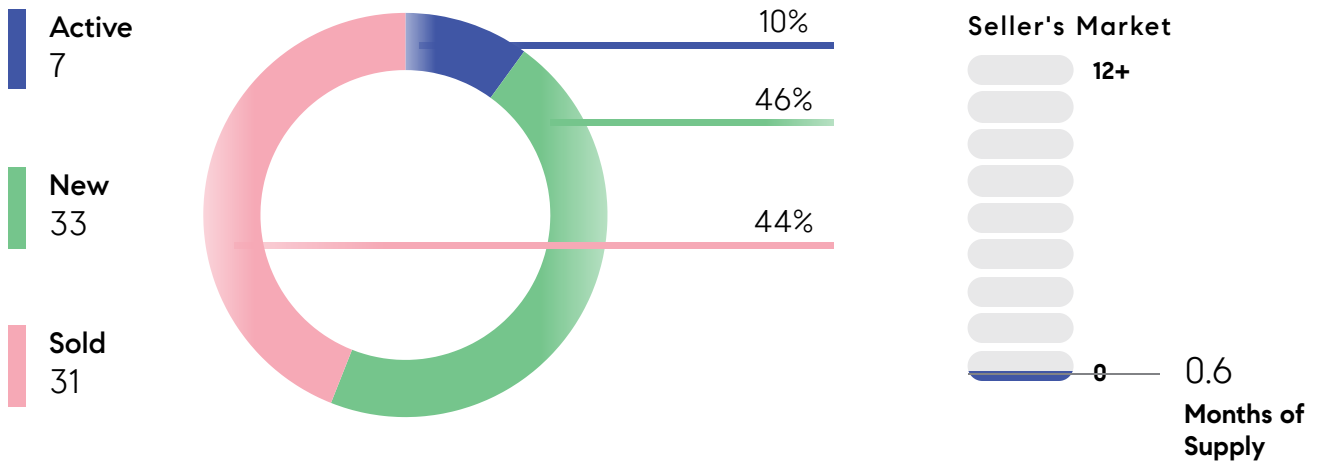
# Grant Park Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,000,000	-	-	-
YoY Change	-	-	-	-

## DETACHED UNDER 1M



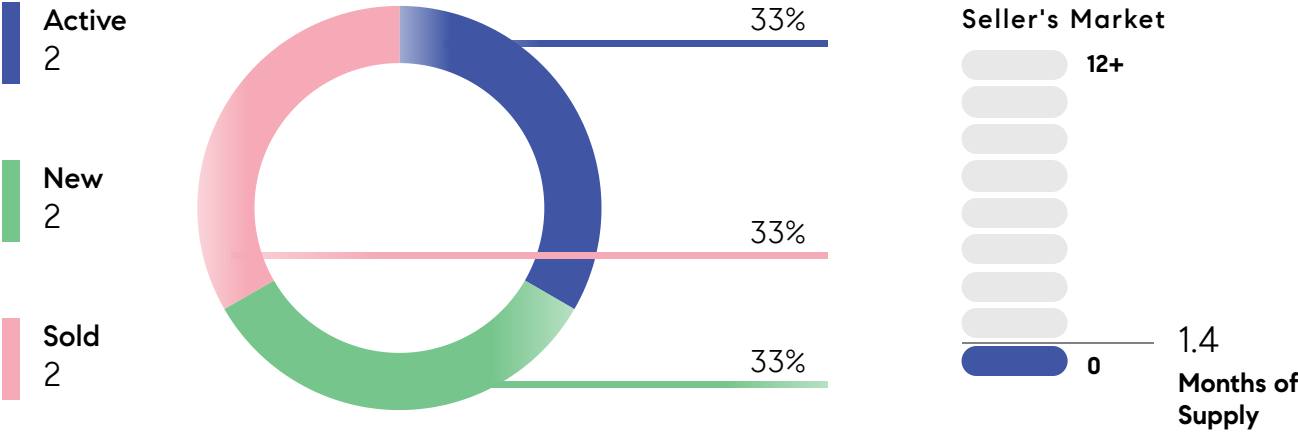
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$618,600	20	101.6%	\$628,265
YoY Change	12.4%	-47.4%	-0.9%	11.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Grant Park Q1 2022

## ATTACHED UNDER 1M



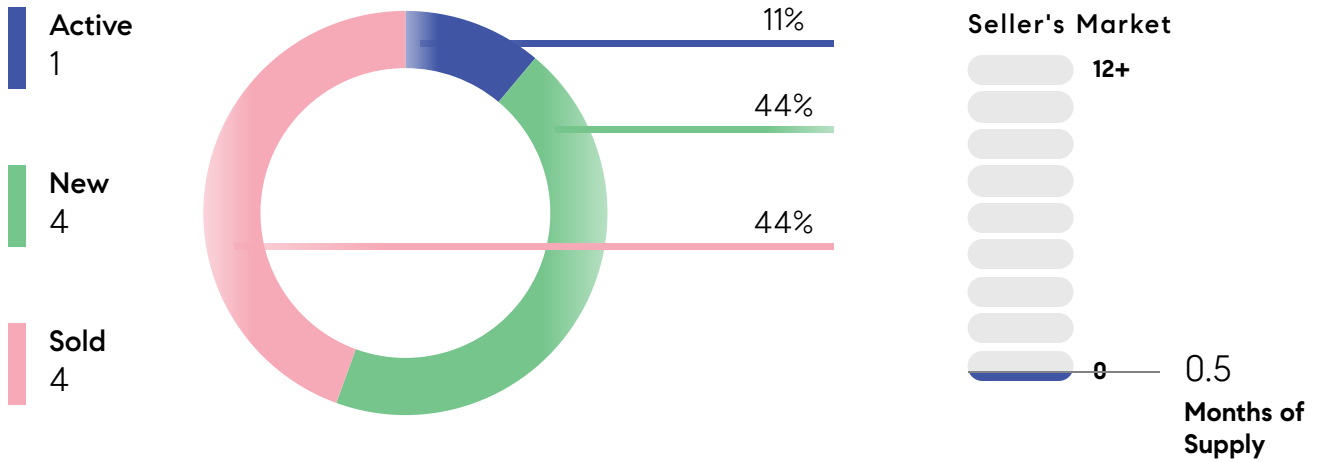
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$694,000	4	99.0%	\$686,900
YoY Change	89.5%	-90.7%	24.6%	136.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

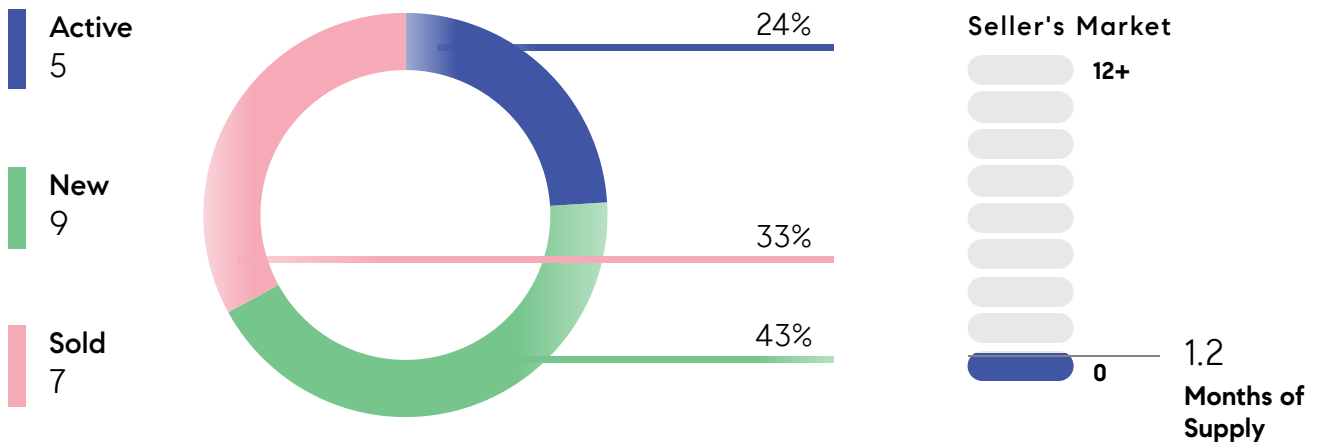
# Inman Park & Old Fourth Ward Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,341,000	93	97.7%	\$1,309,625
YoY Change	0.2%	1,062.5%	-13.0%	-12.8%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$704,333	35	98.6%	\$694,286
YoY Change	1.2%	-55.1%	10.0%	11.3%

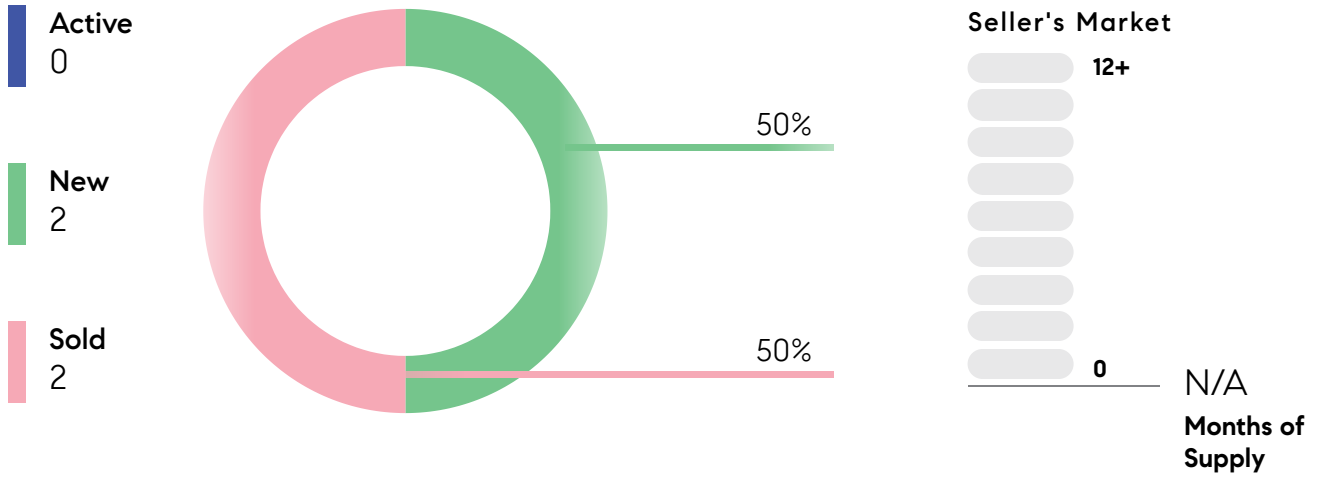
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



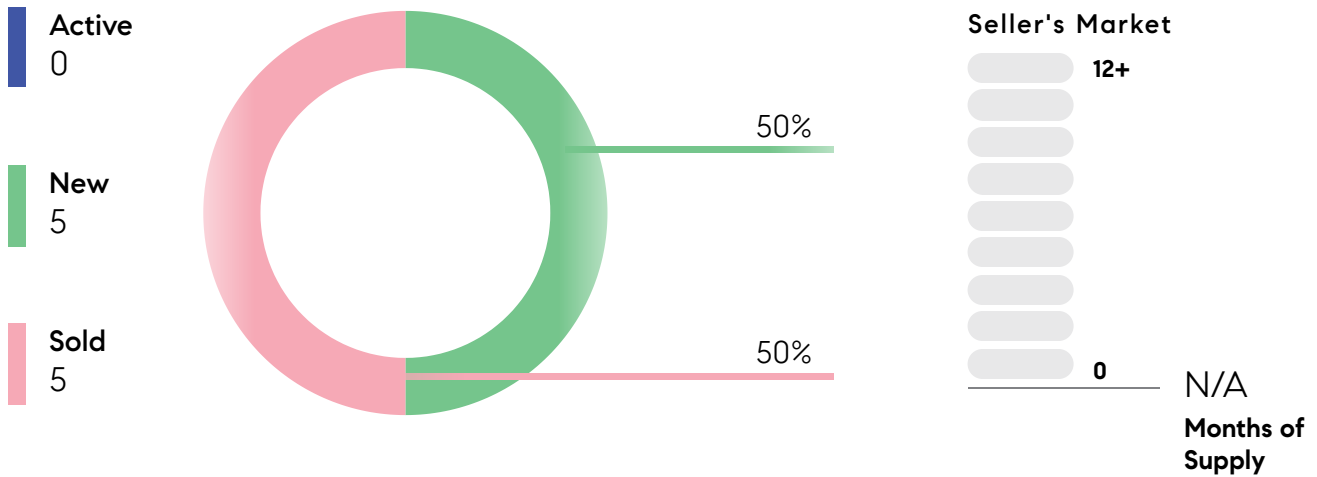
# Inman Park & Old Fourth Ward Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,150,000	38	99.6%	\$1,145,250
YoY Change	4.8%	-	-	-

## ATTACHED UNDER 1M



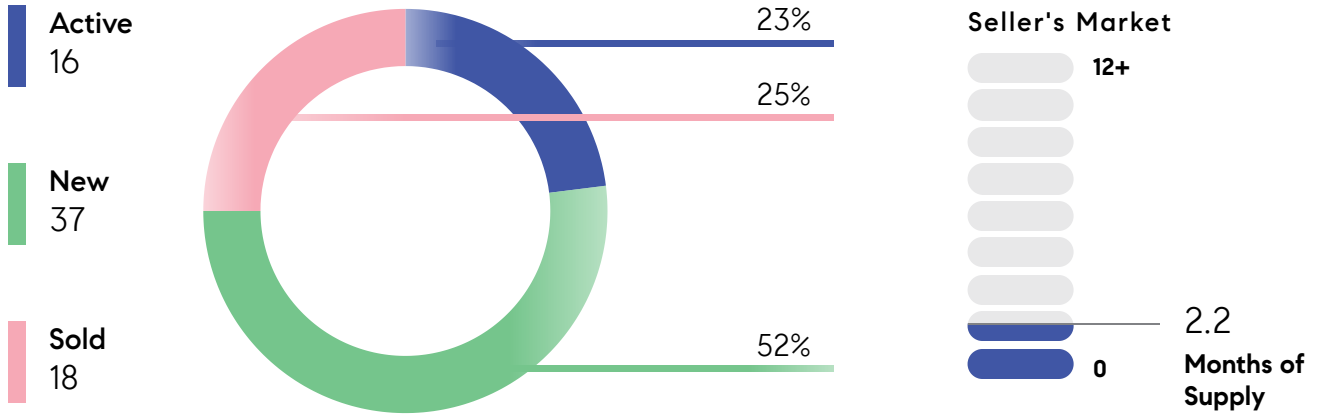
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$543,760	73	95.4%	\$519,000
YoY Change	-10.9%	28.1%	-16.6%	-25.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

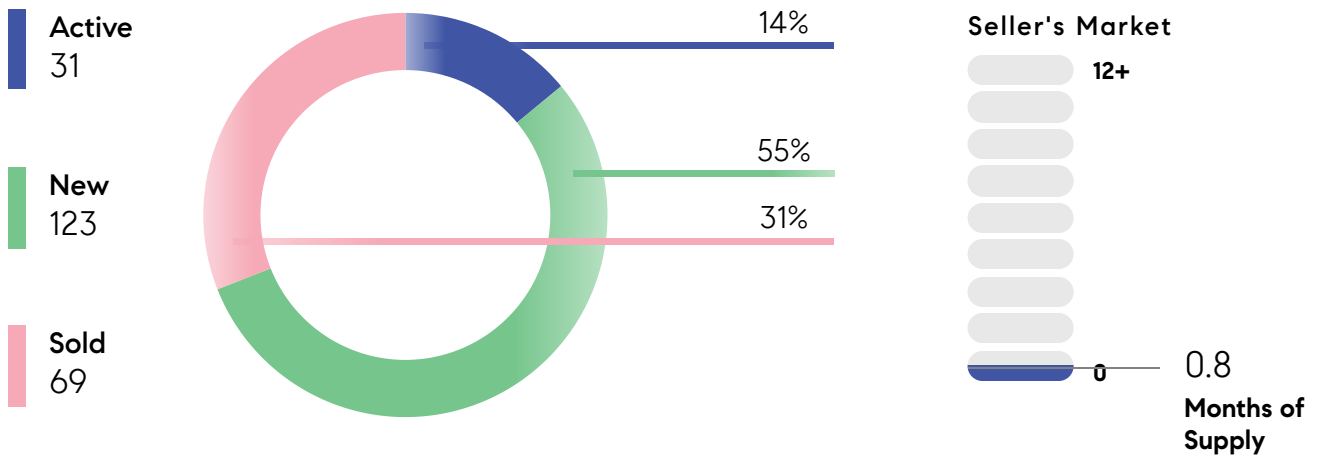
# Johns Creek Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,672,085	30	88.5%	\$1,479,067
YoY Change	15.6%	-60.0%	0.2%	15.8%

## DETACHED UNDER 1M



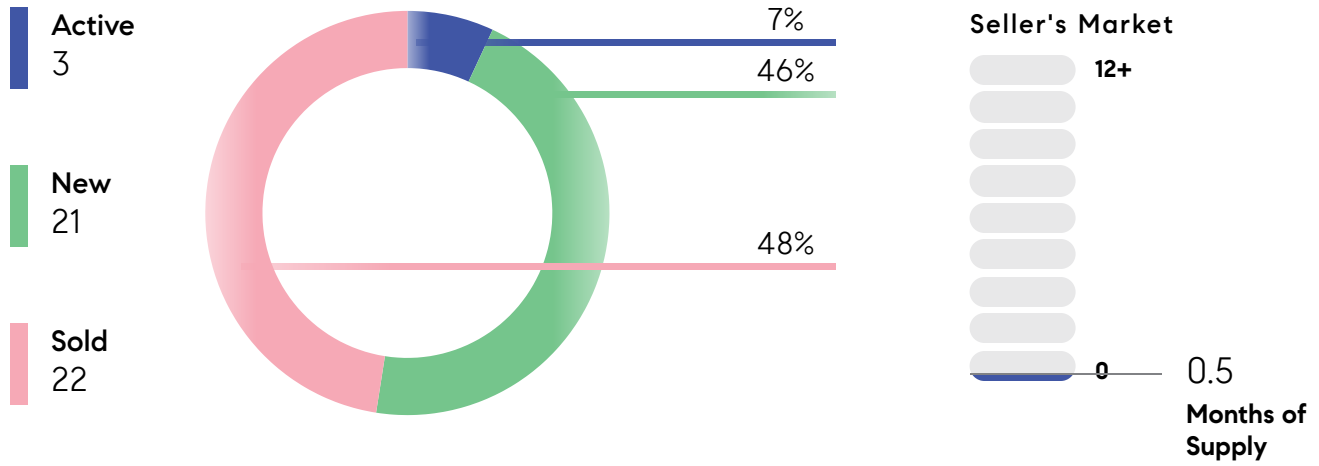
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$677,446	13	98.8%	\$669,508
YoY Change	17.0%	-68.3%	-1.8%	14.9%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Johns Creek Q1 2022

## ATTACHED UNDER 1M



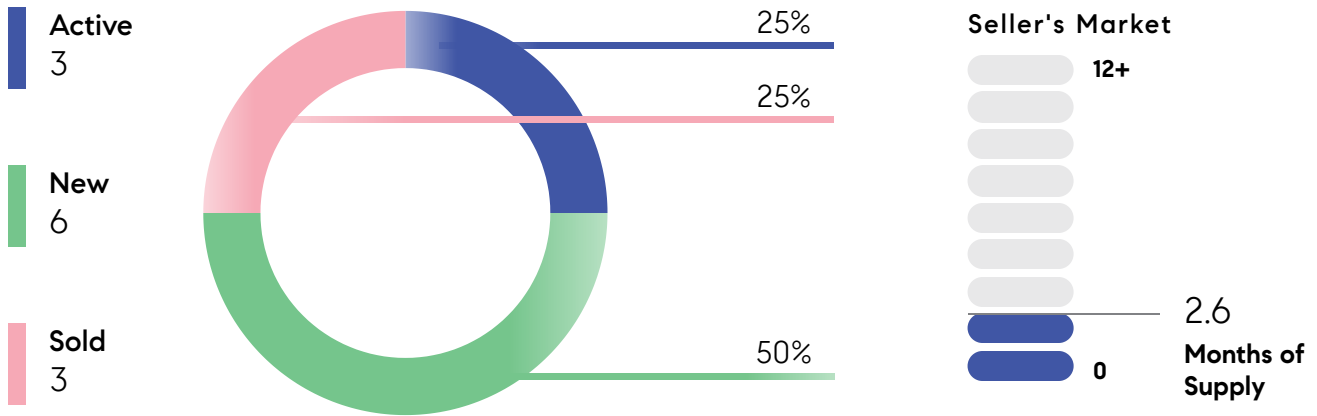
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$437,695	14	97.7%	\$427,682
YoY Change	11.1%	-71.4%	-0.6%	10.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

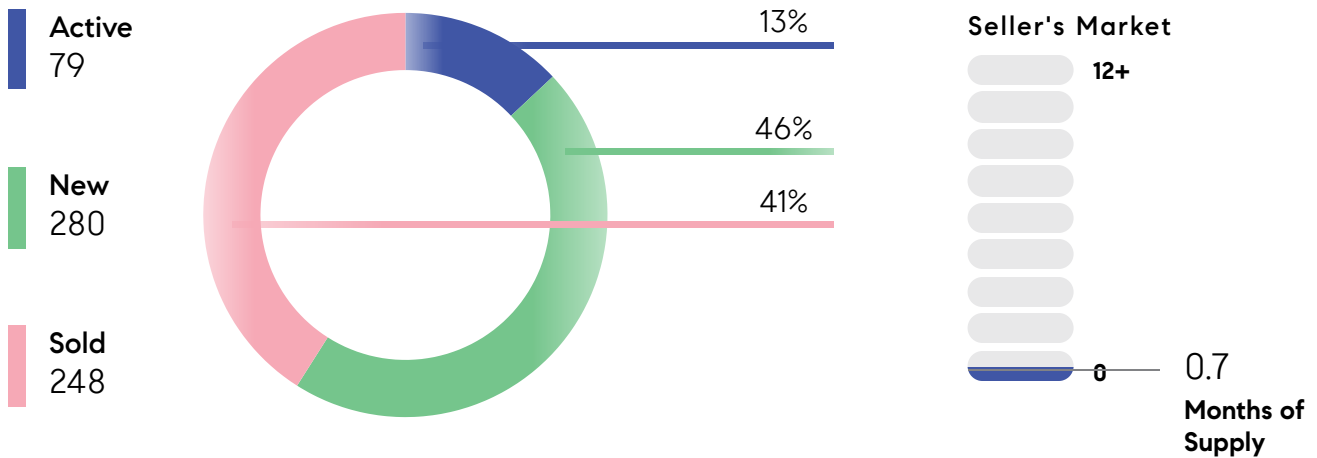
# Kennesaw Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,670,000	42	75.4%	\$1,259,667
YoY Change	15.7%	-72.0%	-3.8%	11.3%

## DETACHED UNDER 1M



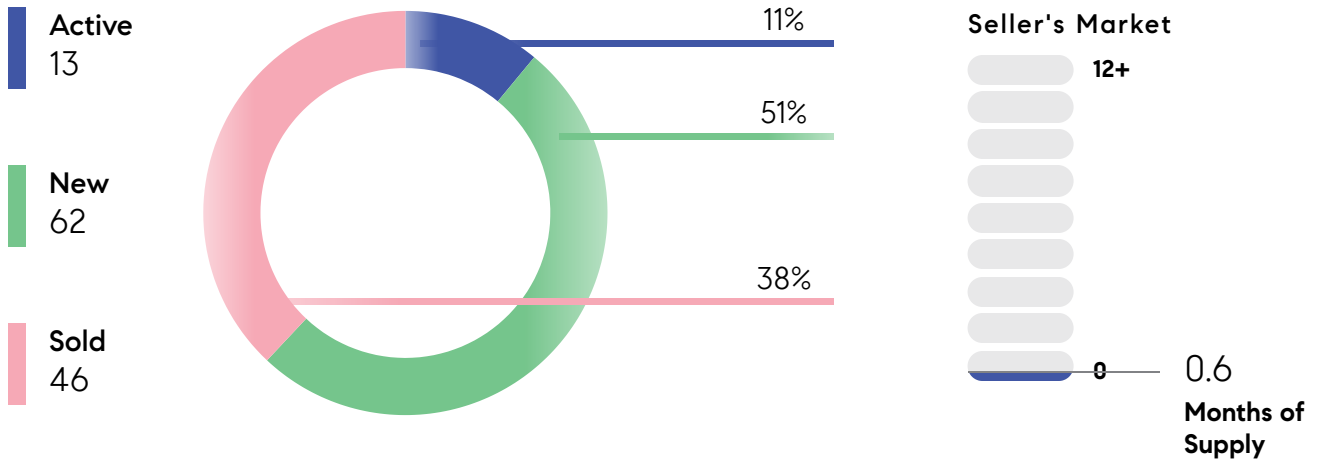
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$441,635	21	95.0%	\$419,686
YoY Change	15.8%	-38.2%	-0.3%	15.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Kennesaw Q1 2022

## ATTACHED UNDER 1M



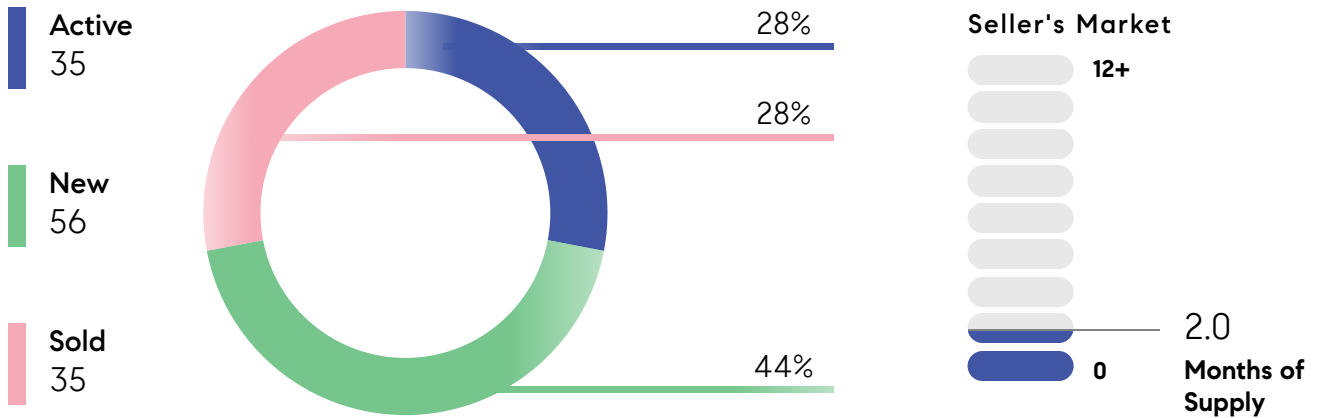
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$334,796	17	89.8%	\$300,552
YoY Change	26.2%	-15.0%	-8.6%	15.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

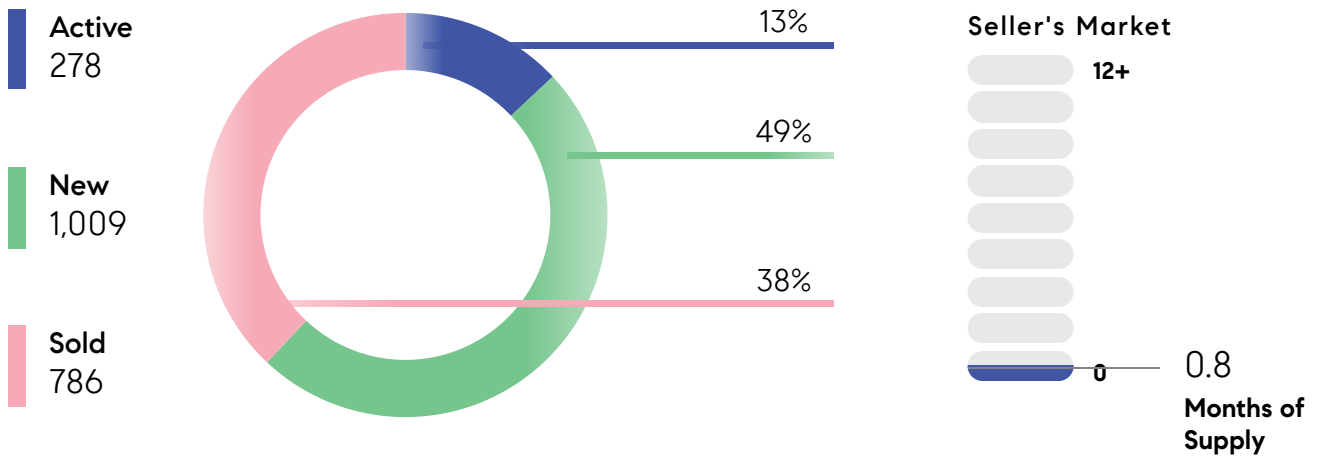
# Marietta Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,678,409	69	81.4%	\$1,366,272
YoY Change	17.9%	-50.4%	-11.8%	4.0%

## DETACHED UNDER 1M



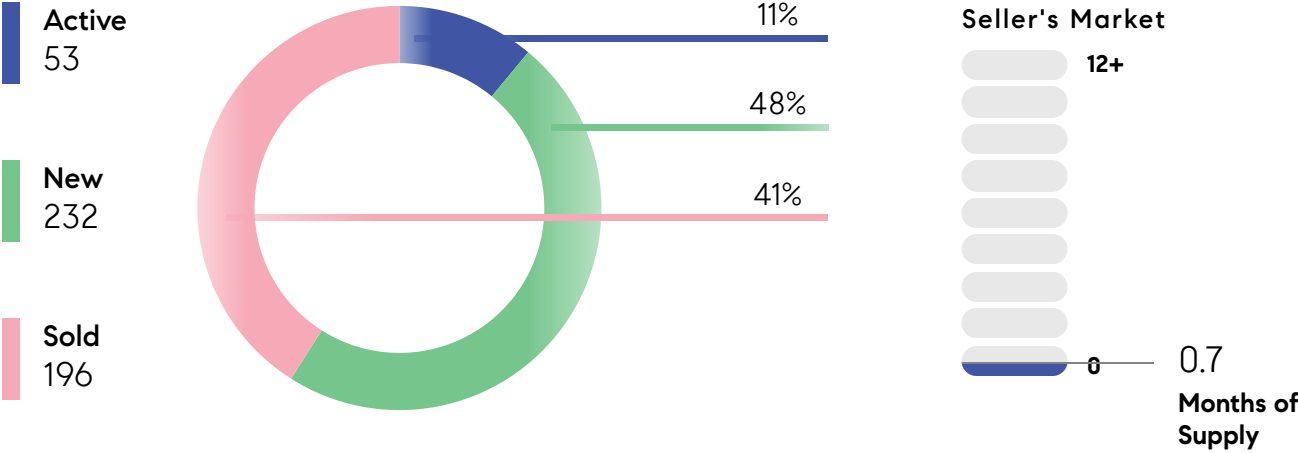
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$466,036	24	99.9%	\$465,540
YoY Change	8.1%	-33.3%	5.3%	13.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Marietta Q1 2022

## ATTACHED UNDER 1M



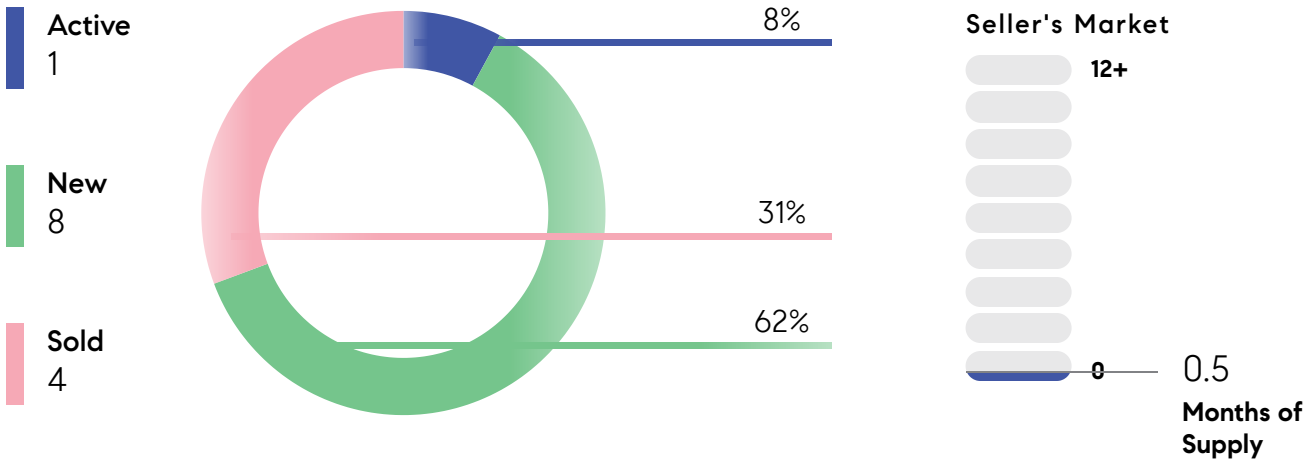
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$331,824	18	89.3%	\$296,242
YoY Change	17.4%	-43.7%	-6.2%	10.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

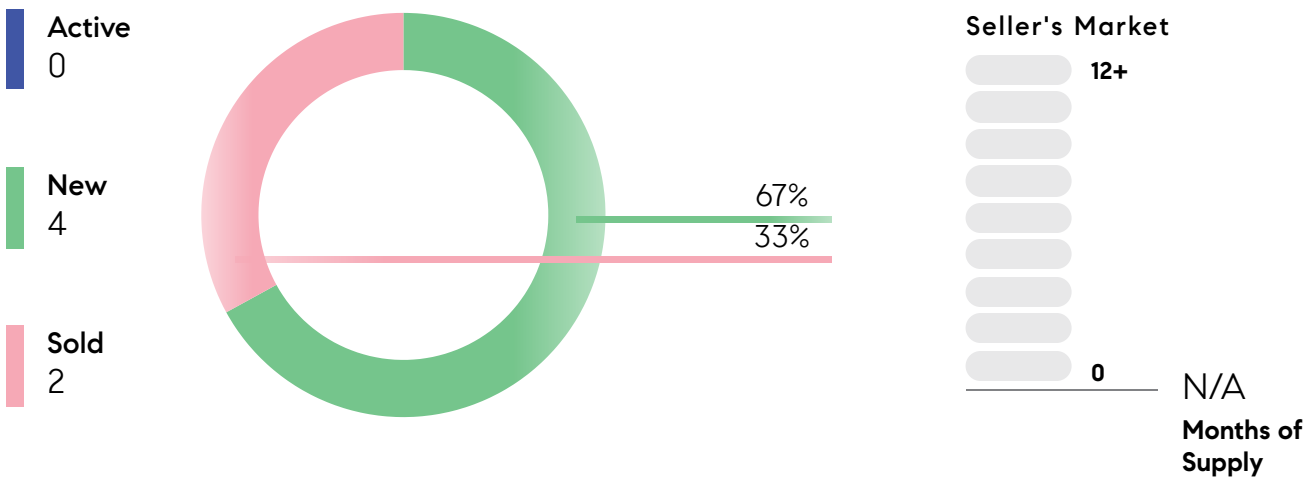
# Midtown Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,703,325	6	116.1%	\$1,978,150
YoY Change	41.9%	-95.3%	11.3%	57.9%

## DETACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$824,500	56	97.6%	\$805,000
YoY Change	7.6%	30.2%	4.1%	12.1%

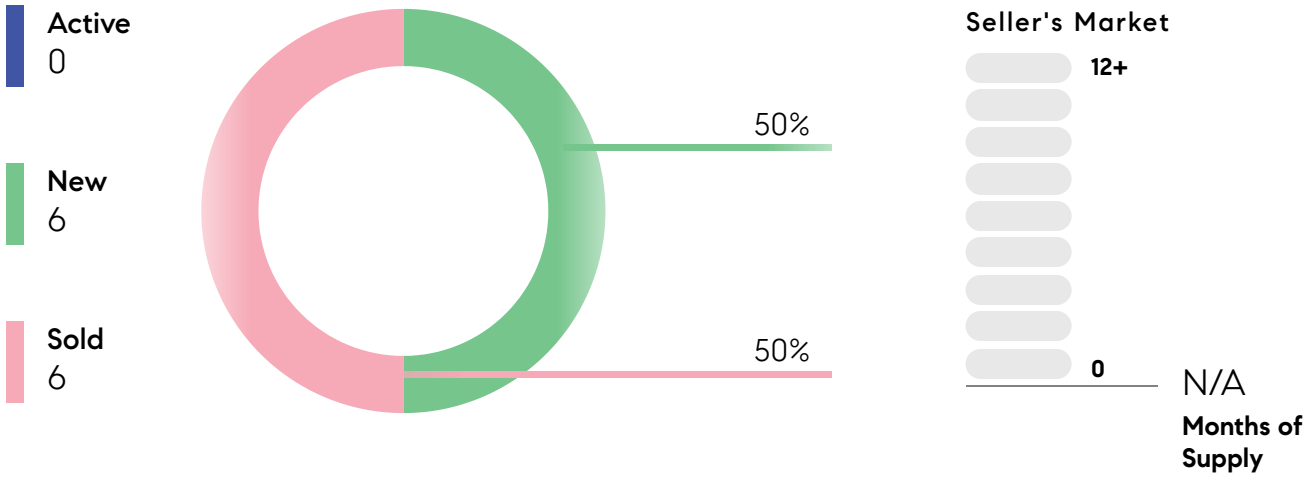
\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



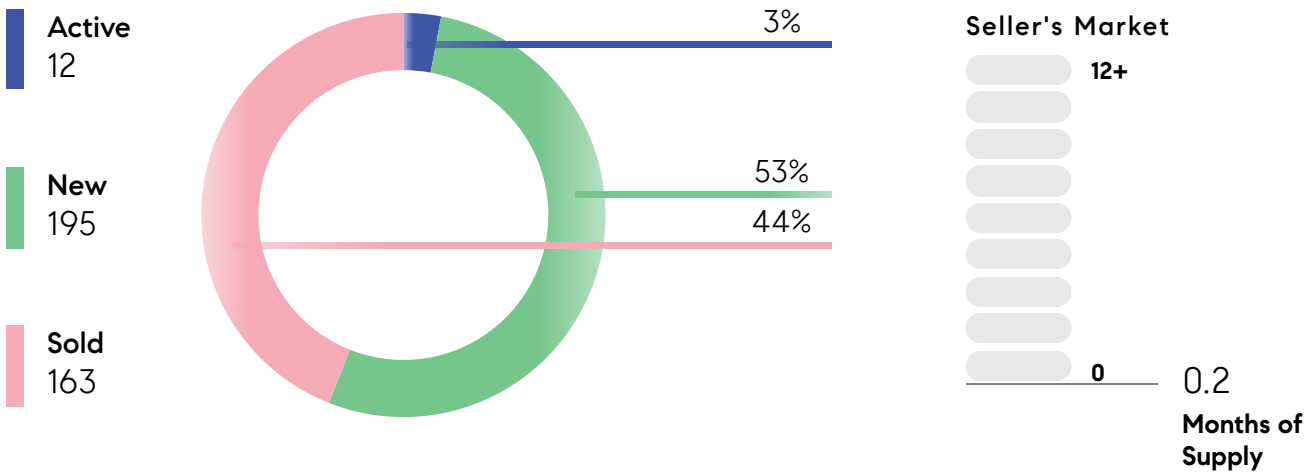
# Midtown Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,783,281	44	111.8%	\$1,993,047
YoY Change	14.7%	-57.3%	21.0%	38.8%

## ATTACHED UNDER 1M



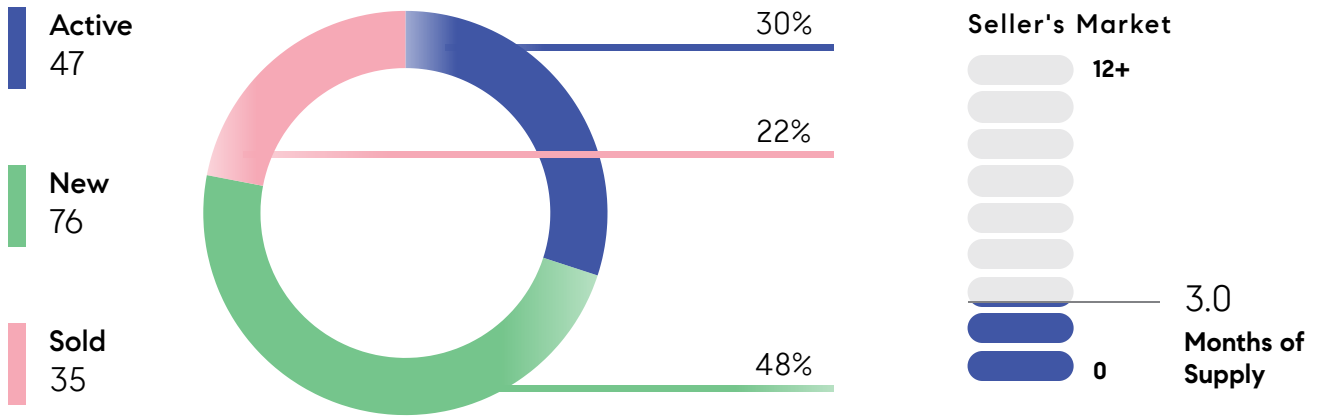
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$422,663	38	95.8%	\$404,977
YoY Change	17.2%	-46.5%	1.8%	19.4%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

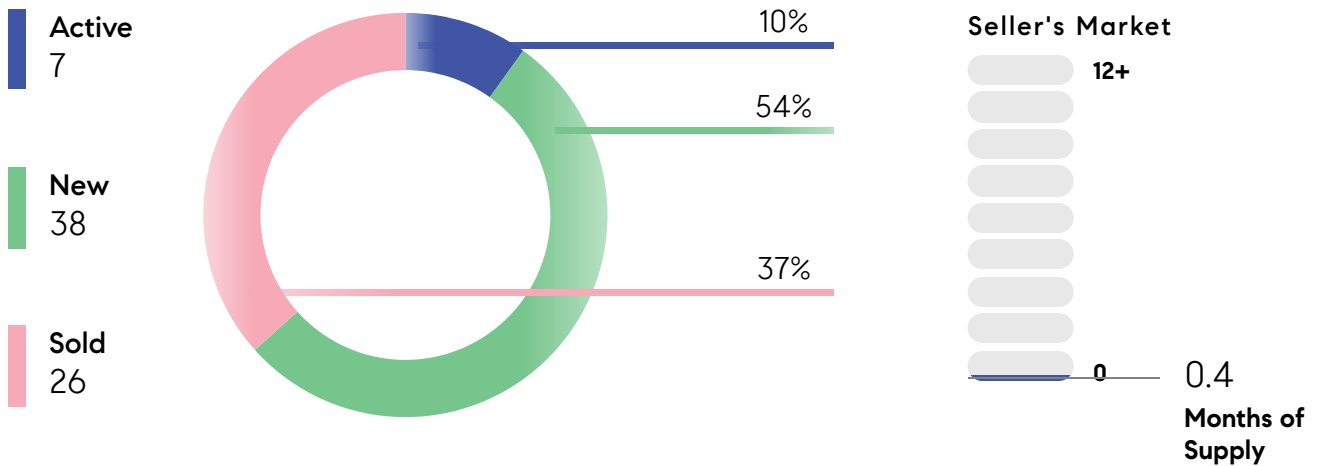
# Milton Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,153,650	41	80.2%	\$1,726,536
YoY Change	34.6%	-49.4%	-13.3%	16.7%

## DETACHED UNDER 1M



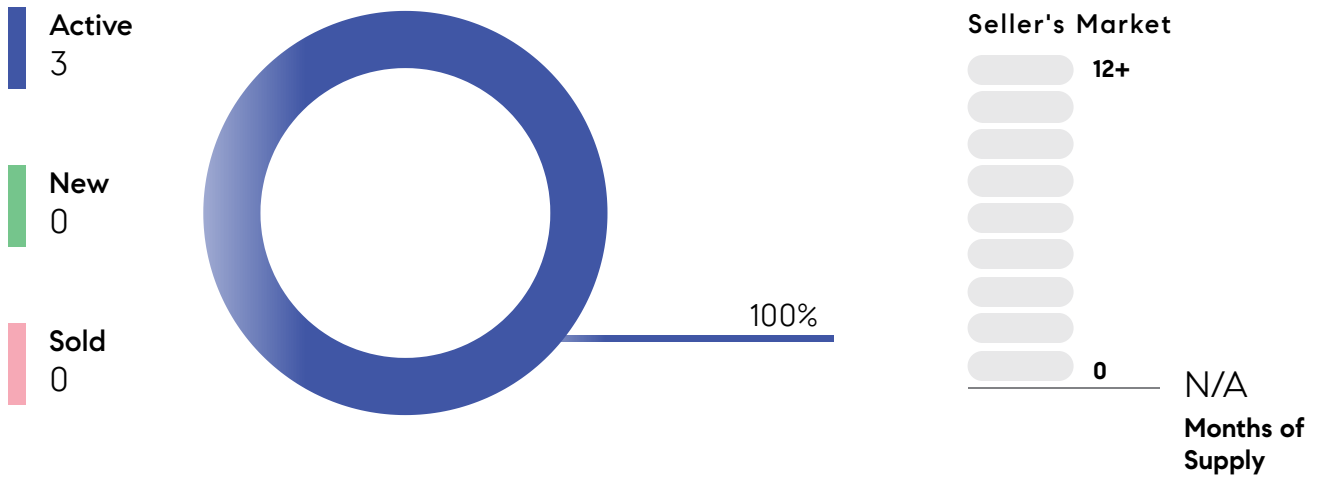
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$712,059	17	102.0%	\$726,408
YoY Change	-1.7%	-61.4%	6.8%	5.0%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

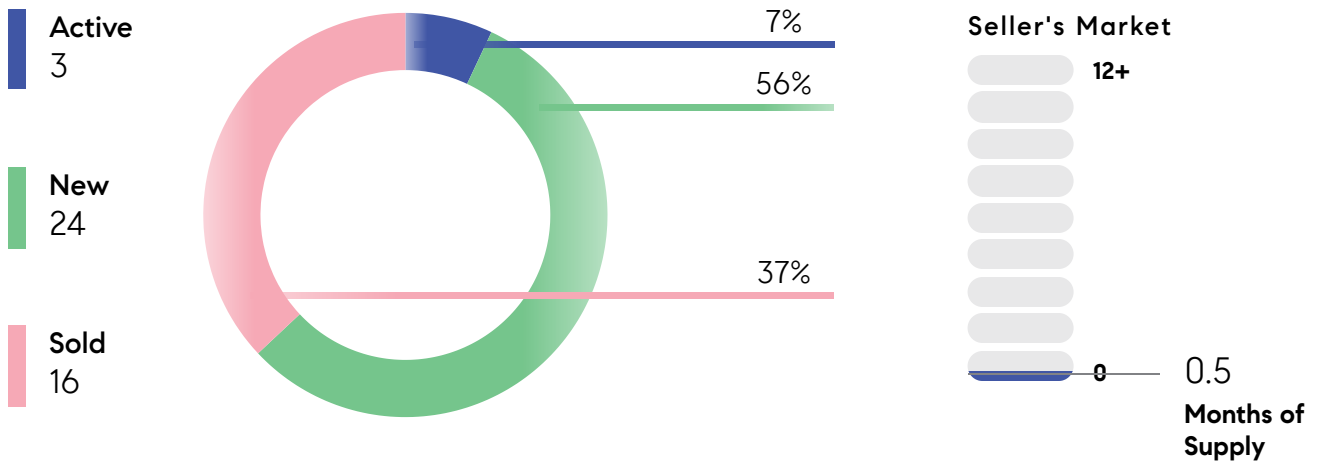
# Milton Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	-	-	-	-
YoY Change	-	-	-	-

## ATTACHED UNDER 1M



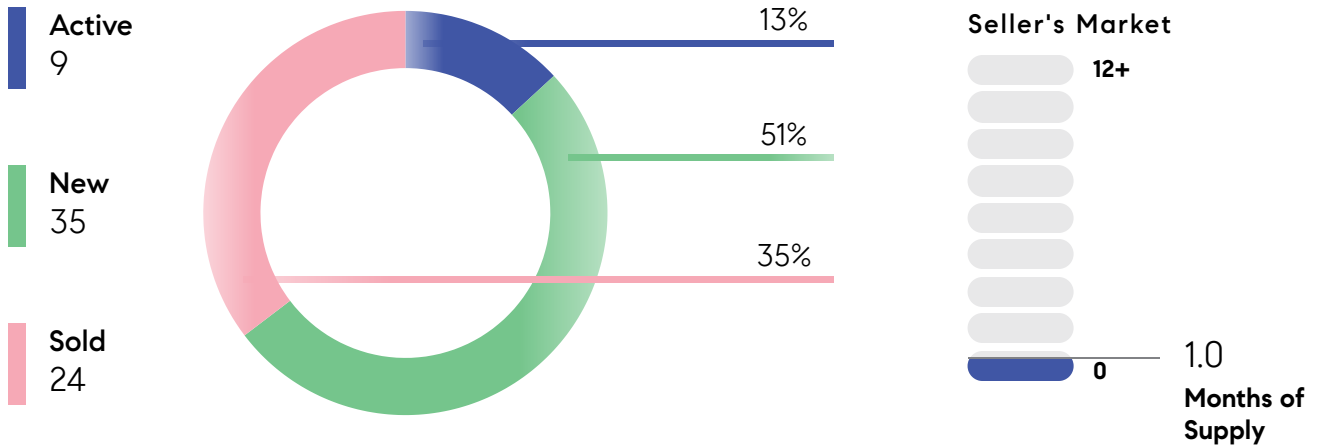
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$571,689	22	86.9%	\$496,785
YoY Change	33.8%	69.2%	-19.9%	7.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

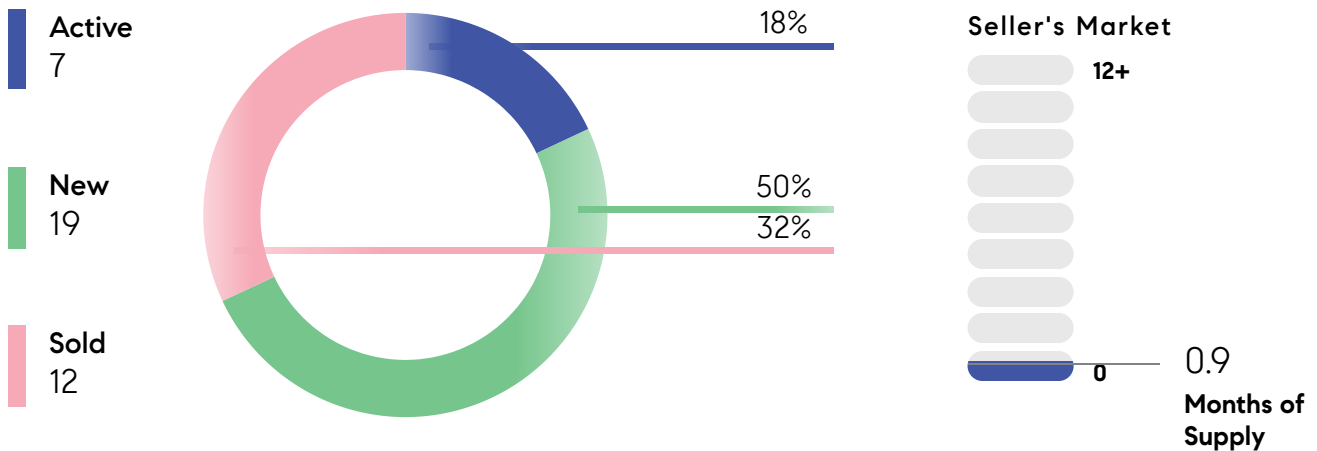
# Morningside Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,683,971	29	99.8%	\$1,681,229
YoY Change	13.9%	-69.1%	5.8%	20.6%

## DETACHED UNDER 1M



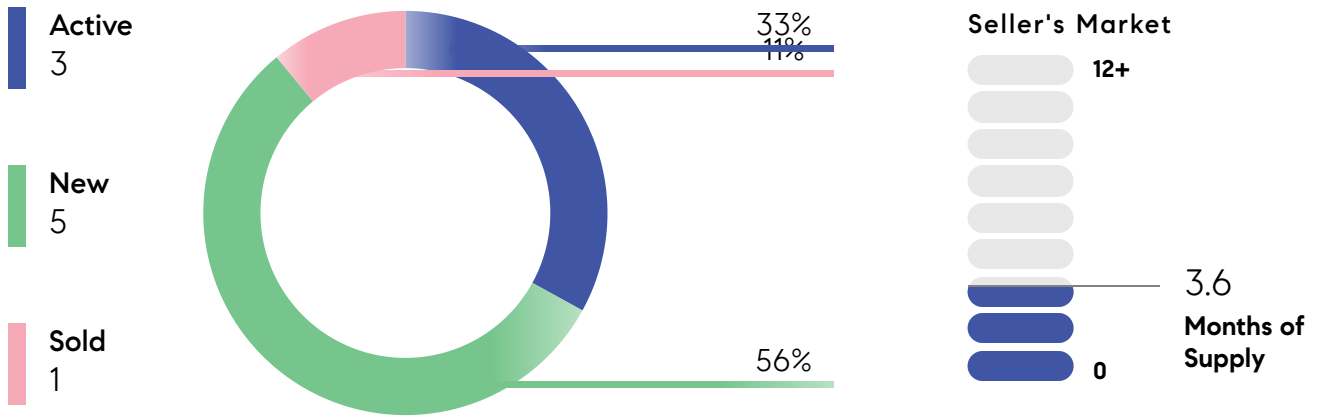
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$697,837	30	111.9%	\$781,083
YoY Change	-16.1%	-16.7%	15.4%	-3.2%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

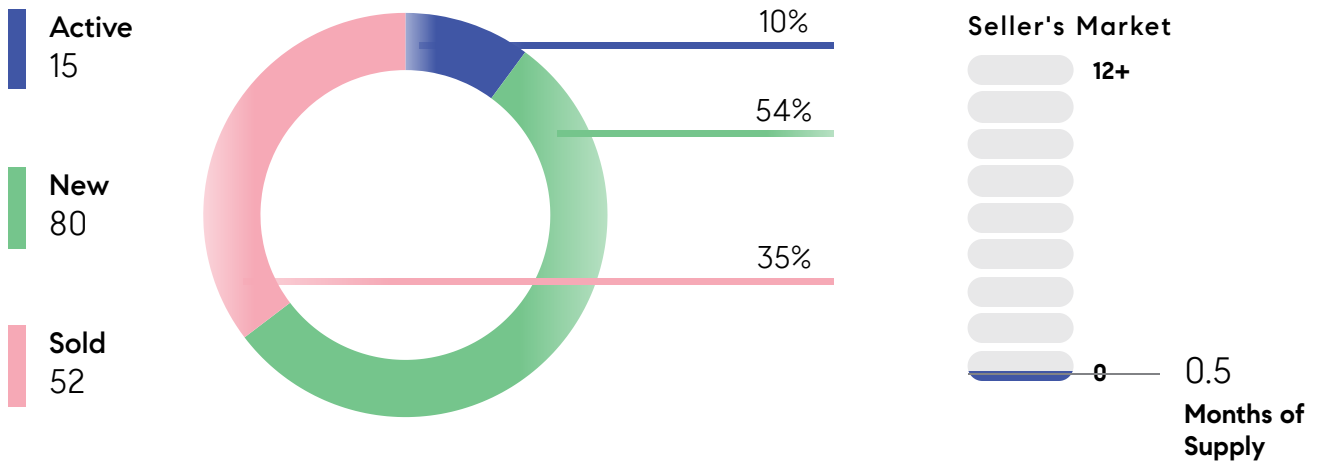
# Peachtree Corners Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,157,800	75	181.4%	\$2,100,000
YoY Change	-28.9%	-22.7%	168.5%	90.9%

## DETACHED UNDER 1M



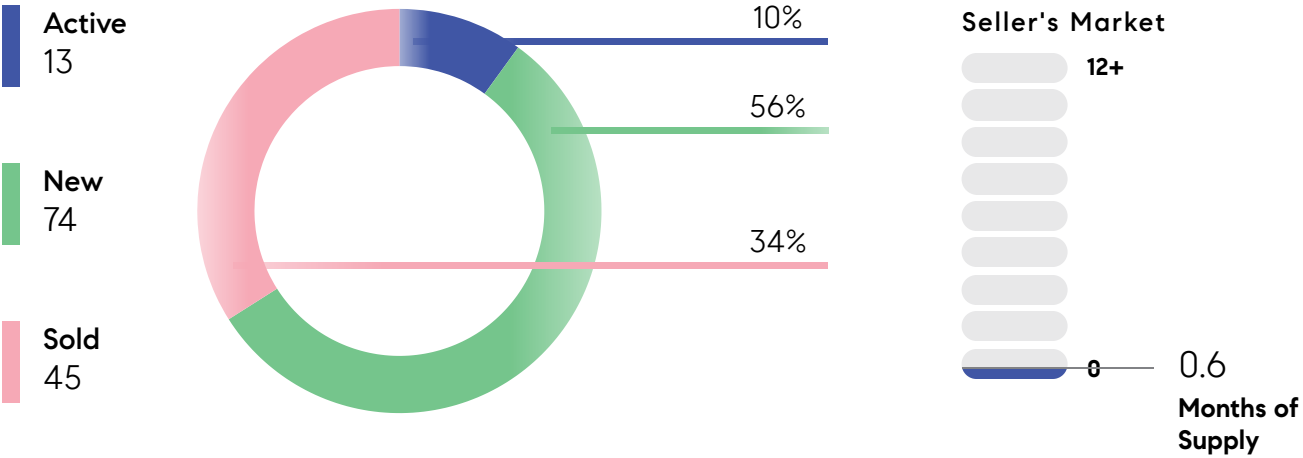
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$590,332	18	95.1%	\$561,310
YoY Change	18.8%	-56.1%	-4.3%	13.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Peachtree Corners Q1 2022

## ATTACHED UNDER 1M



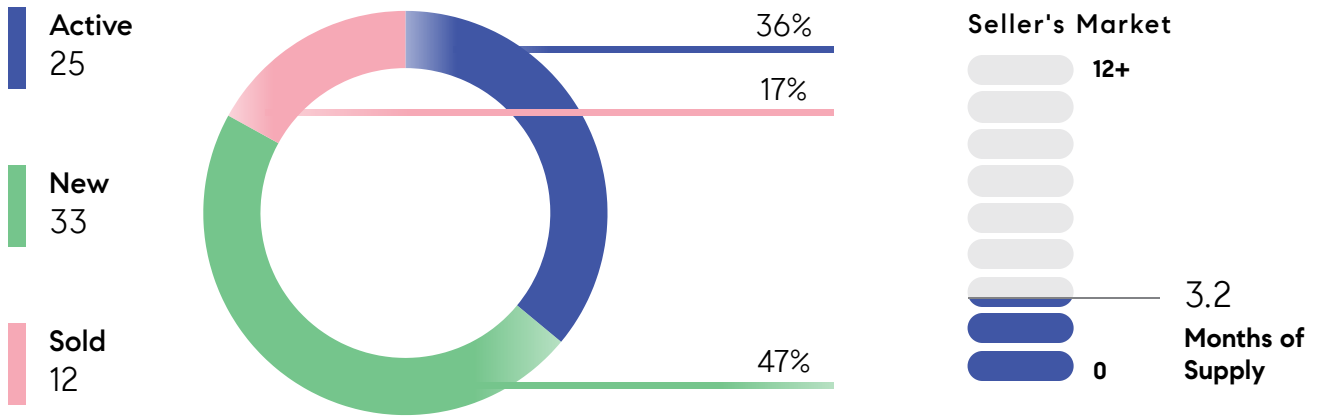
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$389,806	10	80.9%	\$315,349
YoY Change	50.7%	-74.4%	-28.0%	8.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

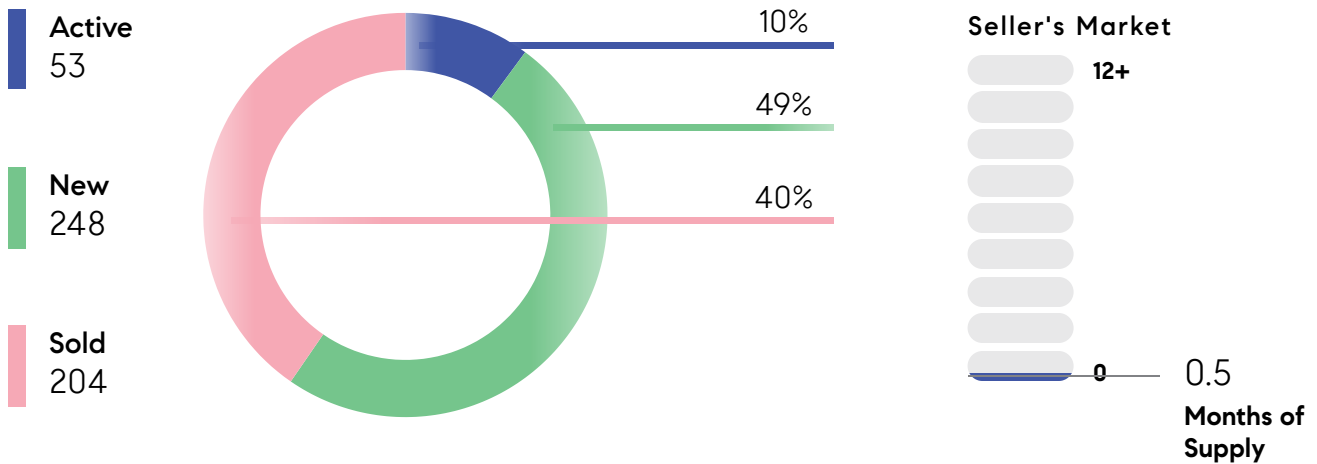
# Roswell Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,413,407	54	96.5%	\$1,364,259
YoY Change	4.7%	-51.4%	-2.4%	2.2%

## DETACHED UNDER 1M



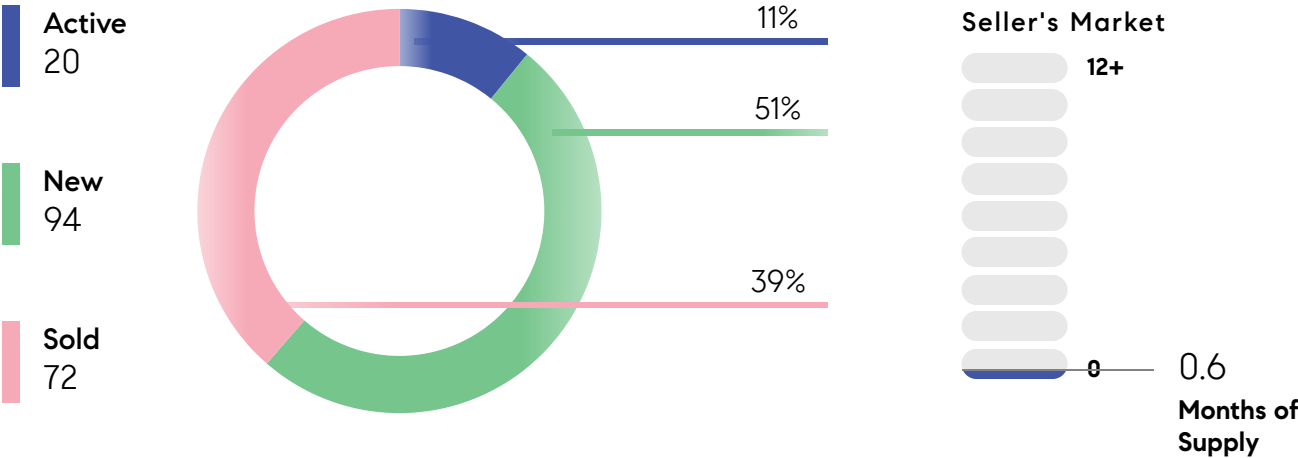
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$561,098	22	99.4%	\$557,474
YoY Change	8.7%	-37.1%	-1.9%	6.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Roswell Q1 2022

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$443,699	13	94.5%	\$419,299
YoY Change	8.4%	-78.7%	0.1%	8.4%

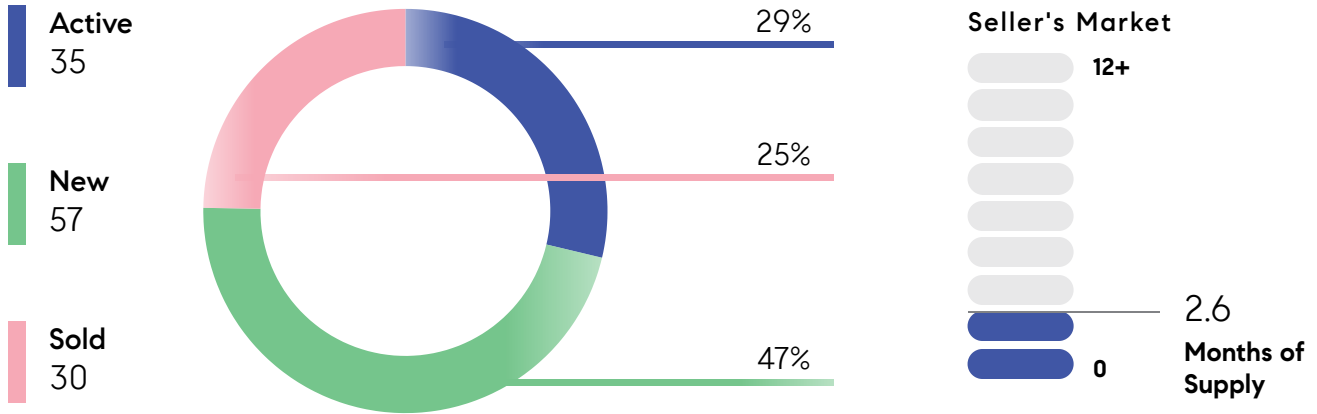
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



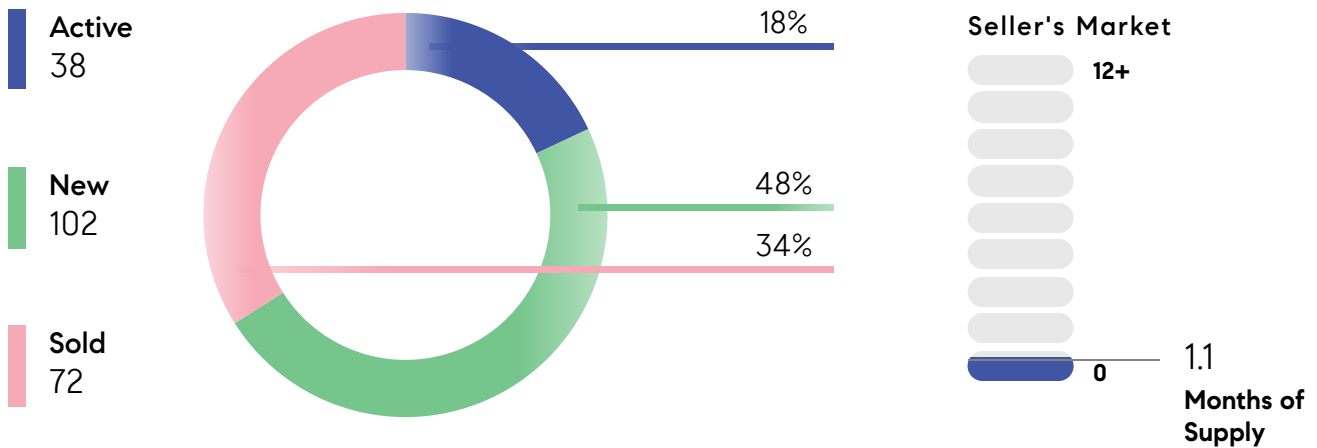
# Sandy Springs Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,915,087	37	92.4%	\$1,769,654
YoY Change	5.6%	-72.0%	7.3%	13.3%

## DETACHED UNDER 1M



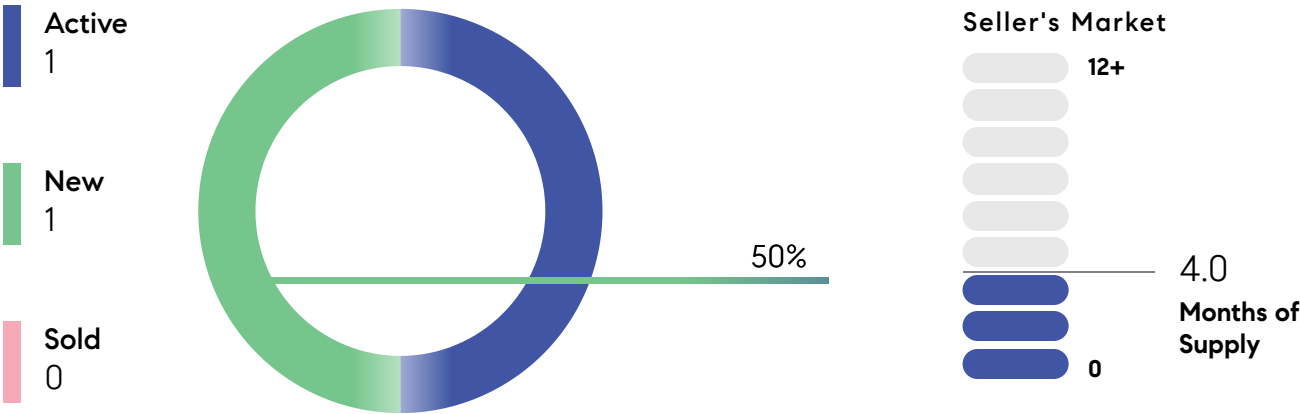
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$718,673	22	96.5%	\$693,248
YoY Change	8.2%	-65.6%	0.3%	8.6%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

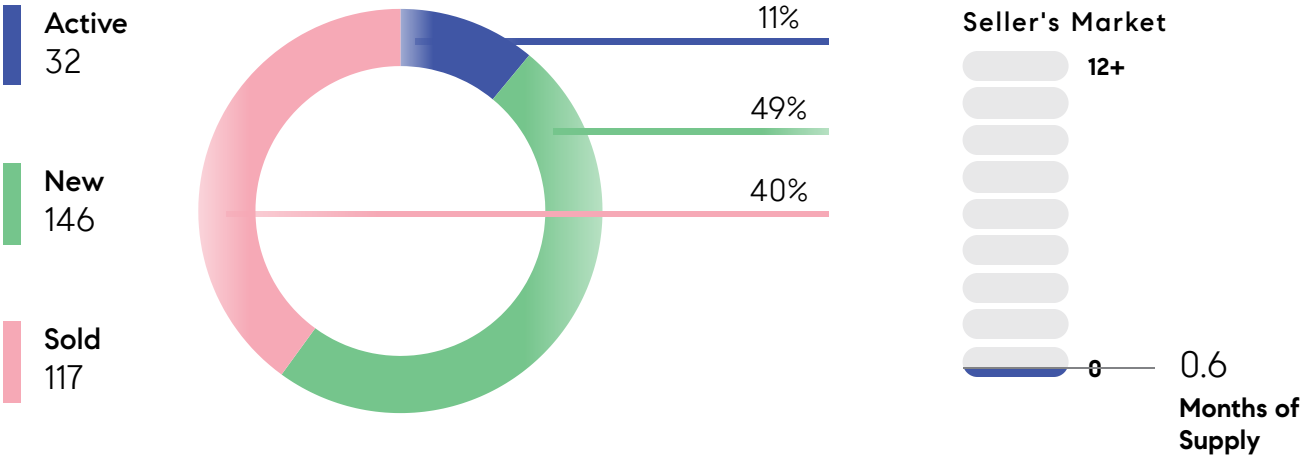
# Sandy Springs Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,250,000	-	-	-
YoY Change	-13.8%	-	-	-

## ATTACHED UNDER 1M



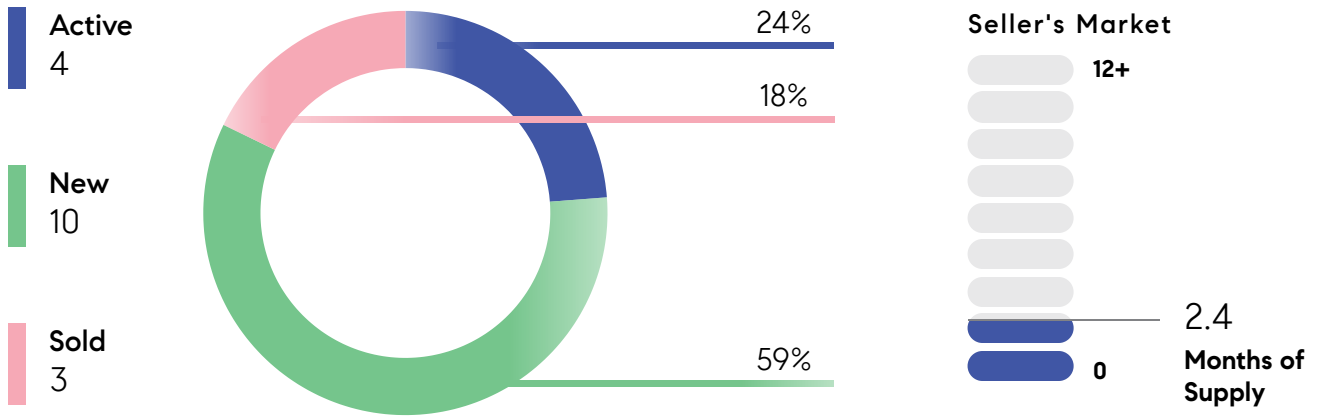
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$345,795	24	86.7%	\$299,792
YoY Change	16.8%	-62.5%	-6.8%	8.8%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

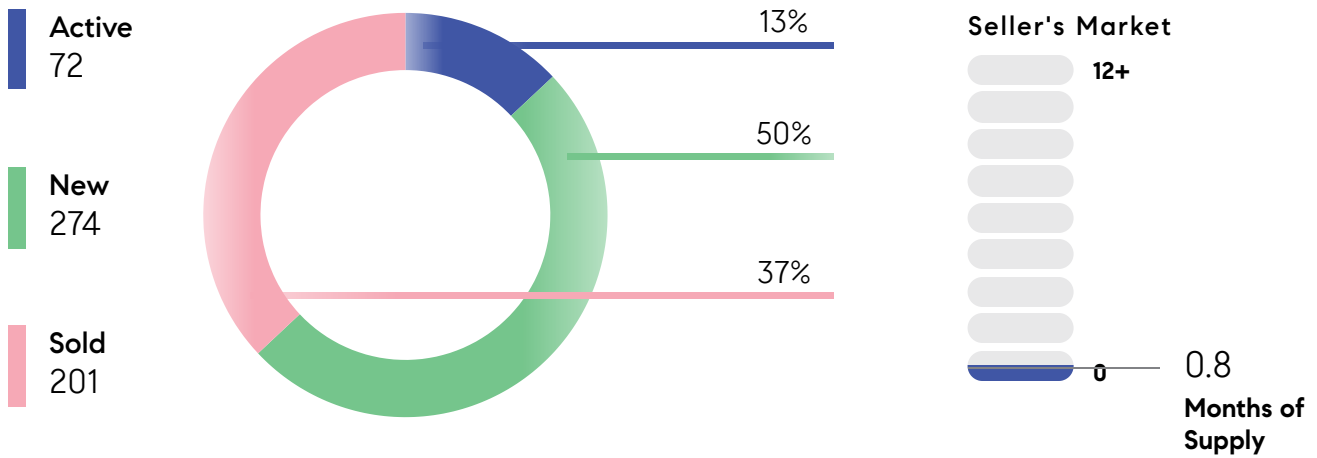
# Smyrna Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,274,350	34	103.3%	\$1,316,667
YoY Change	0.9%	6.3%	3.8%	4.8%

## DETACHED UNDER 1M



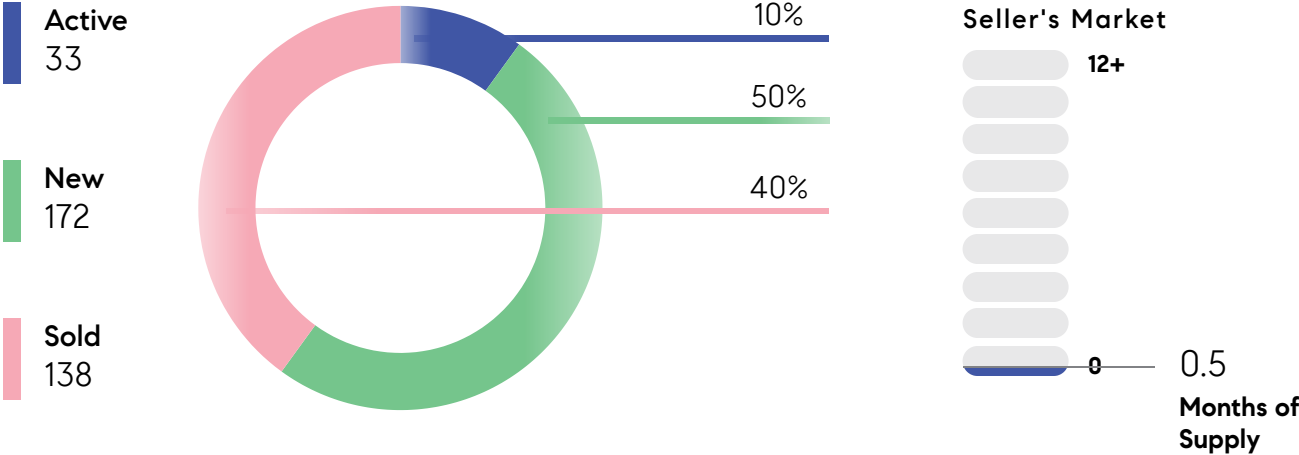
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$507,828	25	95.3%	\$484,133
YoY Change	18.3%	-37.5%	-8.5%	8.3%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Smyrna Q1 2022

## ATTACHED UNDER 1M



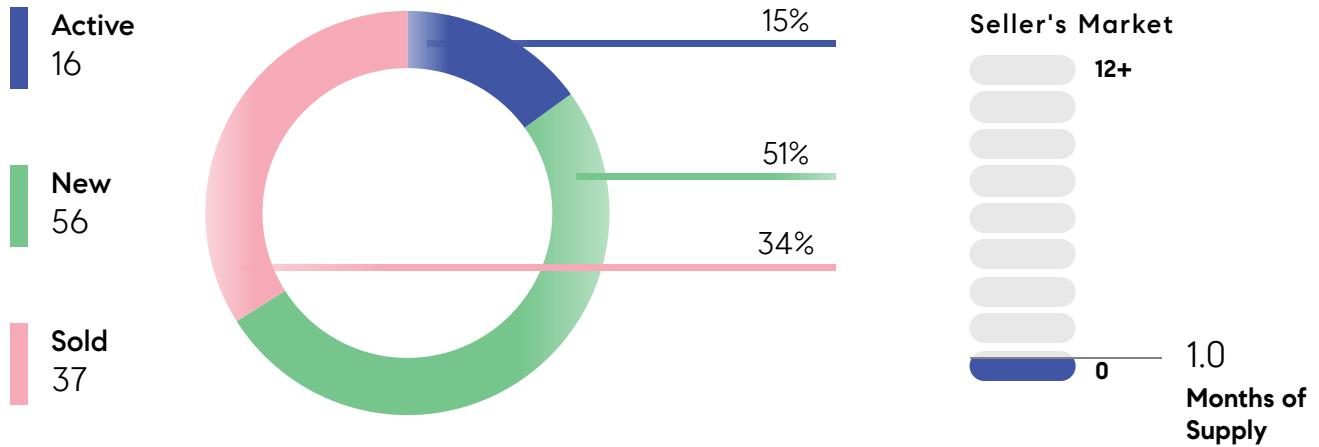
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$358,046	14	104.5%	\$374,059
YoY Change	7.9%	-62.2%	11.9%	20.7%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

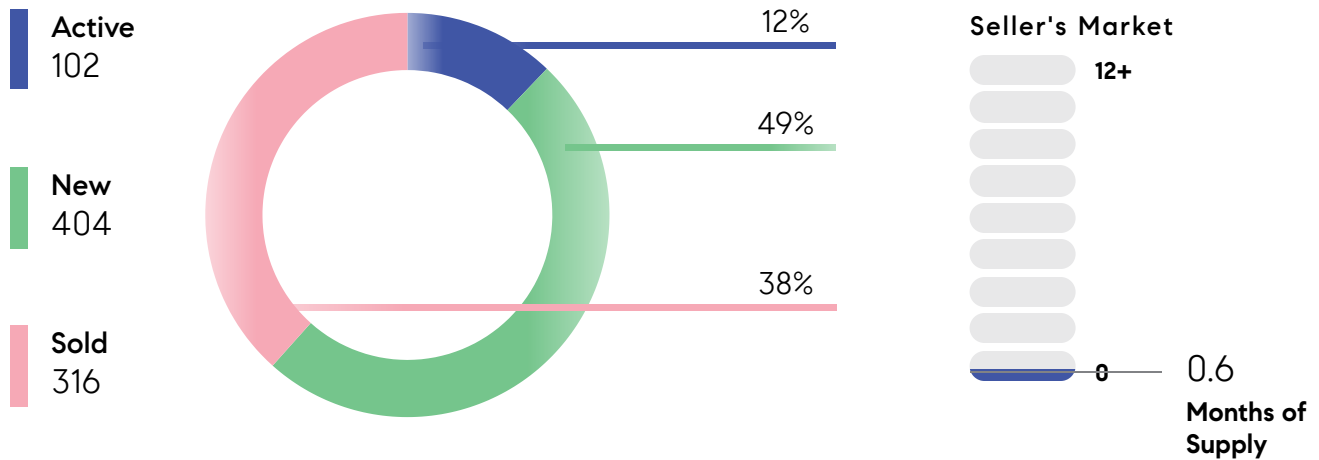
# Suwanee & Duluth Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,764,298	19	79.9%	\$1,408,852
YoY Change	15.0%	-82.6%	-19.9%	-7.8%

## DETACHED UNDER 1M



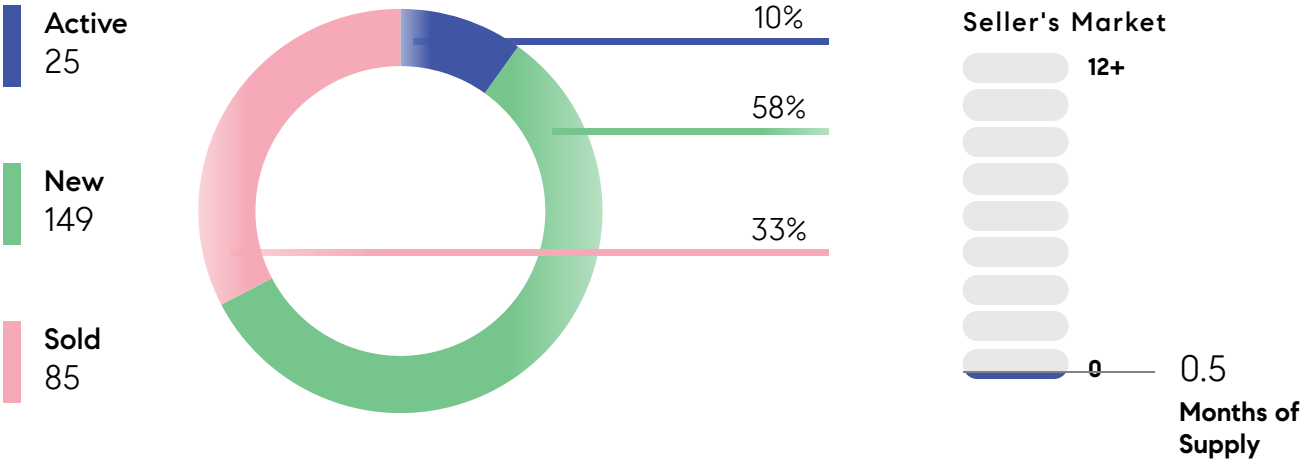
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$547,521	19	93.1%	\$509,666
YoY Change	16.4%	-44.1%	-1.7%	14.5%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Suwanee & Duluth Q1 2022

## ATTACHED UNDER 1M



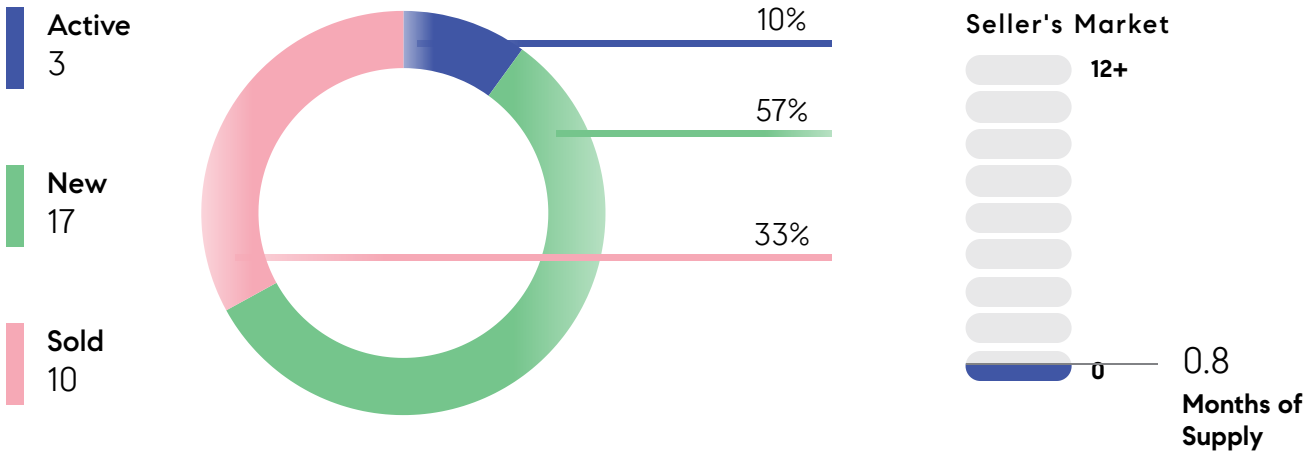
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$381,683	11	100.1%	\$382,198
YoY Change	16.5%	-66.7%	9.1%	27.1%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

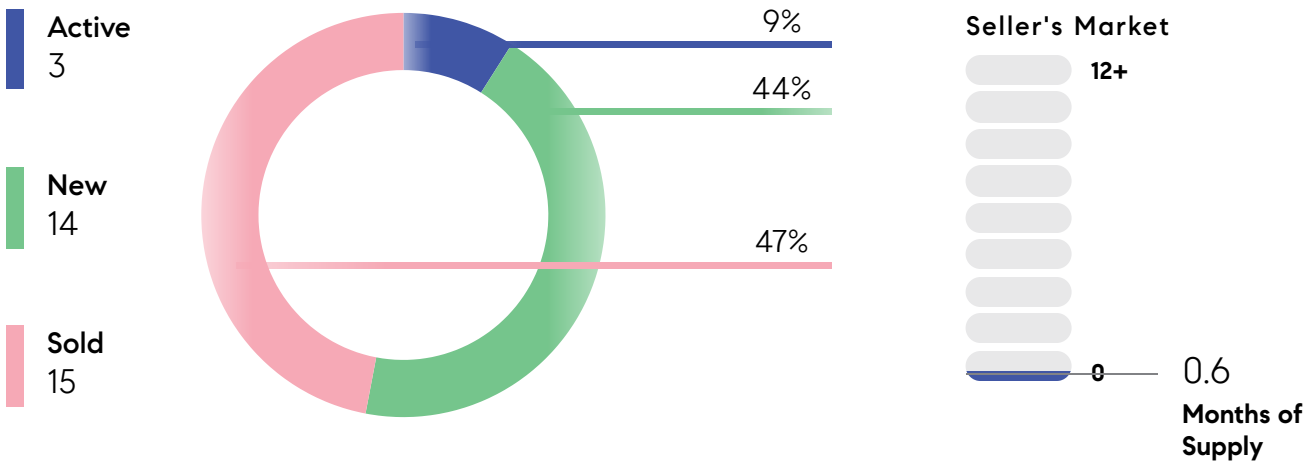
# Vinings Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$2,381,706	17	70.5%	\$1,679,590
YoY Change	35.5%	-87.4%	-16.5%	13.1%

## DETACHED UNDER 1M



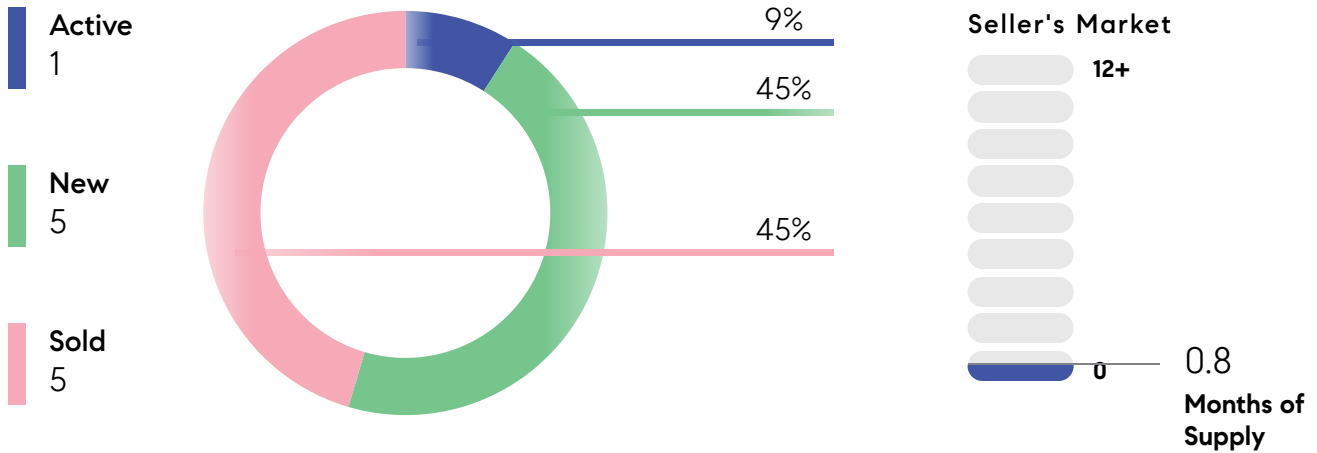
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$660,171	43	95.3%	\$629,173
YoY Change	-5.7%	-34.8%	16.4%	9.7%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

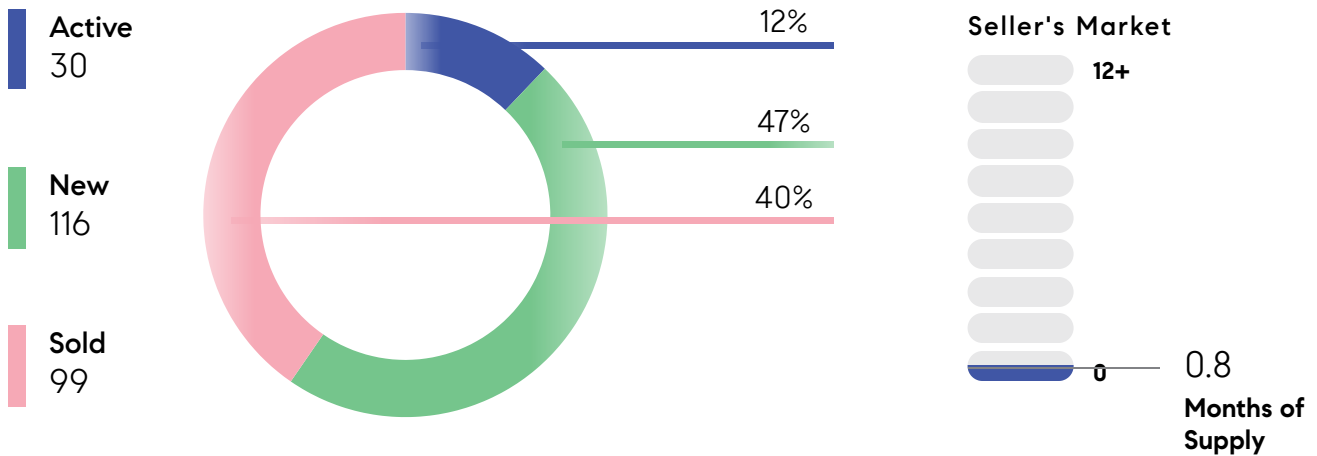
# Vinings Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,418,400	148	101.6%	\$1,441,333
YoY Change	35.4%	-	-16.5%	13.0%

## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$442,223	26	99.3%	\$438,954
YoY Change	10.1%	-49.0%	11.0%	22.3%

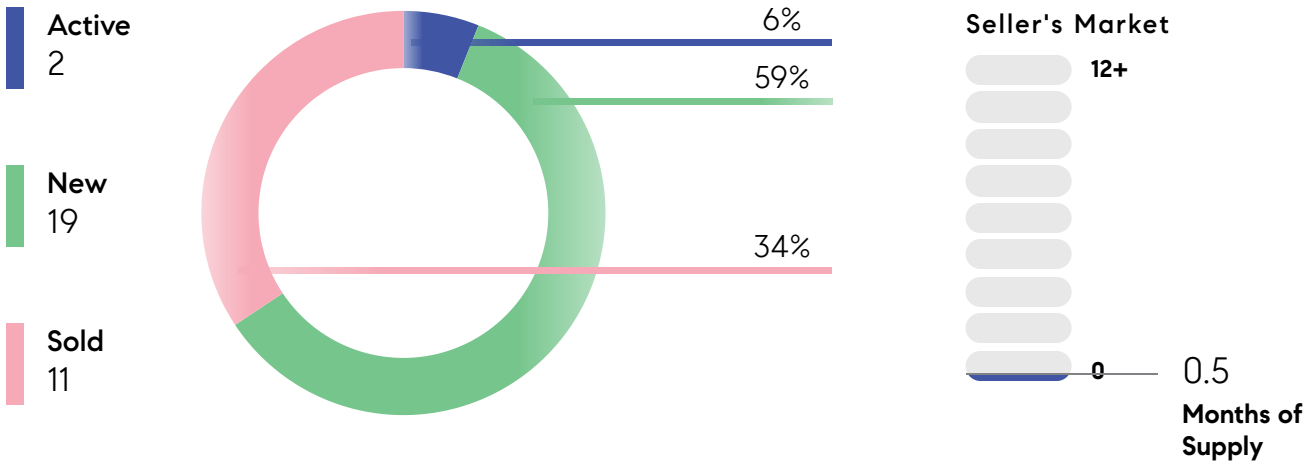
\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



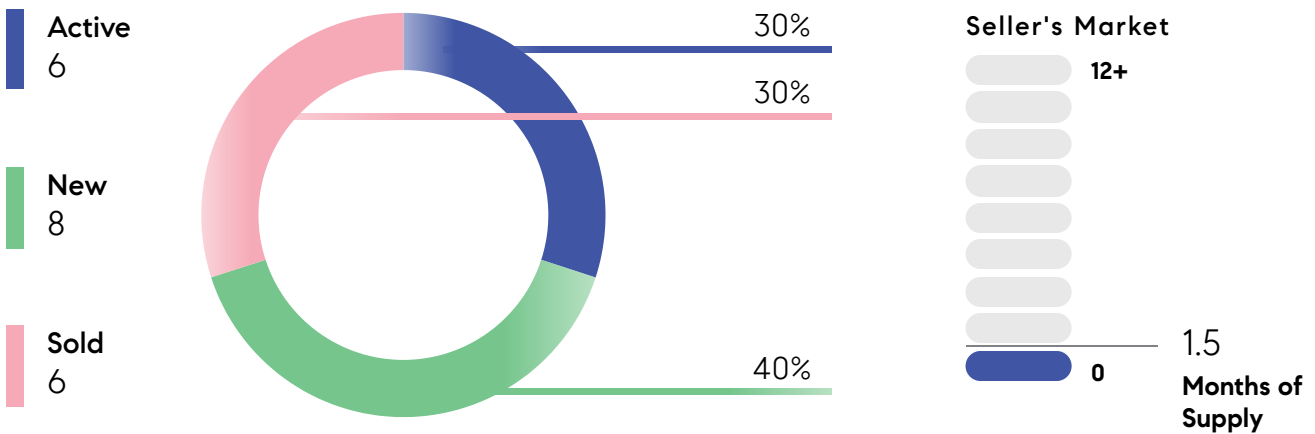
# Virginia Highland Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,621,732	14	81.6%	\$1,323,283
YoY Change	-0.8%	-82.1%	-10.0%	-10.7%

## DETACHED UNDER 1M



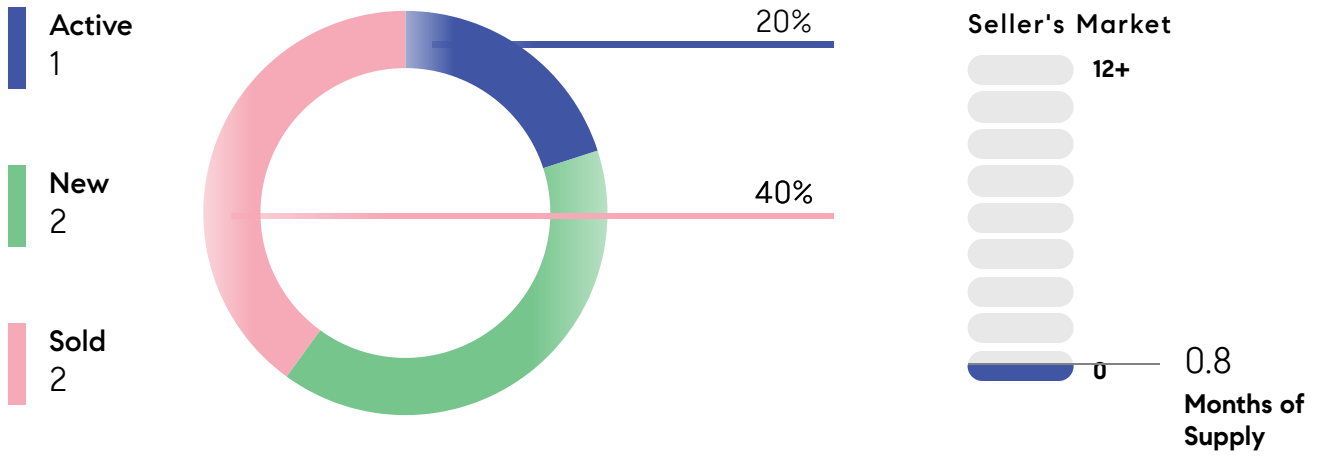
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$864,625	44	88.0%	\$761,083
YoY Change	12.1%	-4.3%	-18.4%	-8.4%

\*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Virginia Highland Q1 2022

## ATTACHED UNDER 1M



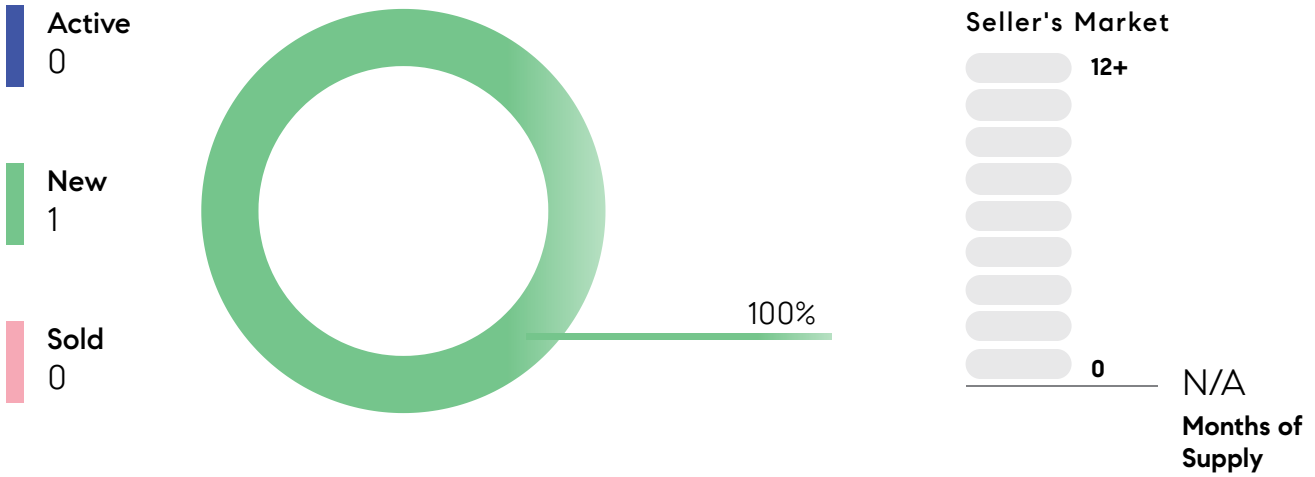
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$450,000	22	142.2%	\$640,000
YoY Change	6.2%	0.0%	87.3%	99.0%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

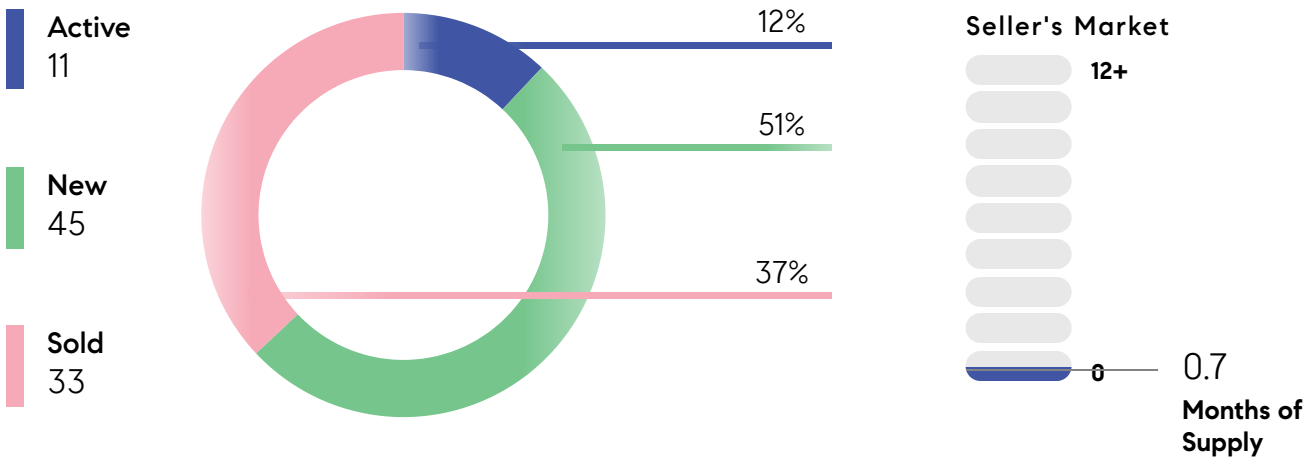
# West Midtown Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,050,000	-	-	-
YoY Change	-30.0%	-	-	-

## DETACHED UNDER 1M



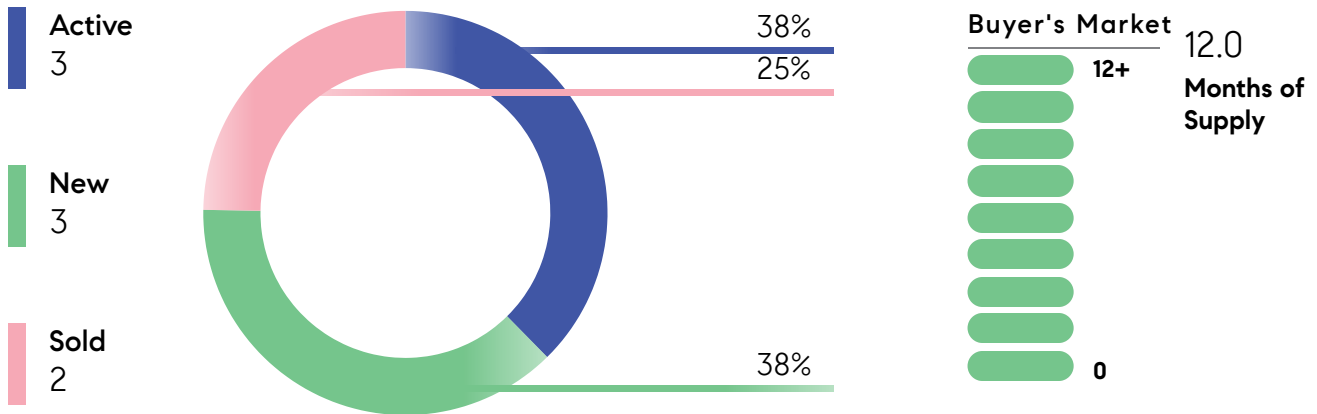
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$557,733	27	100.3%	\$559,561
YoY Change	0.9%	-40.0%	14.3%	15.4%

\*Graph Legend: ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

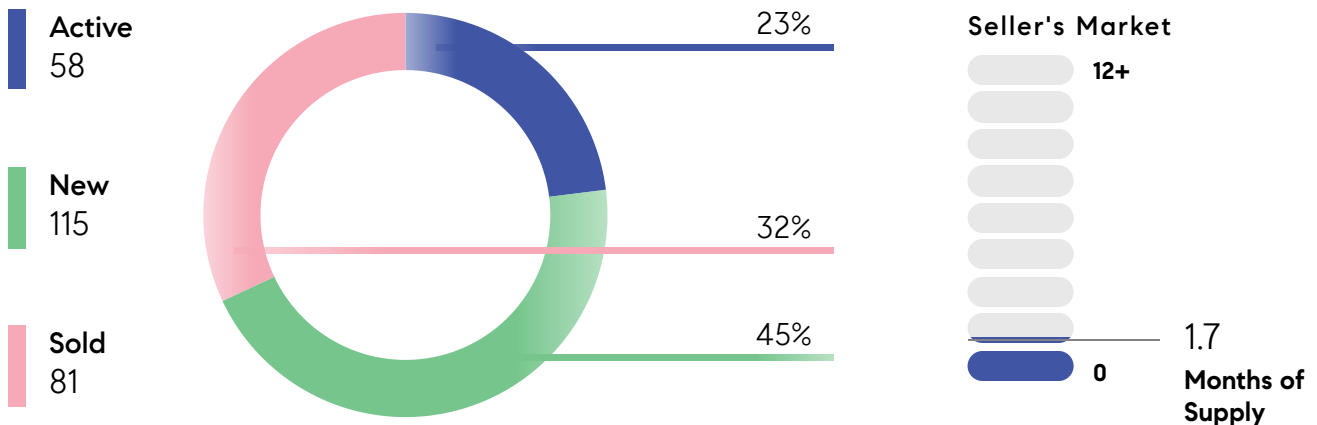
# West Midtown Q1 2022

## ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,027,749	88	100.8%	\$1,035,731
YoY Change	2.8%	-	-1.2%	1.5%

## ATTACHED UNDER 1M



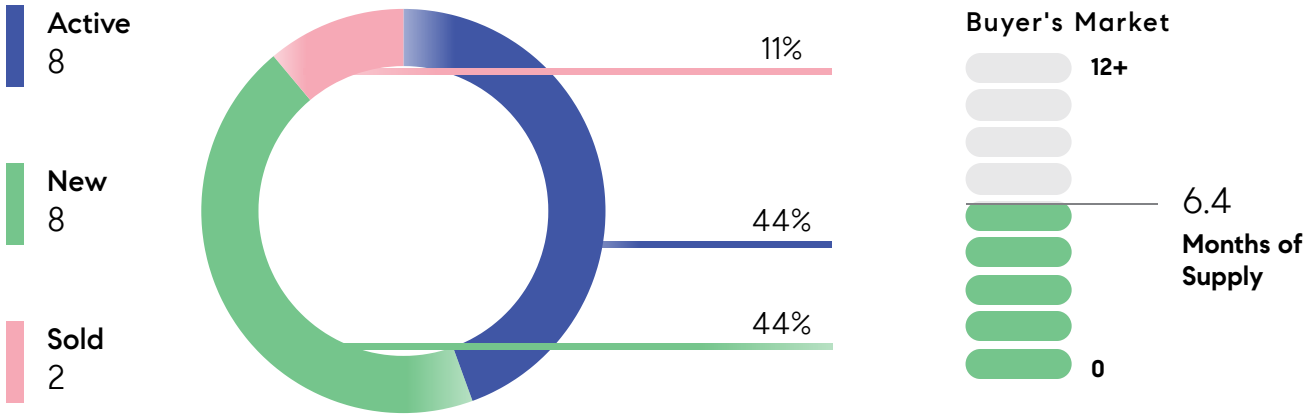
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$511,912	46	86.1%	\$440,589
YoY Change	8.9%	-45.9%	3.7%	12.9%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

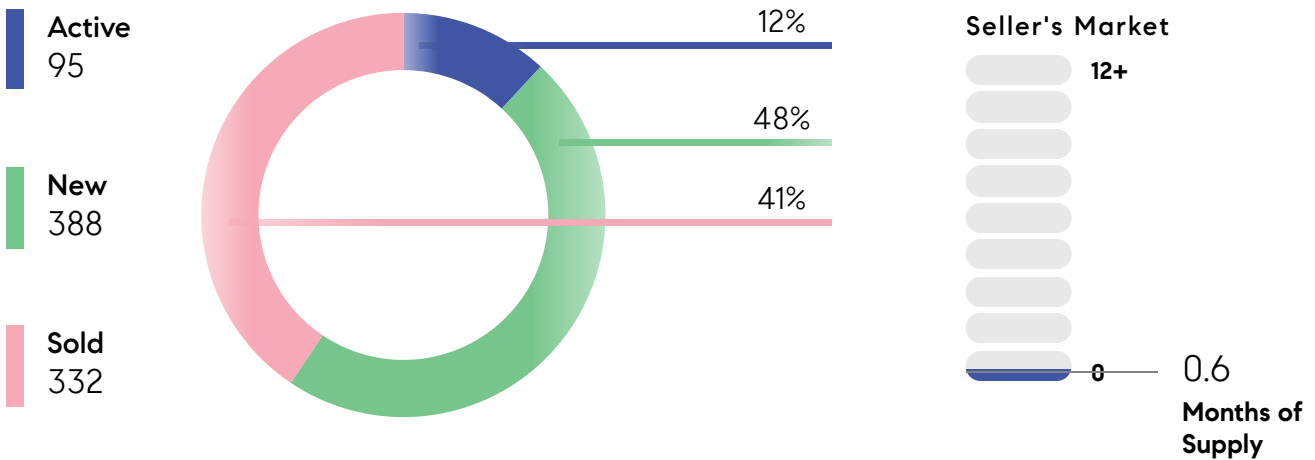
# Woodstock Q1 2022

## DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$1,535,893	87	89.0%	\$1,367,500
YoY Change	40.3%	50.0%	-47.3%	-26.1%

## DETACHED UNDER 1M



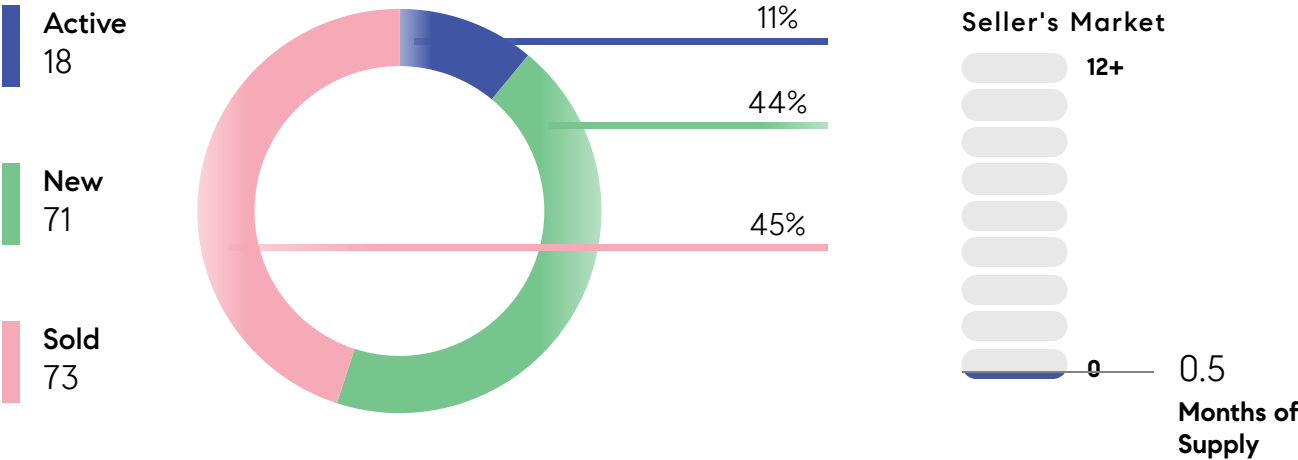
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$446,001	23	98.0%	\$437,282
YoY Change	13.7%	21.1%	3.4%	17.5%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

# Woodstock Q1 2022

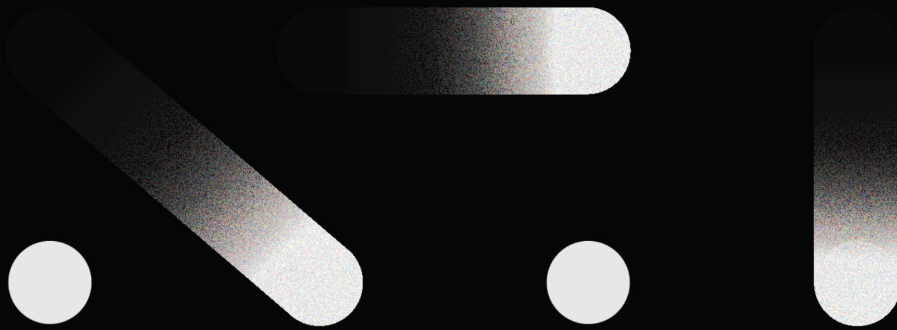
## ATTACHED UNDER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q1 2022	\$399,855	30	102.1%	\$408,387
YoY Change	6.4%	-63.0%	19.1%	26.8%

\*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



# COMPASS

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